Form **8868** (Rev. January 2022)

Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-0047

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits*.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| Type or | Name of exempt organization or other filer, see instru- | uctions. | | Taxpaye | ridentificati | on numbe | r (TIN) | | |
|---|--|---|--|-----------------------------|---|-------------|------------|--|--|
| print | THE BOTTOM LINE, INC. | | 04-33 | 51427 | | | | | |
| File by the due date for filing your return. See | | see instruct | ions. | | | | | | |
| City, town or post office, state, and ZIP code. For a foreign address, see instructions. JAMAICA PLAIN, MA 02130 | | | | | | | | | |
| Enter th | e Return Code for the return that this application is for (fi | ile a separat | te application for each return) | | | | 0 1 | | |
| Applica | tion | Return | Application | | | | Return | | |
| ls For | | Code | Is For | | | | Code | | |
| Form 99 | 0 or Form 990-EZ | 01 | Form 1041-A | | | | 08 | | |
| Form 47 | 20 (individual) | 03 | Form 4720 (other than individual) | | | | 09 | | |
| Form 99 | 0-PF | 04 | Form 5227 | | | | 10 | | |
| Form 99 | 0-T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | | 11 | | |
| Form 99 | 0-T (trust other than above) | 06 | Form 8870 | | | | 12 | | |
| Form 99 | 0-T (corporation) | 07 | | | | | | | |
| • If this box 1 I r th | organization does not have an office or place of busines is for a Group Return, enter the organization's four digit . If it is for part of the group, check this box ▶ equest an automatic 6-month extension of time until e organization named above. The extension is for the org calendar year or X tax year beginning _JUL 1, 2022 the tax year entered in line 1 is for less than 12 months, of Change in accounting period | : Group Exe and atta <u>MAY 1</u> ganization's | mption Number (GEN) <u>ch a list with the names and TINs or</u> <u>5, 2024</u> , to fil return for: d endingJUN_30, 2023 | If this is fo f all memb | r the whole ers the exte npt organiza | nsion is fo | or. | | |
| ar | this application is for Forms 990-PF, 990-T, 4720, or 606 y nonrefundable credits. See instructions. | | | 3a | \$ | | 0. | | |
| | this application is for Forms 990-PF, 990-T, 4720, or 606 | | | | | | ~ | | |
| | timated tax payments made. Include any prior year over | | | 3b | \$ | | 0. | | |
| | alance due. Subtract line 3b from line 3a. Include your p | • | · · · · | | | | 0 | | |
| | ing EFTPS (Electronic Federal Tax Payment System). Se | | | 30 | \$ | | 0. | | |
| Caution instructi | : If you are going to make an electronic funds withdrawa ons. | al (direct del | bit) with this Form 8868, see Form 8 | 453-TE an | d ⊦orm 887 | 9-IE for pa | ayment | | |
| LHA | For Privacy Act and Paperwork Reduction Act Notice | . see instru | ictions. | | Form | 8868 (Rev | (. 1-2022) | | |

223841 04-01-22

Form **99**

Т

** PUBLIC DISCLOSURE COPY ** **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 **Open to Public** Inspection

| Depa Interr | rtment nal Reve | of the Treasury enue Service Go to www.irs.gov/Form990 for instructions and the la | test information. | | Inspection | | | |
|--------------------------------|--------------------|---|-----------------------------|-------------|--------------------------------|--|--|--|
| AF | or th | e 2022 calendar year, or tax year beginning JUL 1, 2022 and endi | ng JUN 30, 2023 | | | | | |
| | heck if pplicab | | D Employer ide | entificati | on number | | | |
| X | Addre | ge THE BOTTOM LINE, INC. | | | | | | |
| | Name | ge Doing business as | 04-3351 | 427 | | | | |
| | Initial | Number and street (or P.0. box if mail is not delivered to street address) Room | n/suite E Telephone nu | mber | | | | |
| | Final return | | 3 (857)415 | -4810 | | | | |
| | termi ated | ⁿ⁻ City or town, state or province, country, and ZIP or foreign postal code | G Gross receipts \$ | | 81,872,376. | | | |
| | Amer | JAMAICA FLAIN, MA 02130 | H(a) Is this a gro | up retur | n | | | |
| | Appli tion | F Name and address of principal officer. STEVEN Collon | for subordir | nates? | Yes X No | | | |
| | pend | SAME AS C ABOVE | H(b) Are all subordir | ates includ | ed? 🗌 Yes 📃 No | | | |
| 11 | ax-ex | xempt status: X 501(c)(3) 501(c)() (insert no.) 4947(a)(1) or | <u>527</u> If "No," atta | ich a list. | See instructions | | | |
| | Vebs | | H(c) Group exer | nption nu | umber | | | |
| | | | _ Year of formation: 1997 | M St | ate of legal domicile: MA | | | |
| Pa | art I | Summary | | | | | | |
| ¢ | 1 | Briefly describe the organization's mission or most significant activities: | E PARTNERS WITH | | | | | |
| anc | | DEGREE-ASPIRING STUDENTS FROM FIRST GENERATION AND LOW-INCOME | | | | | | |
| Governance | 2 | Check this box if the organization discontinued its operations or disposed o | more than 25% of its ne | 1 1 | | | | |
| Š | 3 | | | 3 | 22 | | | |
| | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 | | | | |
| Activities & | 5 | Total number of individuals employed in calendar year 2022 (Part V, line 2a) | | 5 | 201 | | | |
| ivit | 6 | Total number of volunteers (estimate if necessary) | | 6 | 250 | | | |
| Act | | | | 7a | 0. | | | |
| | d | Net unrelated business taxable income from Form 990-T, Part I, line 11 | Prior Year | 7b | ⁰ . Current Year | | | |
| | | Contributions and grants (Part VIII, line 1h) | | 07 | 35,372,392. | | | |
| an | 8 | | | | 555,950 | | | |
| Revenue | 10 | Program service revenue (Part VIII, line 2g) Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 0. | 621,527. | | | |
| Re | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 0. | -5,592 | | | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 57. | 36,544,277. | | | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | | 1,349,528. | | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | | |
| | 40 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 46. | 12,695,806. | | | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. | | | |
| per | Ь | Total fundraising expenses (Part IX, column (D), line 25) 2,538,854. | | | | | | |
| ň | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 98. | 5,190,041. | | | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 21. | 19,235,375. | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | 3,284,2 | 36. | 17,308,902. | | | |
| or | | | Beginning of Current Y | 'ear | End of Year | | | |
| Net Assets or Fund Balances | 20 | Total assets (Part X, line 16) | 21,295,4 | 44. | 39,708,126. | | | |
| t As: | 21 | Total liabilities (Part X, line 26) | 1,626,0 | 84. | 3,104,662. | | | |
| Float | 22 | Net assets or fund balances. Subtract line 21 from line 20 | 19,669,3 | 60. | 36,603,464. | | | |
| Pa | art II | | | | | | | |
| Und | er pen | alties of perjury, I declare that I have examined this return, including accompanying schedules and | statements, and to the best | of my kno | owledge and belief, it is | | | |
| true | corre | ct, and complete. Declaration of preparer (other than officer) is based on all information of which p | eparer has any knowledge. | | | | | |

| Sign | Signature of officer Date | | | | | | | | | | |
|-------------|-------------------------------|------------------------------------|------------------------------------|----------|--------|---------------------|----------------|----------|--|--|--|
| Here | SHANNON DONNELLY, COFO | | | | | | | | | | |
| | Type or print na | me and title | | | | | | | | | |
| | Print/Type prepa | arer's name | Preparer's signature | Date | | Check | PTIN | | | | |
| Paid | TINA HENTON | | TINA HENTON | 04/29/24 | 1 | ii self-employed | P00630282 | | | | |
| Preparer | Firm's name | CLIFTONLARSONALLEN LLP | | | Firm's | EIN 41- | 0746749 | | | | |
| Use Only | Firm's address | 420 SOUTH ORANGE AVENUE, | SUITE 900 | | | | | | | | |
| | ORLANDO, FL 32801 Phone no.40 | | | | | | | | | | |
| May the I | RS discuss this | return with the preparer shown abo | ve? See instructions | | | | X Yes | No | | | |
| 232001 12-1 | 3-22 LHA Fo | or Paperwork Reduction Act Notic | ce, see the separate instructions. | | | | Form 99 | 0 (2022) | | | |

Т

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| Form | 990 (2022) THE BOTTOM LINE, INC. | 04-3351427 | Page 2 |
|--------|---|----------------------|-------------------|
| | rt III Statement of Program Service Accomplishments | | 9 |
| | Check if Schedule O contains a response or note to any line in this Part III | | X |
| 1 | Briefly describe the organization's mission: | | |
| | BOTTOM LINE WAS FOUNDED IN 1997 TO HELP FIRST GENERATION STUDENTS FROM | | |
| | LOW INCOME BACKGROUNDS GET INTO COLLEGE, GRADUATE FROM COLLEGE, AND GO | | |
| | FAR IN LIFE. WE ACCOMPLISH THIS MISSION BY PROVIDING ONE-ON-ONE | | |
| | COMPREHENSIVE SUPPORT DURING THE COLLEGE APPLICATION PROCESS AND FOR | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | | |
| | prior Form 990 or 990-EZ? | X Ye | s 🗌 No |
| | If "Yes," describe these new services on Schedule O. | | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | Ye | s 🛛 No |
| | If "Yes," describe these changes on Schedule O. | | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as m | neasured by expenses | 6. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others | | |
| | revenue, if any, for each program service reported. | | |
| 4a | (Code:) (Expenses \$13,186,463. including grants of \$1,349,528.) (Revenue | | 55,950.) |
| | IN FISCAL YEAR 2023, BOTTOM LINE SERVED MORE THAN 700 HIGH SCHOOL | | , |
| | STUDENTS, THROUGH THE ORGANIZATION'S HIGHSCHOOL ACCESS PROGRAM, OF | | |
| | WHICH 94% MADE A COMMITMENT TO COLLEGE BY THE END OF THEIR SENIOR | | |
| | YEARS. THE ORGANIZATION SUPPORTED APPROXIMATELY 5,000 STUDENTS IN THE | | |
| | COLLEGE SUCCESS PROGRAM, ACROSS MORE THAN 40 CAMPUSES NATIONWIDE, | | |
| | CELEBRATING 813 GRADUATES. IN THE CURRENT YEAR OF THE HYBRID BLUPRINT | | |
| | MODEL, BOTTOM LINE SUPPORTED 361 STUDENTS WITH A VIRTUAL ADVISOR, AS | | |
| | THEY WORKED THEIR WAY TOWARDS A COLLEGE DEGREE. | | |
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| | T D | | |
| 4b | (Code:) (Expenses \$ including grants of \$) (Revenue | e \$ |) |
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| 4c | (Code:) (Expenses \$ including grants of \$) (Revenue | e \$ |) |
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| 4d | Other program services (Describe on Schedule O.) | | |
| | (Expenses \$ including grants of \$) (Revenue \$ |) | |
| 4e | Total program service expenses13,186,463. | | 000 |
| | | Form | 990 (2022) |
| 232002 | 2 12-13-22 | | |
| | 3 | | |

| | 990 (2022) THE BOTTOM LINE, INC. 04-33514 | 27 | Р | age 3 |
|--------|---|------------|-----|--------------|
| Pa | t IV Checklist of Required Schedules | | | |
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | <u>x</u> |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | v | |
| - | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | . |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | x |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | х | |
| | Did the organization report an amount for other liabilities in Part X, line 25? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> | 11e | Λ | |
| т | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 1.44 | х | |
| 40- | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> | 11f | Λ | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | 10- | v | |
| | Schedule D, Parts XI and XII | <u>12a</u> | X | |
| a | Was the organization included in consolidated, independent audited financial statements for the tax year? | 104 | | x |
| 40 | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | 416 | | x |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 14b | | <u> </u> |
| 15 | | 15 | | x |
| 16 | foreign organization? <i>If</i> "Yes," <i>complete Schedule F, Parts II and IV</i> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 15 | | |
| 16 | | 16 | | x |
| 17 | or for foreign individuals? <i>If</i> "Yes," <i>complete Schedule F, Parts III and IV</i> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 10 | | <u> </u> |
| 17 | | 47 | | x |
| 10 | column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I.</i> See instructions | 17 | | <u> </u> |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 40 | х | |
| 10 | 1c and 8a? <i>If</i> "Yes," <i>complete Schedule G, Part II</i> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If</i> "Yes," | 18 | Δ | <u> </u> |
| 19 | | 10 | | x |
| 00- | complete Schedule G, Part III | 19 | | x |
| | Did the organization operate one or more hospital facilities? <i>If</i> "Yes," <i>complete Schedule H</i> | 20a | | |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic approximant on Part IX, column (A) line 12, ((IIX) a line source to a line to be t | | | x |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I. Parts I and II | 21 | gan | (2022) |
| 232003 | a 12-13-22 d | rorm | 330 | (2022) |

09580429 131839 A824747

| Form | 990 (2022) THE BOTTOM LINE, INC. 04-335 | 1427 | | Page 4 |
|----------|---|---------|-------------|-----------------|
| Pa | rt IV Checklist of Required Schedules (continued) | | | |
| | | _ | Ye | s No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | . 22 | y X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | , X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | Т |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24 | а | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24 | b | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24 | с | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24 | d | <u> </u> |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | + |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25 | а | x |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | + |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25 | h | x |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | - | + |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | + |
| 21 | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | , | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, | | | |
| 20 | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| ~ | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> | | | - |
| a | "Yes," complete Schedule L, Part IV | 28 | _ | x |
| h | | 28 | | x |
| | A family member of any individual described in line 28a? <i>If</i> "Yes," <i>complete Schedule L, Part IV</i> | 20 | 5 | + |
| C | | | _ | x |
| 200 | "Yes," complete Schedule L, Part IV | | | |
| 29 20 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i> | 28 | , | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 1 | | x |
| 04 | contributions? If "Yes," complete Schedule M | | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 3 | | |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 1 | | x |
| 20 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | . 32 | 2 | |
| 33 | | | | x |
| ~ ~ | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | . 33 | 5 | <u> </u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | v |
| | Part V, line 1 | | | x |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35 | a | <u> </u> |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | | b | <u> </u> |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | . 36 | 5 | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | , | <u> </u> |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? | | | |
| De | Note: All Form 990 filers are required to complete Schedule O | 38 | 3 X | |
| Pa | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | <u></u> | | $-\square$ |
| | | | Ye | s No |
| | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a | 15 | | |
| | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b | 0 | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | . 10 | | |
| 232004 | 4 12-13-22 | For | m 99 | 0 (2022) |
| | 5 | | | |

| _ | 990 (2 | 2022) THE BOTTOM LINE, INC. | 04- | 3351427 | 7 | Р | age 5 |
|--------|----------|---|-----------------------|----------|----------|-------|----------|
| Par | 't V | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | | | |
| | | | | _ | | Yes | No |
| 2a | Enter | the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | |
| | filed t | for the calendar year ending with or within the year covered by this return | 2a | 201 | | | |
| b | | east one is reported on line 2a, did the organization file all required federal employment tax return | is? | | 2b | х | |
| 3a | Did tl | he organization have unrelated business gross income of \$1,000 or more during the year? | | Γ | 3a | | X |
| b | | es," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | | F | 3b | | |
| | | by time during the calendar year, did the organization have an interest in, or a signature or other a | | ····· F | | | |
| | | cial account in a foreign country (such as a bank account, securities account, or other financial a | • | | 4a | | x |
| b | | es," enter the name of the foreign country | | ····· F | | | |
| ~ | | nstructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad | COUNTS (FBAB) | | | | |
| 5a | | the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | x |
| b | | iny taxable party notify the organization that it was or is a party to a prohibited tax shelter transac | | F | 5b | | x |
| | | es" to line 5a or 5b, did the organization file Form 8886-T? | | Г | 50 50 | | |
| | | | | | 50 | | |
| oa | | the organization have annual gross receipts that are normally greater than \$100,000, and did the | • | | 6- | х | |
| | - | contributions that were not tax deductible as charitable contributions? | | ····· | 6a | А | <u> </u> |
| D | | es," did the organization include with every solicitation an express statement that such contribution | 0 | | | v | |
| _ | | not tax deductible? | | ····· | 6b | X | |
| 7 | • | nizations that may receive deductible contributions under section 170(c). | | | | | |
| а | | e organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices provided to the | e payor? | 7a | X | |
| b | | | | ····· - | 7b | Х | <u> </u> |
| С | | he organization sell, exchange, or otherwise dispose of tangible personal property for which it wa | • | | | | |
| | | e Form 8282? | | | 7c | | X |
| d | lf "Ye | es," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did tl | he organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | ontract? | | 7e | | X |
| f | Did tl | he organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | ict? | L | 7f | | X |
| g | If the | organization received a contribution of qualified intellectual property, did the organization file Fo | rm 8899 as requir | ed? | 7g | | |
| h | If the | organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza | tion file a Form 10 | 98-C? | 7h | | |
| 8 | Spon | soring organizations maintaining donor advised funds. Did a donor advised fund maintained | by the | | | | |
| | spon | soring organization have excess business holdings at any time during the year? | | | 8 | | |
| 9 | Spon | nsoring organizations maintaining donor advised funds. | | | | | |
| а | Did tl | he sponsoring organization make any taxable distributions under section 4966? | | | 9a | | |
| b | Did tl | he sponsoring organization make a distribution to a donor, donor advisor, or related person? | | Г | 9b | | |
| 10 | Secti | ion 501(c)(7) organizations. Enter: | | Γ | | | |
| а | Initiat | tion fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| b | | s receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | | ion 501(c)(12) organizations. Enter: | • | | | | |
| а | | s income from members or shareholders | 11a | | | | |
| b | | s income from other sources. (Do not net amounts due or paid to other sources against | | | | | |
| ~ | | unts due or received from them.) | 11b | | | | |
| 12a | | ion 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | | 12a | | |
| | | es," enter the amount of tax-exempt interest received or accrued during the year | 12b | h | u | | |
| 13 | | ion 501(c)(29) qualified nonprofit health insurance issuers. | 12.5 | | | | |
| | | e organization licensed to issue qualified health plans in more than one state? | | ŀ | 13a | | |
| a | | | | ····· | 154 | | |
| b | | : See the instructions for additional information the organization must report on Schedule O. the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| D | | , , , , , , , , , , , , , , , , , , , | 126 | | | | |
| - | | nization is licensed to issue qualified health plans | 13b | | | | |
| | | r the amount of reserves on hand | 13c | | 14- | | x |
| 14a | | | | Г | 14a | | |
| | | es," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul | | ŀ | 14b | | |
| 15 | | e organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | 4- | | |
| | | ss parachute payment(s) during the year? | | ŀ | 15 | | X |
| | | es," see the instructions and file Form 4720, Schedule N. | | | | | v |
| 16 | | e organization an educational institution subject to the section 4968 excise tax on net investment | income? | ····· | 16 | | X |
| | | es," complete Form 4720, Schedule O. | | | | | |
| 17 | | ion 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any ac | | | | | |
| | that v | would result in the imposition of an excise tax under section 4951, 4952 or 4953? | | | 17 | | - |
| | lf "Y∈ | es," complete Form 6069. | | | | 0.0.0 | |
| 232005 | 5 12-13- | 22 | | | Form | 990 | (2022) |

| | rt VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and f to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. | | | |
|-----------------------------|--|------------------|--------|-----|
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | ction A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a | 22 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent 1b | 21 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | x |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | | | x |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | | | X |
| 7a | | | | |
| | more members of the governing body? | 7a | | x |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | x |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| a | | 8a | x | |
| b | | | x | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| 5 | organization's mailing address? If "Yes," provide the names and addresses on Schedule O | 9 | | x |
| Sec | stion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | 3 | I | |
| | (This Section & requests mornation about policies not required by the internal Revenue Code.) | | Yes | No |
| 10-2 | Did the organization have local chapters, branches, or affiliates? | 10a | 103 | x |
| | | 10a | | |
| D | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | 10b | | |
| 44~ | and branches to ensure their operations are consistent with the organization's exempt purposes? | ···· | x | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | ? <u>11a</u> | ~ | |
| | Describe on Schedule O the process, if any, used by the organization to review this Form 990. | 10- | x | |
| 12a | | | X | |
| b | | <u>12b</u> | ~ | |
| С | | | v | |
| | on Schedule O how this was done | 12c | X X | |
| 13 | Did the organization have a written whistleblower policy? | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | | | X | |
| b | Other officers or key employees of the organization | 15 b | | X |
| | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | . 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| | ction C. Disclosure | | | |
| Sec | | | | |
| | List the states with which a copy of this Form 990 is required to be filed <u>IL</u> , MA, NY | \/ o \ \ | availa | ble |
| 17 | List the states with which a copy of this Form 990 is required to be filed <u>11, MA, NY</u> Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c | :)(3)s only) | | |
| 17 | | :)(3)s only) | | |
| 17 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c | :)(3)s only) | | |
| 17 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c for public inspection. Indicate how you made these available. Check all that apply. | | cial | |
| 17 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c for public inspection. Indicate how you made these available. Check all that apply. X Own website X Upon request Other (explain on Schedule O) | | cial | |
| Sec 17 18 19 20 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c for public inspection. Indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The section indicate how you made these available. Check all that apply. Image: The sectin indicate how you made these available. Check | | cial | |
| 17 18 19 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c for public inspection. Indicate how you made these available. Check all that apply. | | cial | |
| 17 18 19 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c for public inspection. Indicate how you made these available. Check all that apply. | | cial | |

| Form 990 (2022) | THE BOTTOM LINE, INC. | 04-3351427 Pa | age 7 |
|--|--|-----------------------------|--------------|
| Part VII Compen | sation of Officers, Directors, Trustees, Key Emp | loyees, Highest Compensated | |
| Employe | ees, and Independent Contractors | | |
| Check if Sc | chedule O contains a response or note to any line in this Part VII | | |
| Section A. Officers, I | Directors, Trustees, Key Employees, and Highest Compensa | ated Employees | |
| List all of the orga | e for all persons required to be listed. Report compensation for the anization's current officers, directors, trustees (whether individu | , , , | , |

• List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| Name and title Average hours per (bit any both or and a direction value) (bit any both or and a direction value) (composition (composition) | (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
|---|---------------------------------------|-----------|---------|----------|---------|----------|--------------|-------|--------------|--|---------------|
| hours per week (list any bours for related organizations ine) ine per manual sectors ine per manual sectors </td <td></td> <td></td> <td>(10</td> <td colspan="2">Position</td> <td colspan="2">Position</td> <td></td> <td></td> <td></td> | | | (10 | Position | | Position | | | | | |
| Week (list ary organizations organizations line) Week (list ary line) Intern the second seco | | hours per | box | , unles | ss pei | rson i | s both | n an | compensation | compensation | amount of |
| (1) STEVEN COLON 40.00 x x 296,520. 0. 23,040. CR0 40.00 x x 200,599. 0. 6,018. CR0 CR0 x 200,599. 0. 6,018. CR0 CR0 x 200,599. 0. 6,018. CR0 CR0 x 185,174. 0. 10,272. (4) WILL HOBART 40.00 x 161,674. 0. 17,464. CS0 GRNTPES SAIMPREVIL 40.00 x 164,298. 0. 9,646. CS0 GRNTPES SAIMPREVIL 40.00 x 166,131. 0. 9,754. CFO CPO X 156,131. 0. 9,754. 0. | | week | | cer an | dad | lirecto | or/trus T | tee) | from | from related | |
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| CRO X 200,599. 0. 6,018. (3) JECOMA MBAMALU 40,00 X 185,174. 0. 10,272. (4) WILL HOBART 40,00 X 161,674. 0. 17,464. (5) GINETTE SAIMPREVIL 40,00 X 164,298. 0. 9,646. (6) SARAH PLACE 40.00 X 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 X 55,120. 0. 1,050. (7) SHANNON DONNELLY 40.00 X 55,120. 0. 1,050. (7) SHANNON DONNELLY 1.00 X X 0. 0. (10) BARBARA THOMAS 1.00 X 0. 0. 0. VICE CHAIR X X 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 X X 0. 0. 0. UTEC CHAIR X X 0. 0. | CEO | | х | | x | | | | 296,520. | 0. | 23,040. |
| (3) IJEOMA MBAMALU 40.00 x 185,174. 0. 10,272. C10 X 185,174. 0. 10,272. (1) </td <td>(2) SHAUWEA HAMILTON</td> <td>40.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | (2) SHAUWEA HAMILTON | 40.00 | | | | | | | | | |
| CTO X 185,174. 0. 10,272. (4) WILL HORANT 40.00 X 161,674. 0. 17,464. (5) GIBETTE SAIMPREVIL 40.00 X 164,298. 0. 9,646. (6) SARAH PLACE 40.00 X 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 X 55,120. 0. 1,050. (7) SHANNON DONNELLY 40.00 X 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 X X 0. 0. 0. (9) ROBERT BALLARD 1.00 X X 0. 0. 0. (10) BARBARA THOMAS 1.00 X X 0. 0. 0. SECRETARY X X 0. 0. 0. 0. 0. (11) DARBARA THOMAS 1.00 X X 0. 0. 0. JERECTOR X X 0. 0. 0. 0. (11) | CRO | | | | | | х | | 200,599. | 0. | 6,018. |
| (4) WILL HOBART 40.00 x 161,674. 0. 17,464. (5) GINETTE SAIMPREVIL 40.00 x 164,298. 0. 9,646. (6) SARAH PLACE 40.00 x 164,298. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 155,120. 0. 1,050. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x 0. 0. 0. (10) BARBARA THOMAS 1.00 x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x x 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. (13) ANAND NAIR 1.00 x 0. 0. 0. 0. DIRECTOR x 0. 0. 0. 0. 0. </td <td>(3) IJEOMA MBAMALU</td> <td>40.00</td> <td>D</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>10C</td> <td></td> <td></td> | (3) IJEOMA MBAMALU | 40.00 | D | | | | | | 10C | | |
| EXECUTIVE DIRECTOR - IL x 161,674. 0. 17,464. (5) GINETTE SAIMPREVIL 40.00 x 164,298. 0. 9,646. (6) SARAH PLACE 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x 0. 0. 0. (9) ROBERT BALLARD 1.00 x 0. 0. 0. VICE CHAIR x x 0. 0. 0. (10) BARBARA THOMAS 1.00 x x 0. 0. SECRETARY x x 0. 0. 0. (11) JOHN BACHMAN 1.00 0. 0. 0. SECRETARY x x 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 0. 0. 0. | | | | | | | х | | 185,174. | 0. | 10,272. |
| (5) GINETTE SAIMPREVIL 40.00 x 164,298. 0. 9,646. (6) SARAH PLACE 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x 0. 0. 0. (10) BARBARA THOMAS 1.00 x x 0. 0. 0. SECRETARY x x 0. 0. 0. 0. 0. TREASURER x x x 0. 0. 0. 0. 0. DIRECTOR x x 0. 0 | | 40.00 | | | | | | | | | |
| EXECUTIVE DIRECTOR - MA x 164,298. 0. 9,646. (6) SARAH PLACE 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x 0. 0. 0. VICE CHAIR x x 0. 0. 0. 0. 0. SECRETARY x x 0. 0. 0. 0. 0. (11) JOIN BACHMAN 1.00 x x 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 X 0. 0. <td< td=""><td></td><td></td><td></td><td></td><td></td><td>х</td><td></td><td></td><td>161,674.</td><td>0.</td><td>17,464.</td></td<> | | | | | | х | | | 161,674. | 0. | 17,464. |
| (6) SARAH PLACE 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x x 0. 0. 0. (10) BABRAR THOMAS 1.00 x x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x x 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x 0. 0. 0. 0. DIRECTOR x 0. 0. 0. 0. 0. 0. 0. <td< td=""><td></td><td>40.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | 40.00 | | | | | | | | | |
| CPO x 156,131. 0. 9,754. (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x x 0. 0. 0. VICE CHAIR x x x 0. 0. 0. 0. (10) BARBARA THOMAS 1.00 x x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x 0. 0. 0. 0. TREASURER X X 0. 0. 0. 0. 0. 0. DIRECTOR X X 0. 0. 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 X 0. 0. 0. 0. 0. 0. 0. </td <td></td> <td>10.00</td> <td></td> <td></td> <td></td> <td>X</td> <td></td> <td></td> <td>164,298.</td> <td>0.</td> <td>9,646.</td> | | 10.00 | | | | X | | | 164,298. | 0. | 9,646. |
| (7) SHANNON DONNELLY 40.00 x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. (9) ROBERT BALLARD 1.00 x x 0. 0. 0. 0. (10) BARBARA THOMAS 1.00 x x x 0. 0. 0. SECRETARY x x x 0. 0. 0. 0. (11) BARBARA THOMAS 1.00 x x x 0. 0. 0. SECRETARY x x x 0. 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 x x 0. 0. 0. 0. TREASURER x x 0. 0. 0. 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x 0. 0. 0. 0. 0. 0. DIRECTOR x 0. | · · · · · · · · · · · · · · · · · · · | 40.00 | | | | | | | 156 101 | 0 | 0 754 |
| COFO x 55,120. 0. 1,050. (8) AUDITI CHAKRAVARTY 1.00 x x 0. 0. 0. CHAIR x x x 0. 0. 0. 0. (9) ROBERT BALLARD 1.00 x x x 0. 0. 0. VICE CHAIR x x x 0. 0. 0. 0. (10) BARBARA THOMAS 1.00 x x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x x x 0. 0. 0. TREASURER x x x 0. 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 x 0. 0. 0. 0. 0. DIRECTOR x <td></td> <td>40.00</td> <td></td> <td></td> <td></td> <td></td> <td>X</td> <td></td> <td>156,131.</td> <td>υ.</td> <td>9,754.</td> | | 40.00 | | | | | X | | 156,131. | υ. | 9,754. |
| (8) AUDITI CHAKRAVARTY 1.00 X X 0 0. 0. CHAIR X X X 0. 0. 0. 0. (9) ROBERT BALLARD 1.00 X X X 0. 0. 0. VICE CHAIR X X X 0. 0. 0. 0. (10) BARBARA THOMAS 1.00 X X 0. 0. 0. 0. SECRETARY X X X 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 X X 0. 0. 0. 0. TREASURER X X 0. 0. 0. 0. 0. 0. DIRECTOR X X 0. 0. 0. 0. 0. 0. 0. 0. DIRECTOR X X 0. | | 40.00 | | | v | | | | 55 120 | 0 | 1 050 |
| CHAIRxx | | 1 00 | | | ~ | | | | 55,120. | 0. | 1,050. |
| (9) ROBERT BALLARD 1.00 x x x 0. 0. 0. VICE CHAIR x x x 0. 0. 0. 0. (10) BARBARA THOMAS 1.00 x x x 0. 0. 0. SECRETARY x x x 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 x x x 0. 0. 0. TREASURER x x x 0. 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 x 0. 0. 0. 0. 0. 0. DIRECTOR x 0. 0. 0. 0. 0. 0. (14) CALVIN CROSSLIN 1.00 x 0. 0. 0. 0. 0. DIRECTOR x 0. 0. <td></td> <td>1.00</td> <td>x</td> <td></td> <td>v</td> <td></td> <td></td> <td></td> <td>0</td> <td>0</td> <td>0</td> | | 1.00 | x | | v | | | | 0 | 0 | 0 |
| VICE CHAIR X X X X 0 0. 0. 0. (10) BARBARA THOMAS 1.00 X X X 0. 0. 0. 0. SECRETARY X X X 0. 0. 0. 0. (11) JOHN BACHMAN 1.00 X X X 0. 0. 0. TREASURER X X X 0. 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 X X 0. 0. 0. DIRECTOR X X 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 X X 0. 0. 0. 0. DIRECTOR X X X X 0. 0. 0. 0. (14) CALVIN CROSSLIN 1.00 X X X 0. 0. 0. 0. DIRECTOR X X X | | 1 00 | | | | | | | | •• | |
| (10) BARBARA THOMAS 1.00 x x x 0. 0. 0. SECRETARY x x x x 0. 0. 0. (11) JOHN BACHMAN 1.00 x x x 0. 0. 0. TREASURER x x x 0. 0. 0. 0. (12) ALEJANDRO LONGORIA 1.00 x x 0. 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 x 0. 0. 0. 0. 0. DIRECTOR x 0. 0. 0. 0. 0. 0. (14) CALVIN CROSSLIN 1.00 X 0. 0. 0. 0. 0. 0. DIRECTOR X 0. 0. 0. 0. 0. 0. 0. (15) DENISE DEAMORE 1.00 0. 0. 0. 0. 0. 0. DIRECTOR X 0.< | | | x | | x | | | | 0. | 0. | 0. |
| SECRETARY X X X X 0. | | 1.00 | | | | | | | | | |
| (11) JOHN BACHMAN 1.00 x x x 0. 0. 0. TREASURER 1.00 x x 0. 0. 0. 0. DIRECTOR x x 0. 0. 0. 0. 0. (13) ANAND NAIR 1.00 x 0. 0. 0. 0. 0. DIRECTOR x 0. 0. 0. 0. 0. 0. 01RECTOR x 0. 0. 0. 0. 0. 0. 01RECTOR x 0. 0. 0. 0. 0. 0. 0. 01RECTOR x 0. 0. 0. 0. 0. 0. 0. 01RECTOR x 0. 0. 0. 0. 0. 0. 0. 0. 016) GERALDINE WHITE 1.00 x 0. 0. 0. 0. 0. 01RECTOR x 0. 0. 0. 0. 0. 0. 01RECTOR x 0. 0.< | SECRETARY | | x | | x | | | | ٥. | 0. | 0. |
| (12) ALEJANDRO LONGORIA 1.00 X 0 0. | (11) JOHN BACHMAN | 1.00 | | | | | | | | | |
| DIRECTOR X 0 0. <th< td=""><td>TREASURER</td><td></td><td>х</td><td></td><td>х</td><td></td><td></td><td></td><td>٥.</td><td>0.</td><td>Ο.</td></th<> | TREASURER | | х | | х | | | | ٥. | 0. | Ο. |
| (13) ANAND NAIR 1.00 X 0 0. </td <td>(12) ALEJANDRO LONGORIA</td> <td>1.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | (12) ALEJANDRO LONGORIA | 1.00 | | | | | | | | | |
| DIRECTOR X X 0. <th< td=""><td>DIRECTOR</td><td></td><td>х</td><td></td><td></td><td></td><td></td><td></td><td>0.</td><td>0.</td><td>0.</td></th<> | DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (14) CALVIN CROSSLIN 1.00 x 0 0. <td< td=""><td>(13) ANAND NAIR</td><td>1.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | (13) ANAND NAIR | 1.00 | | | | | | | | | |
| DIRECTORXX00.0.(15) DENISE DEAMORE1.00X00.0.DIRECTORX00.0.0.(16) GERALDINE WHITE1.00X00.0.DIRECTORX00.0.0.DIRECTORX00.0.0.DIRECTORX00.0.0.DIRECTORX00.0.0. | DIRECTOR | | Х | | | | | | ٥. | 0. | 0. |
| (15) DENISE DEAMORE 1.00 x 0 0. | (14) CALVIN CROSSLIN | 1.00 | | | | | | | | | |
| DIRECTOR X 0 0. <th< td=""><td></td><td></td><td>Х</td><td></td><td></td><td></td><td></td><td></td><td>0.</td><td>0.</td><td>0.</td></th<> | | | Х | | | | | | 0. | 0. | 0. |
| (16) GERALDINE WHITE 1.00 x 0. 0. 0. DIRECTOR x 0. 0. 0. 0. (17) HAROLD WILDE 1.00 x 0. 0. 0. DIRECTOR X 0. 0. 0. 0. | | 1.00 | | | | | | | | | |
| DIRECTORX00.0.(17) HAROLD WILDE1.00X00.0.DIRECTORX00.0.0. | | | Х | | | | | | 0. | 0. | 0. |
| (17) HAROLD WILDE 1.00 x 0. | | 1.00 | | | | | | | | | |
| DIRECTOR X 0. 0. 0. | | | х | | | | | | 0. | 0. | 0. |
| | | 1.00 | | | | | | | _ | _ | _ |
| | | | Х | | | | | | 0. | 0. | |

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232007 12-13-22

Form 990 (2022)

| Form 990 (2022) THE BOTTOM LI | NE, INC. | | | | | | | | 04-335142 | 7 Page 8 |
|--|--|---|-----------------------|---------|---------------|---------------------------------|--------|---|---|--|
| Part VII Section A. Officers, Directors, Trust | tees, Key Emp | ploy | ees, | an | d Hig | ghes | t C | ompensated Employee | s (continued) | |
| (A) Name and title | (B) Average hours per week | Average hours per (do not ch box, unles | | | | | an | (D) Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key em ployee | Highest compensated employee | Former | the organization (W-2/1099-MISC/ 1099-NEC) | organizations (W-2/1099-MISC/ 1099-NEC) | compensation from the organization and related organizations |
| (18) JIM JESSEE DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (19) KEVIN CONNOLLY DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (20) LARRY BRADLEY DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (21) MARK COX DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (22) MAX CLERMONT DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (23) MIKE REFOJO DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (24) MIKE VOLO DIRECTOR | 1.00 | X | | | | | | 0. | 0. | 0. |
| (25) PETER BOWEN DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| (26) RAVI ACHARYA DIRECTOR | 1.00 | x | | | | | | 0. | 0. | 0. |
| 1b Subtotal | | 5. | | | | | | 1,219,516. 0. | 0. | 77,244. |
| c Total from continuation sheets to Part VII d Total (add lines 1b and 1c) | | | | | | | | 1,219,516. | 0. | 77,244. |
| 2 Total number of individuals (including but no compensation from the organization | ot limited to th | ose | liste | a ai | bove | e) wn | o re | eceived more than \$100, | UUU of reportable | 15 Yes No |
| 3 Did the organization list any former officer, | - | | - | • | • | | | • • • | | |
| line 1a? <i>If</i> "Yes," <i>complete Schedule J for su</i> 4 For any individual listed on line 1a, is the su | m of reportabl | e co | mpe | ensa | ation | and | oth | ner compensation from th | ne organization | 3 X |
| and related organizations greater than \$1505 Did any person listed on line 1a receive or a | ccrue comper | nsati | on fr | rom | any | unre | elate | ed organization or individ | lual for services | 4 X |
| rendered to the organization? If "Yes." com Section B. Independent Contractors | plete Schedule | e J fe | or sı | ich . | pers | on . | | | | 5 X |
| 1 Complete this table for your five highest cor the organization. Report compensation for t | • | • | | | | | | | | tion from |
| (A) Name and business | address | | | | | | | (B) Description of s | ervices C | (C) Compensation |
| THE WAKEMAN AGENCY, 445 HAMILTON AVEN #1102, WHITE PLAINS, NY 10601 | IUE | | | | | | | GROWTH STRATEGY FO ORGANIZATION | R | 112,500. |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 2 Total number of independent contractors (ir \$100,000 of compensation from the organiz | • | ot lin | niteo | d to | | se lis 1 | ted | above) who received mo | pre than | |
| SEE PART VII, SECTION A CONTINU 232008 12-13-22 | JATION SHEE | TS | | | | | | | | Form 990 (2022) |

| Form 990 THE BOTTOM LI | INE, INC. | | | | | | | | 04-33514 | 127 |
|--|---|--------------------------------|-----------------------|------------------|---------------|------------------------------|--------|--|--|---|
| Part VII Section A. Officers, Directors, Tru | stees, Key En | nplo | yee | s, a | nd H | ligh | est (| Compensated Employ | ees (continued) | |
| (A) Name and title | (B) Average hours | (cł | | ((Pos | | | ly) | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
| | per week (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key em ployee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (27) STACEY WOLF | 1.00 | | | | | | | | | |
| DIRECTOR (28) VANDANA VENKATESH | 1.00 | х | | | | | | 0. | 0. | 0. |
| DIRECTOR | 1.00 | х | | | | | | 0. | 0. | 0. |
| | | | | | | | | | | |
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| n | | | | | C | D | C | ces | 3 | |
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| | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | I | I | L | I | I | I | I | | | |

232201 04-01-22

| Forn | <u>199</u> | 0 (2 | 2022) THE BOTTOM I | JINE, IN | с. | | | 04-335142 | 7 Page 9 |
|---|------------|--------|---|-----------|--------------------|-----------------------------|--|---|---|
| Pa | rt V | /111 | Statement of Revenue | | | | | | |
| | | | Check if Schedule O contains a | response | or note to any lin | e in this Part VIII | (B) | | |
| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| o o | 1 | а | Federated campaigns | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | • | | Membership dues | 1b | | | | | |
| ဇ်ဓိ | | | Fundraising events | 1c | 1,080,117. | | | | |
| ifts, | | | Related organizations | 1d | , , | | | | |
| nia G | | | Government grants (contributions) | 1e | 249,845. | | | | |
| Sin | | | All other contributions, gifts, grants, and | | , - | | | | |
| er i | | | similar amounts not included above | 1f | 34,042,430. | | | | |
| etrib | | g | Noncash contributions included in lines 1a-1f | 1g \$ | , , - | | | | |
| no'n Da | | • | Total. Add lines 1a-1f | | | 35,372,392. | | | |
| 0.0 | | | | | Business Code | , , , | | | |
| | 2 | а | PROGRAM SERVICE REVENU | | 611710 | 555,950. | 555,950. | | |
| Program Service Revenue | 2 | a b | | | 011/10 | | | | |
| ue | | | | | | | | | |
| E La | | C d | | | | | | | |
| Be | | d | | | | | | | |
| jo | | e | | | | | | | |
| | | | All other program service revenue | | | 555,950. | | | |
| | | | Total. Add lines 2a-2f | | | 555,550. | | | |
| | 3 | | Investment income (including divide | , | , | 501,692. | | | 501,692. |
| | | | other similar amounts) | | | 501,052. | | | 501,052. |
| | 4 | | Income from investment of tax-exem | • • | | | | | |
| | 5 | | Royalties |) Real | (ii) Personal | | | | |
| | • | | |) near | (II) Feisonai | | | | |
| | 6 | | Gross rents 6a | | | | | | |
| | | | Less: rental expenses 6b | | | | | | |
| | | | Rental income or (loss) 6c | | | | | | |
| | _ | | Net rental income or (loss) | | | | | | |
| | 7 | а | | ecurities | (ii) Other | | | | |
| | | | | 985,522. | | | | | |
| | | b | Less: cost or other basis | | | | | | |
| nue | | | | 365,687. | | | | | |
| evenue | | | | 19,835. | | 110 025 | | | 110.025 |
| Ě | | | Net gain or (loss) | | | 119,835. | | | 119,835. |
| Other | 8 | а | Gross income from fundraising events (r | | | | | | |
| Ò | | | including \$ 1,080,117. | - 1 | | | | | |
| | | | contributions reported on line 1c). S | | 455 050 | | | | |
| | | | Part IV, line 18 | | | | | | |
| | | | Less: direct expenses | | 462,412. | 7 240 | | | T 242 |
| | | | Net income or (loss) from fundraising | | | -7,342. | | | -7,342. |
| | 9 | а | Gross income from gaming activities | | | | | | |
| | | | Part IV, line 19 | | | | | | |
| | | | Less: direct expenses | | | | | | |
| | | | Net income or (loss) from gaming ac | | | | | | |
| | 10 | а | Gross sales of inventory, less returns | | | | | | |
| | | | and allowances | | | | | | |
| | | | Less: cost of goods sold | | | | | | |
| | | С | Net income or (loss) from sales of in | ventory | | | | | |
| s | | | | | Business Code | 4 | | | |
| eon | 11 | | OTHER INCOME | | 900099 | 1,750. | | | 1,750. |
| Miscellaneous Revenue | | b | | | | | | | |
| Sev . | | С | | | | | | | |
| Mis | | | All other revenue | | | - | | | |
| _ | | | Total. Add lines 11a-11d | | | 1,750. | | | |
| | 12 | | Total revenue. See instructions | | | 36,544,277. | 555,950. | 0. | 615,935. |
| 23200 | 9 12- | -13- | 22 | | | | | | Form 990 (2022) |

11 2022.05090 THE BOTTOM LINE, INC.

A8247471

Part IX Statement of Functional Expenses

THE BOTTOM LINE, INC. Form 990 (2022)

| | Check if Schedule O contains a respons | | | ····· | |
|----|--|---|---|--|---------------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | 1,349,528. | 1,349,528. | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 946,722. | 382,501. | 342,348. | 221,873. |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 9,943,241. | 7,810,785. | 1,300,062. | 832,394. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 147,743. | 98,020. | 37,319. | 12,404. |
| 9 | Other employee benefits | 807,660. | 495,860. | 222,289. | 89,511. |
| 10 | Payroll taxes | 850,440. | 514,671. | 236,053. | 99,716. |
| 11 | Fees for services (nonemployees): | | | | |
| а | Management | 64,090. | | 64,090. | |
| b | Legal | 27,938. | | 27,938. | |
| | Accounting | | | | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | D | | | |
| f | Investment management fees | 1,151. | JUEI | 1,151. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A), amount, list line 11g expenses on Sch 0.) | 2,108,622. | 843,361. | 541,512. | 723,749. |
| 12 | Advertising and promotion | 234,737. | | 234,737. | |
| 13 | Office expenses | 264,344. | 211,834. | 18,075. | 34,435. |
| 14 | Information technology | 380,706. | 163,941. | 130,770. | 85,995. |
| 15 | Royalties | | | | |
| 16 | Occupancy | 871,637. | 720,120. | 16,635. | 134,882. |
| 17 | Travel | 60,580. | 59,846. | | 734. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 379,070. | 61,838. | 239,852. | 77,380. |
| 20 | Interest | 372. | , | 372. | , |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 156,335. | 119,852. | 11,820. | 24,663. |
| 22 | Insurance | , | · · · · · · · | | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.) | | | | |
| а | BANK FEES, DUES & OTHER | 161,102. | 26,629. | 80,728. | 53,745. |
| b | BAD DEBT | 141,563. | 5,000. | | 136,563. |
| с | STUDENT FEE AND EXPENSE | 125,989. | 125,989. | | |
| d | PROGRAM EVENTS | 98,601. | 93,150. | 1,393. | 4,058. |
| е | All other expenses | 113,204. | 103,538. | 2,914. | 6,752. |
| 25 | Total functional expenses. Add lines 1 through 24e | 19,235,375. | 13,186,463. | 3,510,058. | 2,538,854. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form 990 (2022) THE BOTTOM LINE, INC.

| Pa | rt X | Balance Sheet | | | | | |
|-----------------------------|------|---|----------------|--------------------|---------------------------------|-----|---------------------------|
| | | Check if Schedule O contains a response or | note to any | ine in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 9,658,049. | 1 | 2,233,696. |
| | 2 | Savings and temporary cash investments | | | 3,725,213. | 2 | 12,025,173 |
| | 3 | Pledges and grants receivable, net | | | 7,535,579. | 3 | 8,582,114 |
| | 4 | Accounts receivable, net | | | | 4 | |
| | 5 | Loans and other receivables from any current | | | | | |
| | | trustee, key employee, creator or founder, su | bstantial co | ntributor, or 35% | | | |
| | | controlled entity or family member of any of t | hese persor | s | | 5 | |
| | 6 | Loans and other receivables from other disqu | ualified perso | ons (as defined | | | |
| | | under section 4958(f)(1)), and persons descri | bed in sectio | on 4958(c)(3)(B) | | 6 | |
| ŝ | 7 | Notes and loans receivable, net | | | | 7 | |
| Assets | 8 | Inventories for sale or use | | | | 8 | |
| ¥ | 9 | Prepaid expenses and deferred charges | | | 183,580. | 9 | 287,436 |
| | 10a | Land, buildings, and equipment: cost or othe | er 🛛 | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 1,085,772. | | | |
| | b | Less: accumulated depreciation | 10b | 1,026,554. | 114,589. | 10c | 59,218 |
| | 11 | Investments - publicly traded securities | | | | 11 | 14,614,325 |
| | 12 | Investments - other securities. See Part IV, lir | | | | 12 | |
| | 13 | Investments - program-related. See Part IV, li | | | | 13 | |
| | 14 | Intangible assets | | | 4,945. | 14 | 4,945 |
| | 15 | Other assets. See Part IV, line 11 | | | 73,489. | 15 | 1,901,219 |
| | 16 | Total assets. Add lines 1 through 15 (must e | | | 21,295,444. | 16 | 39,708,126 |
| | 17 | Accounts payable and accrued expenses | | | 1,408,593. | 17 | 1,162,346 |
| | 18 | Grants payable | | 18 | | | |
| | 19 | Deferred revenue | | 19 | | | |
| | 20 | Tax-exempt bond liabilities | | | 000 | 20 | |
| | 21 | Escrow or custodial account liability. Comple | te Part IV of | Schedule D | | 21 | |
| ŝ | 22 | Loans and other payables to any current or for | ormer officer | , director, | | | |
| litie | | trustee, key employee, creator or founder, su | bstantial co | ntributor, or 35% | | | |
| Liabilities | | controlled entity or family member of any of t | hese persor | s | | 22 | |
| | 23 | Secured mortgages and notes payable to un | related third | parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrela | ated third pa | rties | | 24 | |
| | 25 | Other liabilities (including federal income tax, | payables to | related third | | | |
| | | parties, and other liabilities not included on li | nes 17-24). (| Complete Part X | | | |
| | | of Schedule D | | | 217,491. | 25 | 1,942,316 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 1,626,084. | 26 | 3,104,662 |
| | | Organizations that follow FASB ASC 958, o | check here | X | | | |
| ces | | and complete lines 27, 28, 32, and 33. | | | | | |
| aŭ | 27 | Net assets without donor restrictions | | | 12,381,153. | 27 | 24,159,371 |
| Ba | 28 | Net assets with donor restrictions | | | 7,288,207. | 28 | 12,444,093 |
| pu | | Organizations that do not follow FASB ASC | C 958, chec | k here | | | |
| Ĕ. | | and complete lines 29 through 33. | | | | | |
| 5 0 | 29 | Capital stock or trust principal, or current fun | ds | | | 29 | |
| set | 30 | Paid-in or capital surplus, or land, building, or | r equipment | fund | | 30 | |
| Net Assets or Fund Balances | 31 | Retained earnings, endowment, accumulated | d income, or | other funds | | 31 | |
| Net | 32 | Total net assets or fund balances | | | 19,669,360. | 32 | 36,603,464 |
| _ | 33 | Total liabilities and net assets/fund balances | <u></u> | | 21,295,444. | 33 | 39,708,126 |

Form 990 (2022)

232011 12-13-22

| Form | 990 (2022) THE BOTTOM LINE, INC. | 04-3351427 | Pa | age 12 |
|------|--|------------|--------|---------------|
| Pa | rt XI Reconciliation of Net Assets | | | 0 |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | |
| | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 36,544 | ,277. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 19,235 | ,375. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 17,308 | ,902. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 19,669 | ,360. |
| 5 | Net unrealized gains (losses) on investments | 5 | 157 | ,504. |
| 6 | Donated services and use of facilities | 6 | | |
| 7 | Investment expenses | 7 | | |
| 8 | Prior period adjustments | 8 | -532 | ,302. |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | |
| | column (B)) | 10 | 36,603 | ,464. |
| Pai | rt XII Financial Statements and Reporting | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | |
| | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule C | | | |
| 2a | | | 2a | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed c | na | | |
| | separate basis, consolidated basis, or both: | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate b | basis, | | |
| | consolidated basis, or both: | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the a | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c X | |
| _ | If the organization changed either its oversight process or selection process during the tax year, explain on Scher | dule O. | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | | la | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the require | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | b 000 | |

Form **990** (2022)

| (Fo | r m 99 tment o | f the Treasury | | omplete if the organ 494 | rity Status an nization is a section 501 47(a)(1) nonexempt cha ttach to Form 990 or Fo | (c)(3) orga ritable tru | anization (Ist. | | | OMB No. 1545-0047 2022 Open to Public | | | | | |
|------------|--------------------------|---|----------------------|-----------------------------|--|----------------------------|---------------------|---------------------------------|---------------|---|--|--|--|--|--|
| | | nue Service | | Go to www.irs.gov/ | Form990 for instructior | ns and the | latest inf | ormation. | | Inspection | | | | | |
| | | the organization | THE BO | TTOM LINE, INC. | | | | | | identification number 04-3351427 | | | | | |
| Pa | rt I | Reason | for Public C | Charity Status. | (All organizations must c | omplete th | nis part.) S | ee instructior | IS. | | | | | | |
| The | organ | ization is not a | private found | ation because it is: (I | For lines 1 through 12, cl | heck only o | one box.) | | | | | | | | |
| 1 | | A church, cor | nvention of chu | urches, or associatio | n of churches described | in sectio | n 170(b)(1 | I)(A)(i). | | | | | | | |
| 2 | | | | | Attach Schedule E (Form | | | | | | | | | | |
| 3 | | - | - | | anization described in se | | | - | | | | | | | |
| 4 | | | - | ation operated in cor | njunction with a hospital | described | in sectio | n 170(b)(1)(A |)(iii). Enter | the hospital's name, | | | | | |
| - | | city, and state | | r the henefit of a col | llogo or university owned | l or oporat | od by o go | vorpmontolu | nit doooriba | | | | | | |
| 5 | | | | | llege or university owned | or operation | eu by a go | vernmentaru | nit describe | | | | | | |
| 6 | | - | | Complete Part II.) | nental unit described in | soction 17 | 70(6)(1)(1) | 60 | | | | | | | |
| 7 | X | | | • | ntial part of its support fr | | | ., | ne deneral r | oublic described in | | | | | |
| • | | - | | omplete Part II.) | | onna gove | innontai | | ie general j | | | | | | |
| 8 | | - | | | (1)(A)(vi). (Complete Part | t II.) | | | | | | | | | |
| 9 | | - | | | in section 170(b)(1)(A)(| | ed in conju | inction with a | land-grant | college | | | | | |
| | | or university o | or a non-land-g | rant college of agric | ulture (see instructions). | Enter the I | name, city | , and state of | the college | or | | | | | |
| | | university: | | | | | | | | | | | | | |
| 10 | | An organizati | on that norma | lly receives (1) more | than 33 1/3% of its supp | ort from c | ontributior | ns, membersh | ip fees, and | d gross receipts from | | | | | |
| | | | | | t to certain exceptions; a | | | | | - | | | | | |
| | | | | | (less section 511 tax) fro | m busines | ses acqui | red by the org | ganization a | ifter June 30, 1975. | | | | | |
| 11 | | | | mplete Part III.) | voluto toot for public oo | foty Soo | nontion El | O(a)(4) | | | | | | | |
| 12 | \square | - | - | - | vely to test for public sat vely for the benefit of, to | • | | | rny out the | nurposes of one or | | | | | |
| 12 | | - | | | d in section 509(a)(1) o | | | | | | | | | | |
| | | | | - | f supporting organization | | | | | | | | | | |
| а | | - | • | | upervised, or controlled | | | | - | giving | | | | | |
| | | | | | gularly appoint or elect a | • | - | | | | | | | | |
| | | organizatio | n. You must c | omplete Part IV, Se | ections A and B. | | | | | | | | | | |
| b | | Type II. A s | supporting org | anization supervised | or controlled in connect | ion with its | s supporte | ed organizatio | n(s), by hav | ving | | | | | |
| | | | - | | anization vested in the sa | ame perso | ns that co | ntrol or mana | ge the supp | ported | | | | | |
| | | ¬ ~ | ., | t complete Part IV, | | | | | | | | | | | |
| С | | •• | - | • • • • | g organization operated | | | | ly integrate | d with, | | | | | |
| ام | | - ·· | 0 | . , . |). You must complete I | | | - | tod organi- | ration(a) | | | | | |
| d | L | | | | oorting organization oper ation generally must sat | | | | | | | | | | |
| | | | | | nplete Part IV, Sections | | | | | | | | | | |
| е | | 7 | | | written determination from | | | | II, Type III | | | | | | |
| | | functionally | integrated, or | Type III non-function | nally integrated supporti | ng organiz | ation. | | | | | | | | |
| f | Ente | er the number of | of supported o | organizations | | | | | | | | | | | |
| g | | | | about the supporte | | (iv) is the oras | anization listed | | | | | | | | |
| | (| i) Name of suppo organization | | (ii) EIN | (iii) Type of organization (described on lines 1-10 | in your governi | ng document? | (v) Amount o support (see ir | - | (vi) Amount of other support (see instructions) | | | | | |
| | | organization | | | above (see instructions)) | Yes | No | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | | | |
| Tota | l | | | | | | | | | | | | | | |

| Cala | adula A (Eaura 000) 0000 m | HE BOTTOM LINE | TNC | | | 04-33514 | 27 Dama 0 |
|-----------|--|-------------------------|------------------------|-------------------------|-------------------------|---------------------------|---|
| | edule A (Form 990) 2022 The second se | | | Sections 170/ | $h(1)(\Delta)(iv)$ and | | |
| FC | | - | | - | | | |
| | (Complete only if you checke fails to qualify under the tests | | | - | r lalled to quality u | nder Fart III. II the | organization |
| 50 | ction A. Public Support | s listed below, plea | se complete i alt il | , | | | |
| | •• | (-) 0010 | (1-) 0010 | (-) 0000 | (4) 0001 | (-) 0000 | (6) Tatal |
| | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | 13 572 778 | 12 133 069 | 18 888 129 | 17 833 307 | 35 372 392 | 07 700 075 |
| ~ | include any "unusual grants.") | 13,572,778. | 12,133,069. | 10,000,425. | 17,035,507. | 35,372,392. | 97,799,975. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| • | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | 12 572 779 | 12,133,069. | 10 000 400 | 17 022 207 | 25 272 202 | 07 700 075 |
| 4 | Total. Add lines 1 through 3 | 13,572,778. | 12,133,009. | 18,888,429. | 17,833,307. | 35,372,392. | 97,799,975. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, column (f) | | | | | | 2 001 122 |
| • | | | | | | | 3,894,123. |
| | Public support. Subtract line 5 from line 4. ction B. Total Support | | | | | | 93,905,852. |
| | • • | () 0040 | (1) 0010 | () 0000 | ()) 0001 | () 0000 | (0 T) |
| | ndar year (or fiscal year beginning in) | (a) 2018 13,572,778. | (b)2019 12,133,069. | (c) 2020 18,888,429. | (d) 2021 17,833,307. | (e) 2022 35, 372, 392. | (f) Total 97,799,975. |
| | Amounts from line 4 | 13,572,770. | 12,133,009. | 10,000,425. | 17,033,307. | 35,572,592. | 51,155,515. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | 29 145 | 27 944 | 13,195. | | 501,692. | 571 07 <i>6</i> |
| ~ | and income from similar sources | 29,145. | 27,944. | 13,195. | | 501,092. | 571,976. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | 229,742. | | | | | 229,742. |
| | business is regularly carried on | 225,742. | | | | | 225,142. |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | 1,750. | 1 750 |
| | assets (Explain in Part VI.) | | | | | 1,750. | 1,750. 98,603,443. |
| 11 | Total support. Add lines 7 through 10 | | \ | | | | |
| 12 | Gross receipts from related activities, | | | | | | 2,571,719. |
| 13 | First 5 years. If the Form 990 is for the | | | | | | |
| So | organization, check this box and stor ction C. Computation of Publi | | | | | <u></u> | |
| | • | | | olump (f)) | | 14 | 95.24 % |
| | Public support percentage for 2022 (I Public support percentage from 2021 | | | | | 14 | 95.24 % 99.58 % |
| 15 16a | 33 1/3% support test - 2022. If the | | | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 108 | | | | | | | |
| L | stop here. The organization qualifies 33 1/3% support test - 2021. If the o | | - | | | or more, check thi | ······ |
| | | | | | | | |
| 47- | and stop here. The organization qual | | | | | | |
| 1/8 | 10% -facts-and-circumstances test | - | | | | | |
| | and if the organization meets the fact | | | - | | - | |
| | meets the facts-and-circumstances te | - | | | - | To and line 1E is 1 | |
| b | 10% -facts-and-circumstances test | - | | | | | U% OF |
| | more, and if the organization meets the | | | | | | |
| | organization meets the facts-and-circl | | • | | | | |
| 18 | Private foundation. If the organization | on ala not check a | box on line 13, 16a | i, 160, 17a, or 17b | , check this box a | | |
| | | | | | | Schedule A | Form 990) 2022 |

232022 12-09-22

04 - 3351427Page 3

Schedule A (Form 990) 2022 Part III Support Schedule for Organizations Described in Section 509(a)(2)

THE BOTTOM LINE, INC.

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | | | | |
|-------|--|----------------------------|----------------------------|----------------------|---------------------|-----------------|------------------------|
| Caler | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | 2 (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| с | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from line 6.) | | | | | | |
| Sec | tion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | 2 (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| с | Add lines 10a and 10b | | | | | | |
| | Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First 5 years. If the Form 990 is for the | he organization's fi | rst, second, third, | fourth, or fifth tax | year as a section s | 501(c)(3) orgar | nization, |
| | check this box and stop here | <u></u> | | | | | |
| Sec | tion C. Computation of Publ | ic Support Per | rcentage | | | | |
| 15 | Public support percentage for 2022 (| line 8, column (f), d | livided by line 13, | column (f)) | | 15 | % |
| | Public support percentage from 2021 | | | | | 16 | % |
| Sec | tion D. Computation of Inves | stment Income | e Percentage | | | | |
| 17 | Investment income percentage for 2 | 022 (line 10c, colur | mn (f), divided by I | ine 13, column (f)) | | 17 | % |
| 18 | Investment income percentage from | 2021 Schedule A, | Part III, line 17 _ | | | 18 | % |
| 19a | 33 1/3% support tests - 2022. If the | | | | | | ine 17 is not |
| | more than 33 1/3%, check this box a | nd stop here. The | organization qual | ifies as a publicly | supported organiza | ation | |
| b | 33 1/3% support tests - 2021. If the | organization did r | not check a box or | n line 14 or line 19 | a, and line 16 is m | ore than 33 1/ | 3%, and |
| | line 18 is not more than 33 1/3%, che | eck this box and st | t op here. The orga | anization qualifies | as a publicly supp | orted organiza | tion |
| 20 | Private foundation. If the organization | on did not check a | box on line 14, 19 | a, or 19b, check t | his box and see in | | |
| 23202 | 3 12-09-22 | | 17 | , | | Scheo | lule A (Form 990) 2022 |

Schedule A (Form 990) 2022

THE BOTTOM LINE, INC.

1

2

3a

3b

3c

4a

4b

4c

5a

5b <u>5c</u>

6

7

8

Yes No

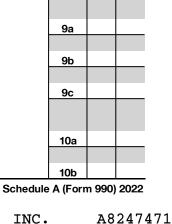
Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? // "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes." answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes." provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes." complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disgualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes." provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
- b Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

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| Sche | dule A (Form 990) 2022 THE BOTTOM LINE, INC. 04 | 3351427 | Pa | age 5 |
|---------|--|---------------|-----|--------------|
| | rt IV Supporting Organizations (continued) | | | 0 |
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described on line 11a above? | 11b | | |
| с | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | | | |
| | detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one of more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | , | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| <u></u> | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| Sec | the supported organization(s). tion D. All Type III Supporting Organizations | 1 | | |
| 000 | | | Vee | Na |
| 4 | Did the examination provide to each of its supported examinations, by the last day of the fifth month of the | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| 2 | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a | | | |
| • | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction of the second s | ons). | | |
| a b | The organization satisfied the Activities Test. <i>Complete</i> line 2 <i>below.</i> The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 <i>below.</i> | | | |
| с С | | : | | |
| 2 | The organization supported a governmental entity. <i>Describe in</i> Part VI <i>how you supported a governmental entity</i> (se Activities Test. Answer lines 2a and 2b below. | e instruction | Yes | No |
| 2 a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | 165 | NU |
| a | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, | | | |
| ~ | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in | | | |
| | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in | | | |
| | these activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer lines 3a and 3b below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI. | 3a | | |

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in* **Part VI** *the role played by the organization in this regard.* 232025 12-09-22

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3b Schedule A (Form 990) 2022

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2022.05090 THE BOTTOM LINE, INC.

A8247471

| chedul | e A (Form 990) 2022 THE BOTTOM LINE, INC. | | | 04-3351427 Pa |
|-------------|---|--------------|----------------------------------|--------------------------------|
| Part V | / Type III Non-Functionally Integrated 509(a)(3) Supporting | g Organi | zations | |
| 1 [| Check here if the organization satisfied the Integral Part Test as a qualifying | g trust on N | ov. 20, 1970 (<i>explain ir</i> | Part VI). See instruction |
| | All other Type III non-functionally integrated supporting organizations must | complete S | Sections A through E. | |
| ection | A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 Ne | et short-term capital gain | 1 | | |
| 2 Re | ecoveries of prior-year distributions | 2 | | |
| 3 Ot | her gross income (see instructions) | 3 | | |
| 4 Ac | dd lines 1 through 3. | 4 | | |
| 5 De | epreciation and depletion | 5 | | |
| 6 Po | ortion of operating expenses paid or incurred for production or | | | |
| со | illection of gross income or for management, conservation, or | | | |
| ma | aintenance of property held for production of income (see instructions) | 6 | | |
| 7 Ot | her expenses (see instructions) | 7 | | |
| 3 Ac | ijusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| | B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 Ag | ggregate fair market value of all non-exempt-use assets (see | | | |
| ins | structions for short tax year or assets held for part of year): | | | |
| a Av | rerage monthly value of securities | 1a | | |
| b Av | rerage monthly cash balances | 1b | | |
| c Fa | ir market value of other non-exempt-use assets | 1c | | |
| d To | otal (add lines 1a, 1b, and 1c) | 1d | | |
| e Di | scount claimed for blockage or other factors | | | |
| (e) | xplain in detail in Part VI): | | | |
| | cquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 SL | ubtract line 2 from line 1d. | 3 | | |
| | ash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | |
| | e instructions). | 4 | | |
| 5 Ne | et value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| | ultiply line 5 by 0.035. | 6 | | |
| | ecoveries of prior-year distributions | 7 | | |
| | inimum Asset Amount (add line 7 to line 6) | 8 | | |
| | C - Distributable Amount | | | Current Year |
| 1 Ac | ljusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| | iter 0.85 of line 1. | 2 | | |
| | inimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| | Iter greater of line 2 or line 3. | 4 | | |
| | come tax imposed in prior year | 5 | | |
| | stributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | nergency temporary reduction (see instructions). | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | | | apization (soo |

instructions).

Schedule A (Form 990) 2022

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| Sche Par | dule A (Form 990) 2022 THE BOTTOM LINE, INC t V Type III Non-Functionally Integrated 509(| | nizations (continu | | 04-3351427 Page 7 |
|-------------|--|-----------------------------------|---------------------------------------|------------|---|
| Secti | on D - Distributions | | loontine | 100/ | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exer | mpt purposes | | 1 | ourront rour |
| 2 | Amounts paid to perform activity that directly furthers exemp | | | | |
| _ | organizations, in excess of income from activity | | | 2 | |
| 3 | Administrative expenses paid to accomplish exempt purpose | es of supported organizations | | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | o or capportou organizationo | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required - pro | ovide details in Part VI) | | 5 | |
| 6 | Other distributions (<i>describe in</i> Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the | e organization is responsive | | – ' | |
| 0 | (provide details in Part VI). See instructions. | | | 8 | |
| 9 | Distributable amount for 2022 from Section C, line 6 | | | 9 | |
| | | | | 10 | |
| 10 | Line 8 amount divided by line 9 amount | (1) | (::) | 10 | (:::) |
| Secti | on E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributior Pre-2022 | าร | (iii) Distributable Amount for 2022 |
| 1 | Distributable amount for 2022 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2022 (reason- | | | | |
| | able cause required - explain in Part VI). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2022 | | | | |
| а | From 2017 | | | | |
| b | From 2018 | | | | |
| с | From 2019 | | | | |
| | From 2020 | | | | |
| | From 2021 | | | | |
| | Total of lines 3a through 3e | | | | |
| | Applied to underdistributions of prior years | | | | |
| | Applied to 2022 distributable amount | | | | |
| i | Carryover from 2017 not applied (see instructions) | | | | |
| i | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2022 from Section D, | | | | |
| • | line 7: \$ | | | | |
| a | Applied to underdistributions of prior years | | | | |
| | Applied to 2022 distributable amount | | | | |
| | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2022, if | | | | |
| 5 | any. Subtract lines 3g and 4a from line 2. For result greater | | | | |
| | than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2022. Subtract lines 3h | | | | |
| 0 | | | | | |
| | and 4b from line 1. For result greater than zero, <i>explain in</i> | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2023. Add lines 3j | | | | |
| | and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| | Excess from 2018 | | | | |
| | Excess from 2019 | | | | |
| | Excess from 2020 | | | | |
| | Excess from 2021 | | | | |
| e | Excess from 2022 | | | | |

Schedule A (Form 990) 2022

| Schedule A | (Form 990) 2022 | THE BOTTOM LINE | | | | 04-3351427 | Page 8 |
|----------------|---|---|--------------------------------------|---|--|---|------------------|
| Part VI | Supplemental Info Part IV, Section A, lines line 1; Part IV, Section D Section D, lines 5, 6, and (See instructions.) | 1, 2, 3b, 3c, 4b, 4c, 5a,), lines 2 and 3; Part IV, 3 | 6, 9a, 9b, 9c, 1 Section E, lines | 1a, 11b, and 11c; Pa 1c, 2a, 2b, 3a, and | art IV, Section B, lines 3b; Part V, line 1; Part ` | 1 and 2; Part IV, Section V, Section B, line 1e; F | on C, Part V, |
| SCHEDULE | A, PART II, LINE 10 |), EXPLANATION FOR | OTHER INCO | ME : | | | |
| OTHER INC | OME | | | | | | |
| | | | | | | | |
| 2022 AMOU | NT:\$ 1,750. | | | | | | |
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| 232028 12-09-2 | 2 | | | | | Schedule A (Form | 990) 2022 |
| | 131839 A82474 | 7 | | 22 > 05090 muu | E BOTTOM LIN | E TNO | A8247 |

Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2022

Employer identification number

| | THE BOTTOM LINE, INC. | 04-3351427 |
|-------------------------|--|------------|
| Organization type (chec | k one): | |
| Filers of: | Section: | |
| Form 990 or 990-EZ | X 501(c)(³) (enter number) organization | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | |

| | 527 political organization |
|-------------|---|
| Form 990-PF | 501(c)(3) exempt private foundation |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation |
| | 501(c)(3) taxable private foundation |

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an *exclusively* set of the parts unless to the set of the parts unless the set of the parts unless to the set of the parts unless the set of the parts unless

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

DocuSign Envelope ID: DA398827-8AB2-4EDE-97A4-3CD63CE24BB3

| | B (Form 990) (2022) rganization | | Emplo | Page 2 |
|------------|---|-----------------------|---------|--|
| תעד סטעש | OM LINE, INC. | | | 4-3351427 |
| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | snace is needed | | 4-2221427 |
| | | 1 | | (d) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | tions | (d) Type of contribution |
| 1 | | \$15,0 | 00,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | itions | (d) Type of contribution |
| 2 | | | 00,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | itions | (d) Type of contribution |
| 3 | In Proc | \$1,7 | 08,500. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | itions | (d) Type of contribution |
| 4 | | \$8 | 35,971. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | itions | (d) Type of contribution |
| 5 | | \$7 | 50,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribu | tions | (d) Type of contribution |
| | | \$ | | Person Payroll Occupied Part II for noncash contributions.) |

Schedule B (Form 990) (2022)

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2022.05090 THE BOTTOM LINE, INC.

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| | 3 (Form 990) (2022) | | Page 3 |
|------------------------------|---|--|--------------------------------|
| Name of o | rganization | | Employer identification number |
| THE BOTT | COM LINE, INC. | | 04-3351427 |
| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if a | dditional space is needed | d. |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | In Proc | | 5 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate (See instructions | |
| | | \$ | |
| | | · · · · · · · · · · · · · · · · · · · | I |

Schedule B (Form 990) (2022)

2022.05090 THE BOTTOM LINE, INC.

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| Schedule B (Form 990) (2022) | | Page |
|---|---|--|
| Name of organization | | Employer identification number |
| THE BOTTOM LINE, INC. | | 04-3351427 |
| from any one contributor. Complete columns (a | h) through (e) and the following line entry charitable, etc., contributions of \$1,000 or le | tion 501(c)(7), (8), or (10) that total more than \$1,000 for the year /. For organizations ss for the year. (Enter this info. once.) \$ |
| (a) No. from (b) Purpose of gift Part I | (c) Use of gift | (d) Description of how gift is held |
| | | <u> </u> |
| | | |
| | (e) Transfer of gift | |
| Transferee's name, address, a | and ZIP + 4 | Relationship of transferor to transferee |
| (a) No. | | |
| from (b) Purpose of gift Part I | (c) Use of gift | (d) Description of how gift is held |
| | | |
| | (e) Transfer of gift | |
| Transferee's name, address, a | and ZIP + 4 | Relationship of transferor to transferee |
| | PIQC | CSS |
| (a) No. from (b) Purpose of gift Part I | (c) Use of gift | (d) Description of how gift is held |
| | | |
| | (e) Transfer of gift | |
| Transferee's name, address, a | and ZIP + 4 | Relationship of transferor to transferee |
| | | |
| (a) No. from (b) Purpose of gift Part I | (c) Use of gift | (d) Description of how gift is held |
| | | |
| | (e) Transfer of gift | |
| Transferee's name, address, a | and ZIP + 4 | Relationship of transferor to transferee |
| | | |
| 223454 11-15-22 | | Schedule B (Form 990) (202 |

A8247471

| SCHEDULE D (Form 990) | OMB No. 1545-0047 | | | |
|--|---|--|---|------------------------------|
| Department of the Treasury nternal Revenue Service | A |), 11a, 11b, 11c, 11d, 11e, 11f, 12a, o Attach to Form 990. 0 for instructions and the latest info | | Open to Public Inspection |
| Name of the organization | on | | | er identification number |
| Part I Organiza | THE BOTTOM LINE, INC. Itions Maintaining Donor Advise | d Funds or Other Similar Fun | ds or Accounts | 04-3351427 |
| | n answered "Yes" on Form 990, Part IV, lin | | | Complete li the |
| - | | (a) Donor advised funds | (b) Funds a | and other accounts |
| 1 Total number at en | d of year | | | |
| | contributions to (during year) | | | |
| | grants from (during year) | | | |
| 4 Aggregate value at | end of year | | | |
| 5 Did the organizatio | n inform all donors and donor advisors in | writing that the assets held in donor a | dvised funds | |
| | n's property, subject to the organization's | | | Yes No |
| | n inform all grantees, donors, and donor a | | | |
| | oses and not for the benefit of the donor o | | • | |
| impermissible priva | | | | Yes No |
| | ation Easements. Complete if the or | | 90, Part IV, line 7. | |
| | ervation easements held by the organizati of land for public use (for example, recrea | | n of a biotoxically imp | artant land area |
| | f natural habitat | · _ | on of a historically imp on of a certified histori | |
| | of open space | | | |
| | through 2d if the organization held a quali | fied conservation contribution in the fo | orm of a conservation | easement on the last |
| day of the tax year | | | | d at the End of the Tax Yea |
| a Total number of co | nservation easements | | 2a | |
| b Total acreage restr | | | | |
| c Number of conserv | vation easements on a certified historic str | ucture included in (a) | 2c | |
| d Number of conserv | vation easements included in (c) acquired a | after July 25,2006, and not on a | | |
| historic structure li | sted in the National Register | | 2d | |
| 3 Number of conserv | vation easements modified, transferred, rel | eased, extinguished, or terminated by | the organization duri | ng the tax |
| year | | | | |
| | where property subject to conservation eas | | | |
| | ion have a written policy regarding the per | | | |
| | prcement of the conservation easements it r hours devoted to monitoring, inspecting, | | | |
| | hours devoted to monitoring, inspecting, | handling of violations, and emorcing t | conservation easement | its during the year |
| 7 Amount of expense | es incurred in monitoring, inspecting, hanc | lling of violations, and enforcing conse | ervation easements du | uring the vear |
| | | ······g - · · · · · · · · · · · · · · · | | |
| 8 Does each conserv | /ation easement reported on line 2(d) abov | e satisfy the requirements of section 1 | 170(h)(4)(B)(i) | |
| and section 170(h) | (4)(B)(ii)? | | | 🗌 Yes 📃 No |
| 9 In Part XIII, describ | e how the organization reports conservati | on easements in its revenue and expe | nse statement and | |
| balance sheet, and | l include, if applicable, the text of the footr | note to the organization's financial stat | tements that describe | s the |
| | ounting for conservation easements. | | <u> </u> | |
| | tions Maintaining Collections of | | Other Similar As | SSETS. |
| Complete it | the organization answered "Yes" on Form | | | |
| · · · · · | elected, as permitted under FASB ASC 95 | 8 not to report in its revenue stateme | nt and balance sheet | |
| 1a If the organization | | · · | | |
| 1a If the organization of art, historical tre | asures, or other similar assets held for put | blic exhibition, education, or research | • | |
| 1a If the organization of art, historical tre service, provide in | asures, or other similar assets held for put Part XIII the text of the footnote to its finar | olic exhibition, education, or research ncial statements that describes these | items. | |
| 1a If the organization of art, historical tre service, provide inb If the organization | asures, or other similar assets held for put Part XIII the text of the footnote to its final elected, as permitted under FASB ASC 95 | olic exhibition, education, or research ncial statements that describes these 8, to report in its revenue statement a | items. nd balance sheet wor | ks of |
| 1a If the organization of art, historical tree service, provide in b If the organization art, historical treas | asures, or other similar assets held for put Part XIII the text of the footnote to its finar elected, as permitted under FASB ASC 95 ures, or other similar assets held for public | olic exhibition, education, or research ncial statements that describes these 8, to report in its revenue statement a | items. nd balance sheet wor | ks of |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treas provide the following | asures, or other similar assets held for put Part XIII the text of the footnote to its finan elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: | blic exhibition, education, or research ncial statements that describes these 8, to report in its revenue statement a c exhibition, education, or research in t | items. nd balance sheet wor furtherance of public s | ks of |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treasprovide the followin (i) Revenue include | asures, or other similar assets held for put Part XIII the text of the footnote to its finar elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 | blic exhibition, education, or research ncial statements that describes these 8, to report in its revenue statement a c exhibition, education, or research in t | items. nd balance sheet wor furtherance of public s | ks of service, |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treasprovide the followin (i) Revenue include (ii) Assets include | asures, or other similar assets held for put Part XIII the text of the footnote to its finar elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 | olic exhibition, education, or research ncial statements that describes these i8, to report in its revenue statement a c exhibition, education, or research in t | items. nd balance sheet wor furtherance of public s \$ \$ | ks of |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treas provide the followin (i) Revenue include (ii) Assets include 2 If the organization | asures, or other similar assets held for put Part XIII the text of the footnote to its finar elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 | olic exhibition, education, or research ncial statements that describes these i 8, to report in its revenue statement a e exhibition, education, or research in t asures, or other similar assets for finan | items. nd balance sheet wor furtherance of public s \$ \$ | ks of service, |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treas provide the followin (i) Revenue include (ii) Assets include 2 If the organization the following amount of th | asures, or other similar assets held for put Part XIII the text of the footnote to its finar elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 d in Form 990, Part X received or held works of art, historical tre | olic exhibition, education, or research noial statements that describes these i 8, to report in its revenue statement a c exhibition, education, or research in t asures, or other similar assets for finan SC 958 relating to these items: | items. nd balance sheet wor furtherance of public s \$ | ks of service, |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treasprovide the following (i) Revenue include 2 If the organization the following amount a Revenue included | asures, or other similar assets held for put Part XIII the text of the footnote to its finan elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 d in Form 990, Part X received or held works of art, historical tre ints required to be reported under FASB A | olic exhibition, education, or research noial statements that describes these i 8, to report in its revenue statement a c exhibition, education, or research in t asures, or other similar assets for finan SC 958 relating to these items: | items. nd balance sheet wor furtherance of public s \$ | ks of service, |
| 1a If the organization of art, historical tresservice, provide in b If the organization art, historical treasprovide the following (i) Revenue include 2 If the organization the following amound Revenue included b Assets included in | asures, or other similar assets held for put Part XIII the text of the footnote to its finan elected, as permitted under FASB ASC 95 ures, or other similar assets held for public ng amounts relating to these items: ded on Form 990, Part VIII, line 1 d in Form 990, Part X received or held works of art, historical tre ints required to be reported under FASB A on Form 990, Part VIII, line 1 | olic exhibition, education, or research noial statements that describes these i 8, to report in its revenue statement a c exhibition, education, or research in t asures, or other similar assets for finan SC 958 relating to these items: | items. nd balance sheet wor furtherance of public s \$ | ks of service, |

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| Sche | edule D (Form 990) 2022 THE BOTTOM 1 | 1 | | | | | | 04-335 | | Р | age 2 |
|---------|---|---------------------------------|-----------|-----------------------|----------------|--------------------|--------------|--------------|-----------------|---------------|--------------|
| Pa | rt III Organizations Maintaining Co | ollections of Art | t, Hist | torical Tre | easures, or | [·] Other | Similar | Assets | (conti | nued) | |
| 3 | Using the organization's acquisition, accession | n, and other record | s, chec | k any of the | following that | make sig | nificant u | ise of its | | | |
| | collection items (check all that apply): | | | | | | | | | | |
| а | Public exhibition | d | | Loan or exc | change progra | ım | | | | | |
| b | Scholarly research | e | | Other | | | | | | | |
| с | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's col | lections and explair | n how t | they further th | ne organizatio | n's exem | pt purpos | se in Part | XIII. | | |
| 5 | During the year, did the organization solicit or | | | | | | | | _ | | _ |
| | to be sold to raise funds rather than to be mai | | | | | | | | Yes | | No |
| Ра | rt IV Escrow and Custodial Arrang | | ete if th | ne organizatio | on answered " | Yes" on I | orm 990 | , Part IV, I | ine 9, or | | |
| | reported an amount on Form 990, Part | | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custodia | | | | | | | | - | | - |
| | on Form 990, Part X? | | | | | | | L | Yes | | No |
| b | If "Yes," explain the arrangement in Part XIII a | nd complete the fol | lowing | table: | | | | | A | <u> </u> | |
| | | | | | | | | | Amoun | τ | |
| | Beginning balance | | | | | | 1c | | | | |
| a | Additions during the year | | | | | | | | | | |
| e | Distributions during the year | | | | | | 1e 1f | | | | |
| f 2a | Ending balance Did the organization include an amount on Fo | | | | | | | | Yes | | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | y: | L | | | |
| | rt V Endowment Funds. Complete if | | | | | | <u></u> ງ | | | | |
| | | (a) Current year | | Prior year | (c) Two year | | | ears back | (e) Fou | r vears | back |
| 1a | Beginning of year balance | 0. | | , | | ` | , , | | () | <u> </u> | |
| b | Contributions | 299,544. | | | | | | | | | |
| c | Net investment earnings, gains, and losses | 6,228. | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| | Other expenditures for facilities | | | | | | | | | | |
| | and programs | \mathbf{D} | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | | 305,772. | | | | | | | | | |
| 2 | Provide the estimated percentage of the curre | ent year end balance | e (line 1 | 1g, column (a |)) held as: | | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | | |
| b | Permanent endowment | % | | | | | | | | | |
| с | Term endowment9 | 6 | | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c shou | ld equal 100%. | | | | | | | | | |
| 3a | Are there endowment funds not in the posses | sion of the organiza | tion th | at are held a | nd administer | ed for the | • | | | | |
| | organization by: | | | | | | | | | Yes | No |
| | (i) Unrelated organizations | | | | | | | | 3a(i) | | Х |
| | (ii) Related organizations | | | | | | | | 3a(ii) | | X |
| b | If "Yes" on line 3a(ii), are the related organization | | | | | | | | 3b | | |
| 4 | Describe in Part XIII the intended uses of the or | | wment | funds. | | | | | | | |
| Га | rt VI Land, Buildings, and Equipme Complete if the organization answered | | Dort I | IV/ line 11e 6 | Soo Form 000 | Dort V li | no 10 | | | | |
| | · • | | | | | | | . | () | | |
| | Description of property | (a) Cost or o basis (investn | | • • | t or other | . , | cumulate | d | (d) Boo | k valu | е |
| | Land | | ierit) | Dasis | (other) | uep | reciation | | | | |
| | Land | | | | | | | | | | |
| | Buildings | | | | 396,817. | | 381,3 | 345 | | 15 | 472. |
| | Leasehold improvements | | | | 688,955. | | 645,2 | | | | 746. |
| | Equipment | | | | | | <u></u> | | | - <u>-</u> -, | , 10. |
| | Other | | Val | | (0-) | | | | | 59 | 218. |
| 1018 | I. Add lines 1a through 1e. (Column (d) must eq | uai Form 990, Part J | ∧, COlU | <u>mn (B), line 1</u> | <u>UC.)</u> | | | Schedule | D (For | | |

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| Part VII Investments - Other Securities. | INC. | 07 | I-3351427 Page |
|---|---------------------------|--------------------------------------|------------------------|
| Complete if the organization answered "Yes" o | | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | l-of-year market value |
| 1) Financial derivatives | | | |
| 2) Closely held equity interests | | | |
| 3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) (L) | | | |
| (H) otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" o | n Form 990, Part IV, line | 11c. See Form 990. Part X. line 13. | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | -of-vear market value |
| (1) | | | |
| (1) | | | |
| (3) | | | |
| | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| | | | |
| (8) | | | |
| (9) | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" o | n Form 990 Part IV line | 11d See Form 990 Part X line 15 | |
| | Description | | (b) Book value |
| | | | |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| | | | |
| (4) | | | |
| (4) (5) | | | |
| (4) (5) (6) | | | |
| (4) (5) (6) (7) | | | |
| (4) (5) (6) (7) (8) | | | |
| (4) (5) (6) (7) (8) (9) | | | |
| (4) (5) (6) (7) (8) (9) rotal. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | |
| (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. | | | |
| (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o | | | |
| (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o . (a) Description of liability | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS | | | |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) (6) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) (6) (7) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) (6) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) (6) (7) | | | (b) Book value |
| (4) (5) (6) (7) (8) (9) ottal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities. Complete if the organization answered "Yes" o (1) Federal income taxes (2) LEASE ASSETS (3) (4) (5) (6) (7) (8) | n Form 990, Part IV, line | | (b) Book value |

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Schedule D (Form 990) 2022

| Sche | dule D (Form 990) 2022 THE BOTTOM LINE, INC. | | | 04-3351427 | Page 4 |
|------|--|------------|-----------------------------|------------|-------------|
| Par | t XI Reconciliation of Revenue per Audited Financial Statemer | nts With I | Revenue per Re [.] | turn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 38,635,717. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | 157,504. | | |
| b | Donated services and use of facilities | 2b | 1,935,087. | | |
| с | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII.) | | | | |
| е | Add lines 2a through 2d | | | 2e | 2,092,591. |
| 3 | Subtract line 2e from line 1 | | | 3 | 36,543,126. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 1,151. | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| с | Add lines 4a and 4b | | | 4c | 1,151. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | | 36,544,277. |
| Pa | t XII Reconciliation of Expenses per Audited Financial Stateme | ents With | Expenses per F | leturn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 21,169,311. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | 1,935,087. | | |
| b | Prior year adjustments | 2b | | | |
| с | Other losses | 2c | | | |
| d | Other (Describe in Part XIII.) | | | | |
| е | Add lines 2a through 2d | | | 2e | 1,935,087. |
| 3 | Subtract line 2e from line 1 | | | 3 | 19,234,224. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 1,151. | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| с | Add lines 4a and 4b | | | 4c | 1,151. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 19,235,375. |
| Pa | t XIII Supplemental Information. | | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ORGANIZATION OPERATES AS A NONPROFIT ORGANIZATION AND IS EXEMPT FROM

FEDERAL AND STATE INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL

REVENUE CODE. THE ORGANIZATION HAS ADOPTED ACCOUNTING STANDARDS

CODIFICATION (ASC) 740-10 AS IT RELATES TO UNCERTAIN TAX POSITIONS. WHEN

APPLICABLE, ANY INTEREST AND PENALTIES RECOGNIZED ASSOCIATED WITH A TAX

POSITION ARE CLASSIFIED AS CURRENT LIABILITIES IN THE ORGANIZATION'S

FINANCIAL STATEMENTS. THE ORGANIZATION IS NOT AWARE OF ANY ACTIVITIES THAT

WOULD JEOPARDIZE ITS TAX-EXEMPT STATUS.

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Schedule D (Form 990) 2022

| Schedule D (Form 990) 2022 THE BOTTOM LINE, INC. | 04-3351427 | Page 5 |
|---|------------------|---------------|
| Schedule D (Form 990) 2022 THE BOTTOM LINE, INC. Part XIII Supplemental Information (continued) | | |
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| 232055 09-01-22 | Schedule D (Form | 1 990) 202 |

| SCHEDULE G | Suppleme | ental Information Regarding | Fund | Iraisi | ing or Gaming A | ctiv | ities o | DMB No. 1545-0047 |
|--|---|---|---|-------------------------------------|---|---------|--|---|
| (Form 990) | Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the | | | | | | or if the | 2022 |
| | C | organization entered more than \$15 Attach to Form 990 o | | | | | | CULL Open to Public |
| Department of the Treasury Internal Revenue Service | Go t | o www.irs.gov/Form990 for instruc | | | | n. | | Inspection |
| Name of the organization | | | | | | | Employer ide | ntification number |
| | THE BOTTOM | | | | | | 04-335142 | |
| | complete this part | Complete if the organization answe t. | red "Y | es" or | n Form 990, Part IV, I | ine 1 | 7. Form 990-EZ | filers are not |
| a Mail solicitat b Internet and c Phone solici d In-person so 2 a Did the organization | tions email solicitations tations licitations on have a written o | s f ☐ Solicitat g ☐ Special or oral agreement with any individual | ion of ion of fundra (includ | non-g gover lising ling of | overnment grants nment grants events ficers, directors, trus | tees, | | |
| | highest paid indiv | art VII) or entity in connection with pr viduals or entities (fundraisers) pursua organization. | | | e e | ne fur | Maraiser is to be | |
| (i) Name and addres or entity (fund | | (ii) Activity | (iii) fundr have ci or con contribu | ustody itrol of | (iv) Gross receipts from activity | to (c | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | | |
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| | | | | | | | | |
| Total 3 List all states in whi | ich the organizatio | n is registered or licensed to solicit c | ontrib | utions | or has been notified | it is e | exempt from re | gistration |
| or licensing. | | | | | | | | |
| | | | | | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990) 2022

232081 10-27-22

Schedule G (Form 990) 2022

THE BOTTOM LINE, INC.

04-3351427 Page 2

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
|-----------------|----|---|-------------------|--------------|------------------|---|
| | | | MA EVENT | NY EVENT | 3 | (add col. (a) through col. (c)) |
| a) | | | (event type) | (event type) | (total number) | coi. (c)) |
| Revenue | 1 | Gross receipts | 837,097. | 373,159. | 324,931. | 1,535,187. |
| | 2 | Less: Contributions | 648,425. | 233,124. | 198,568. | 1,080,117. |
| | 3 | Gross income (line 1 minus line 2) | 188,672. | 140,035. | 126,363. | 455,070. |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | | | | |
| penses | 6 | Rent/facility costs | 35,860. | 21,002. | 21,289. | 78,151. |
| Direct Expenses | 7 | Food and beverages | 71,597. | 47,953. | 42,400. | 161,950. |
| D | 8 | Entertainment | 375. | 6,550. | 29,760. | 36,685. |
| | 9 | Other direct expenses | 88,180. | 64,531. | 32,915. | 185,626. |
| | 10 | Direct expense summary. Add lines 4 through | n 9 in column (d) | | | 462,412. |
| | 11 | Net income summary. Subtract line 10 from I | ine 3, column (d) | | | -7,342. |

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than

\$15,000 on Form 990-EZ, line 6a.

| Revenue | Tn | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) | |
|-----------------|---|-------------------------|--|------------------|---|--|
| Reve | 1 Gross revenue | | | | | |
| es | 2 Cash prizes | | | | | |
| xpens | 3 Noncash prizes | | | | | |
| Direct Expenses | 4 Rent/facility costs | | | | | |
| | 5 Other direct expenses | | | | | |
| | 6 Volunteer labor | └── Yes % └── No | Yes % | Yes% | | |
| | 7 Direct expense summary. Add lines 2 through | 5 in column (d) | | | | |
| | 8 Net gaming income summary. Subtract line 7 1 | from line 1, column (d) | | | | |
| 9 | Enter the state(s) in which the organization conduct | | | | | |
| | a Is the organization licensed to conduct gaming activities in each of these states? Yes No b If "No," explain: | | | | | |
| | | | | | | |
| | Were any of the organization's gaming licenses rev If "Yes," explain: | | | year? | Yes No | |
| 23208 | 82 10-27-22 | | | Sche | dule G (Form 990) 2022 | |

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| Scheo | dule G (Form 990) 2022 | THE BOTTOM LINE, INC. | 04-335142 | 7 | Page 3 |
|--------------|-----------------------------------|--|------------------|---------------|---------------|
| 11 [| Does the organization conduct ga | aming activities with nonmembers? | | Yes | No |
| 12 I | s the organization a grantor, ben | eficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| t | o administer charitable gaming? | | | Yes | No No |
| | ndicate the percentage of gaming | | | | |
| a T | The organization's facility | | 13a | | % |
| | | | 13b | | % |
| 1 4 E | Enter the name and address of th | e person who prepares the organization's gaming/special events books and records: | | | |
| | | | | | |
| ١ | Name | | | | |
| | | | | | |
| P | Address | | | | |
| 15a [| Does the organization have a con | tract with a third party from whom the organization receives gaming revenue? | | Yes | No |
| IJA L | bes the organization have a con | | | 103 | |
| b l | f "Yes " enter the amount of gam | ning revenue received by the organization \$ and the amou | nt | | |
| | of gaming revenue retained by the | | | | |
| | f "Yes," enter name and address | | | | |
| | | | | | |
| ١ | Name | | | | |
| | | | | | |
| A | Address | | | | |
| | | | | | |
| 16 (| Gaming manager information: | | | | |
| | | | | | |
| ٢ | Name | | | | |
| - | | <u>۴</u> | | | |
| C | Gaming manager compensation | \$ | | | |
| г | Description of services provided | | | | |
| | | IN PLOCESS | | | |
| | | | | | |
| | | | | | |
| | Director/officer | Employee Independent contractor | | | |
| | | | | | |
| 17 N | Mandatory distributions: | | | | |
| | • | r state law to make charitable distributions from the gaming proceeds to | | | <u> </u> |
| | etain the state gaming license? | | | Yes | └── No |
| | | required under state law to be distributed to other exempt organizations or spent in t | ne | | |
| Part | organization's own exempt activit | ties during the tax year \$ 'mation. Provide the explanations required by Part I, line 2b, columns (iii) and (v); ar | nd Part III lin | <u>es 0 (</u> | 26 106 |
| | | s applicable. Also provide any additional information. See instructions. | ia i art in, ini | 030, | 55, 105, |
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| 232083 | 10-27-22 | | chedule G (| Form | 990) 2022 |
| | | 34 | | | |

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| Schedule G | (Form 990) THE BOTTOM LINE, INC. | 04-3351427 | Page 4 |
|---------------|--|---------------|------------|
| Part IV | (Form 990) THE BOTTOM LINE, INC. Supplemental Information (continued) | | |
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| 232084 04-01- | 22 | Schedule G | (Form 990) |
| 202004 04-01- | 35 | | |

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| SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service | | Go | irants and Oth vernments, an ete if the organizatio | nd Individua n answered "Yes' Attach to Form | ls in the Ŭni ' on Form 990, Pa n 990. | ted States rt IV, line 21 or 22. | | OMB No. 1545 202 Open to Pu Inspectio | 2 ublic |
|--|---|------------------|---|--|---|---|---------------------------------------|--|------------|
| | | | Go to www.irs | s.gov/Form990 for | the latest inform | ation. | | • | |
| Name of the organizatio | THE BOTTOM LI | NE, INC. | | | | | | Employer identification I 04-335142 | |
| Part I General Information on Grants and Assistance | | | | | | | | | |
| Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | | | | | | | | I | No No |
| Part II Grants and | I Other Assistance to a treceived more than S | Domestic Organiz | ations and Domestic | Governments. | Complete if the org | anization answered "Y | es" on Form 990, Parl | t IV, line 21, for any | |
| | dress of organization ernment | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of gran or assistance | nt |
| | | | | | | | | | |
| | | | | | | | | | |
| | | I | n l | Pro | DCe | SS | | | |
| | | | | | | | | | |
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| | | | | | | | | | |

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2022

| Schedule I (Form 990) 2022 THE BOTTOM LINE, INC. Part III Grants and Other Assistance to Domestic Individuals Part III Part III can be duplicated if additional space is needed. | . Complete if the | e organization answe | ered "Yes" on Form S | 990, Part IV, line 22. | 04-3351427 Page |
|--|---------------------------|--------------------------|---------------------------------------|--|---------------------------------------|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| | | | | | |
| SCHOLARSHIP | 779 | 1,349,528. | 0. | N/A | N/A |
| | | | | | |
| | | | | | |
| | | | | | |
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| | | | | | |
| I: | n i | Pro | bce | SS | |
| Part IV Supplemental Information. Provide the information rec | uuired in Part I, lin | e 2: Part III. column | (b): and any other a | dditional information. | |
| | | <u>,,</u> | | | |
| PART I, LINE 2: | | | | | |
| THE ORGANIZATION MONITORS THE USE OF SCHOLARSHIP F | UNDS IN THREE | E WAYS: FOR | | | |
| | | | | | |
| THE PORTION INTENDED FOR TUITION, PAYMENTS ARE MAD | E DIRECTLY TO | THE SCHOOL, | | | |

OR REQUIRE A CONFIRMATION RECEIPT PRINTED FROM THE PORTAL THAT A STUDENT

USES TO PAY THEIR TUITION BILL. FOR THE PORTION INTENDED TO ASSIST WITH

NON-TUITION EXPENSE ITEMS, PAYMENTS ARE MADE ACCORDING TO A PREDETERMINED

SCHEDULE OR WHEN THE ELIGIBLE STUDENT SUBMITS A REQUEST FOR PAYMENT AGAINST

AN ELIGIBLE EXPENSE (IE, BOOKS, ON-CAMPUS FEES, ETC.)

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| SCHE | SCHEDULE J Compensation Information | | | OMB No. 1545-0047 | | | |
|-------------|--|---|----------|---|--------|--------|--|
| (Forn | (Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest | | | | |) | |
| | | Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23. | | 2022 | | | |
| Departme | ent of the Treasury | Attach to Form 990. | | Open to Public | | | |
| | Revenue Service | Go to www.irs.gov/Form990 for instructions and the latest information. | F | Inspection Employer identification numbe | | | |
| Name | of the organizatior | | | | on nu | mber | |
| Part | | THE BOTTOM LINE, INC. S Regarding Compensation | 04-3. | 351427 | | | |
| rart | | s negariting compensation | | | Vee | No | |
| 1a C | back the approprie | ate box(es) if the organization provided any of the following to or for a person listed on Form | 000 | | Yes | No | |
| | | line 1a. Complete Part III to provide any relevant information regarding these items. | 990, | | | | |
| | First-class or c | | naluse | | | | |
| Ē | Travel for com | | | | | | |
| | | ation and gross-up payments Health or social club dues or initiation fee | | | | | |
| | | pending account Personal services (such as maid, chauffe | | | | | |
| | | ······································ | ,, | | | | |
| b lf | any of the boxes of | on line 1a are checked, did the organization follow a written policy regarding payment or | | | | | |
| | | rovision of all of the expenses described above? If "No," complete Part III to explain | | 1b | | | |
| | | require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | | | |
| | | s, including the CEO/Executive Director, regarding the items checked on line 1a? | | 2 | | | |
| | | | | | | | |
| 3 In | ndicate which, if ar | y, of the following the organization used to establish the compensation of the organization's | | | | | |
| С | EO/Executive Dire | ctor. Check all that apply. Do not check any boxes for methods used by a related organization | on to | | | | |
| es | stablish compensa | tion of the CEO/Executive Director, but explain in Part III. | | | | | |
| 2 | Compensation | committee Written employment contract | | | | | |
| | Independent c | ompensation consultant Compensation survey or study | | | | | |
| Σ | K Form 990 of ot | her organizations | ommittee | | | | |
| | | | | | | | |
| 4 D | uring the year, did | any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | | |
| 0 | rganization or a rel | ated organization: | | | | | |
| a R | eceive a severanc | e payment or change-of-control payment? | | 4a | | X | |
| b Pa | articipate in or rec | eive payment from a supplemental nonqualified retirement plan? | | 4b | | X | |
| c Pa | articipate in or rec | eive payment from an equity-based compensation arrangement? | | 4c | | X | |
| lf | "Yes" to any of lin | es 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | | |
| | | | | | | | |
| | |)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | | | |
| | | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio | n | | | | |
| | ontingent on the re | | | | | | |
| | | | | | | X | |
| | ny related organiz | | | 5b | | X | |
| | | r 5b, describe in Part III. | | | | | |
| | | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio | n | | | | |
| | ontingent on the n | | | | | v | |
| | | | | | | X | |
| | ny related organiz | | | <u>6b</u> | | X | |
| | | r 6b, describe in Part III. | | | | | |
| | | n Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | - | | x | |
| | | es 5 and 6? If "Yes," describe in Part III | | 7 | | | |
| | - | reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the price described in Part III. | | | | x | |
| | | | | 8 | | | |
| | egulations section | d the organization also follow the rebuttable presumption procedure described in | | . 9 | | | |
| - | | 53.4958-6(c)? eduction Act Notice, see the Instructions for Form 990. | | 9 ule J (Forr | n 000 | 1 2022 | |
| | or Paperwork Re | auction Act Notice, see the instructions for Form 990. | Schedi | ue J (Forr | 11 390 | , 2022 | |

232111 10-18-22

Schedule J (Form 990) 2022

THE BOTTOM LINE, INC.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

04-3351427

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation | | | other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|-------------------------|------|--|---|---|----------------|-------------------------|------------------------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | | | reported as deferred on prior Form 990 |
| (1) STEVEN COLON | (i) | 296,520. | 0. | 0. | 8,896. | 14,144. | 319,560. | ٥. |
| CEO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) SHAUWEA HAMILTON | (i) | 200,599. | 0. | 0. | 6,018. | 0. | 206,617. | 0. |
| CRO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) IJEOMA MBAMALU | (i) | 185,174. | 0. | 0. | 5,555. | 4,717. | 195,446. | 0. |
| СТО | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (4) WILL HOBART | (i) | 161,674. | 0. | 0. | 4,850. | 12,614. | 179,138. | 0. |
| EXECUTIVE DIRECTOR - IL | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (5) GINETTE SAIMPREVIL | (i) | 164,298. | 0. | 0. | 4,929. | 4,717. | 173,944. | 0. |
| EXECUTIVE DIRECTOR - MA | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (6) SARAH PLACE | (i) | 156,131. | 0. | 0. | 4,684. | 5,070. | 165,885. | 0. |
| СРО | (ii) | 0. | 0. | 0. | | 0. | 0. | ٥. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
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| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

Schedule J (Form 990) 2022

Page **2**

| Schedul | e J (Form 990) 2022 | THE BOTTOM LINE, INC. | 04-3351427 | Page 3 |
|---------|---------------------|-----------------------|------------|---------------|
| | | | | |

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 3:

THE EXECUTIVE COMMITTEE SERVES AS THE COMPENSATION COMMITTEE TO REVIEW AND

DETERMINE, ON AN ANNUAL BASIS, THE COMPENSATION PACKAGE FOR THE CEO. THEY

REVIEW PUBLICLY AVAILABLE 990 FILINGS FOR INDUSTRY RELEVANT DATA.



Schedule J (Form 990) 2022

| SCHEDULE O | Supplemental Information to Form 990 or 990 |)-EZ | OMB No. 1545-0047 |
|--|--|------|-----------------------------------|
| (Form 990) | Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. | | 2022 |
| Department of the Treasury Internal Revenue Service | Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information. | | Open to Public Inspection |
| Name of the organization | | | r identification number 351427 |
| FORM 990, PART I, 1 | INE 1, DESCRIPTION OF ORGANIZATION MISSION: | | |
| BACKGROUNDS AS THEY | GET INTO COLLEGE, GRADUATE, AND GO FAR IN LIFE. | | |
| BOTTOM LINE'S VISIO | ON IS TO DRAMATICALLY TRANSFORM URBAN COMMUNITIES BY | | |
| PRODUCING THOUSANDS | 5 OF NEW CAREER-READY COLLEGE GRADUATES. | | |
| FORM 990, PART III | , LINE 1, DESCRIPTION OF ORGANIZATION MISSION: | | |
| UP TO SIX YEARS IN | COLLEGE. | | |
| | | | |
| FORM 990, PART III | , LINE 2, NEW PROGRAM SERVICES: | | |
| BOTTOM LINE CONTINU | JED TO LAY THE FOUNDATION FOR A COMPLETE ROLL OUT OF | | |
| BLUPRINT PROGRAM. | THIS PROGRAM WAS IMPLEMENTED WITH A PILOT COHORT | | |
| THIS FISCAL YEAR AN | ND OFFERED WITHIN BOTTOM LINE'S COLLEGE SUCCESS | | |
| MODEL. FOR COLLEGE | STUDENTS WHO ARE NOT ENROLLED IN A COLLEGE THAT | | |
| PARTNERS WITH BOTTO | DM LINE, THE BLUPRINT PROGRAM OFFERS A HYBRID | | |
| ADVISING PROGRAM TO | PROVIDE SUPPORT TO STUDENTS THROUGHOUT THEIR | | |
| COLLEGE JOURNEY. | | | |
| | | | |
| FORM 990, PART VI, | SECTION B, LINE 11B: | | |
| MANAGEMENT COMPLET | IS AND REVIEWS THE DRAFT OF THE FORM 990, THEN THE BOARD | | |
| OF DIRECTORS REVIEW | NS AND APPROVES THE FINAL DRAFT, THEN THE FORM 990 IS | | |
| SIGNED AND FILED. | | | |
| | | | |
| FORM 990, PART VI, | SECTION B, LINE 12C: | | |
| BOARD MEMBERS ARE I | REQUIRED TO COMPLETE A FORM AT EACH ANNUAL MEETING OF THE | | |
| BOARD DISCLOSING A | NY KNOWN OR POTENTIAL CONFLICTS. THEY ARE ALSO TASKED | | |
| - | IS FORM IF ANY KNOWN OR POTENTIAL CONFLICTS ARISE DURING | | |
| LHA For Paperwork Re 232211 10-28-22 | eduction Act Notice, see the Instructions for Form 990 or 990-EZ. | Sche | edule O (Form 990) 2022 |

| | Pag Employer identification numb 04-3351427 |
|---|---|
| THE BOTTOM LINE, INC. | |
| THE COURSE OF THE ANNUAL MEETING CYCLE. THESE FORMS ARE REVIEWED ANN | |
| BY THE GOVERNANCE & NOMINATING COMMITTEE OF THE BOARD. TO THE EXTENT | I THAT |
| AN IDENTIFIED CONFLICT OF INTEREST BY A DIRECTOR MAY REASONABLY BE TH | HOUGHT |
| TO HAVE A BEARING ON A MATTER THAT REQUIRES APPROVAL BY THE BORD OF | |
| DIRECTORS, THEN THE DIRECTOR WOULD GENERALLY BE ASKED TO RECUSE THEMS | SELVES |
| FROM THE VOTE. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15A: | |
| BOTTOM LINE'S EXECUTIVE COMMITTEE SERVES AS THE COMPENSATION COMMITTE | EE. ON |
| AN ANNUAL BASIS, THE COMMITTEE PERFORMS A COMPARABLE SALARY REVIEW, W | WITHIN |
| INDUSTRY, USING PUBLICLY AVAILABLE DATA FROM FORM 990. THE COMMITTEE | MEETS |
| AND REVIEWS THE CEO'S PERFORMANCE AND DETERMINES THE APPROPRIATE SAL | ARY. |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE AUDITED FINANCIAL STATEMENTS AND FORM 990 ARE AVAILABLE ON THE W | EBSITE |
| AND UPON REQUEST. | |
| | |
| | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: PROFESSIONAL FEES: | |
| PROFESSIONAL FEES: | 6,678. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES | 6,678. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES | |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES FUNDRAISING EXPENSES | 82,128. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES FUNDRAISING EXPENSES | 1,771. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES 18 FUNDRAISING EXPENSES TOTAL EXPENSES 19 CONSULTANTS AND TEMPORARY STAFFING: | 1,771. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES FUNDRAISING EXPENSES TOTAL EXPENSES CONSULTANTS AND TEMPORARY STAFFING: PROGRAM SERVICE EXPENSES 83 | 82,128. 1,771. 90,577. |
| PROFESSIONAL FEES: PROGRAM SERVICE EXPENSES MANAGEMENT AND GENERAL EXPENSES 18 FUNDRAISING EXPENSES 19 CONSULTANTS AND TEMPORARY STAFFING: PROGRAM SERVICE EXPENSES 83 MANAGEMENT AND GENERAL EXPENSES 35 | 82,128. 1,771. 90,577. 36,683. |

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| Schedule O (Form 990) 2022 Name of the organization | Page 2 Employer identification number |
|---|---------------------------------------|
| THE BOTTOM LINE, INC. | 04-3351427 |
| | |
| TOTAL EXPENSES 1,918,045. | |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 2,108,622. | |
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