



**BOTTOM LINE**

Get in. Graduate. Go far.

**RELENTLESS**

**ALY**

**2024 ANNUAL REPORT**

Our role reimaged — for the future of first-gen students.

**BOTTOMLINE.ORG**

# A MESSAGE FROM OUR CEO AND BOARD CHAIR

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Partners, Colleagues, and Friends:

Life often teaches us that our view of a picture is predicated on its frame. At some point, we all become figures in the portrait of change, deciding whether to embrace the moment or resist it. Our students perpetually exist in this space. As the first in their families to attend and graduate from college, they navigate unfamiliar territories and face numerous unknowns, constantly adapting. While many might find it easier to remain still, they choose to move, pushing past doubt, anxiety, and discomfort in relentless pursuit of opportunities that will leave a lasting impact on their lives, families, and communities.

Reflecting on the past year, we are reminded of the ongoing unprecedented shifts highlighted in our previous annual report. We continue to witness an evolution in the higher education landscape and in our students, including: uncertainty around the future of the U.S. Department of Education and the many critical programs it oversees; emboldened policies and legal attacks on higher education diversity, equity, and inclusion; new data showing that FAFSA hurdles have contributed to drastic enrollment declines at four-year colleges with high shares of

Pell Grant recipients; the dawn of the age of AI; and a new generation of students, Zoomers and Alphas, viewing the world through a digital lens unlike anything we have known.

Some of these developments are unnerving, while others are revitalizing, carving an opening for us to pioneer different approaches to aid our charge. Regardless, we are choosing to welcome them all as a defining moment to create a legacy of perseverance. We owe it to our students, who rely on us as trusted partners as they move forward.

Our students, experts in steering through change, heroically remove all excuses; it is our calling to power through beside them and do the same.

In this annual report, you might be surprised by the new frame encasing the stories from our 2024 fiscal year. You will see a fresh look, feel, and Bottom Line identity. This intentional pivot is a nod to our students, who are our priority and example. To serve them to the best of our ability, we cannot remain stagnant as the world around us evolves. We must move vigorously, drawing momentum from each other, and transform to meet their needs. Now more than ever, they need all of us to show up as a community with added energy, boldness, and an unshaken spirit.

**As you read about their accomplishments in their quest for expansive socioeconomic possibilities, and experience a preliminary introduction to our renewed direction, we hope you feel compelled to move with us.**



**Steve Colón**  
*Chief Executive Officer*



**Auditi Chakravarty**  
*Board Chair*

# Table of Contents.

2	A Message From Our CEO and Board Chair
4	Our Mission
5	Our Impact
8	<b>From Pilot to Program:</b> The First Class of Blueprint Grads Won't Be the Last
10	<b>We Are Not Deterred:</b> Redefining Allyship During FAFSA Setbacks and Affirmative Action Rollback
12	A Belief in Education Brightens the Patino Family's Future
14	Bottom Line Alum Catalyzes Ripple Effect as New Boston City Council Member
16	<b>Partner Spotlight:</b> Enduring Mentorship Inspires Scholars to Dream Real Bold Futures
19	<b>Our Growth:</b> With support from the local community, Bottom Line Ohio exceeds expectations Metro Detroit, Here We Come!
21	2024 Donors and Champions
26	<b>Board Transitions:</b> Welcome and Farewell
27	In the News
28	2024 Financials

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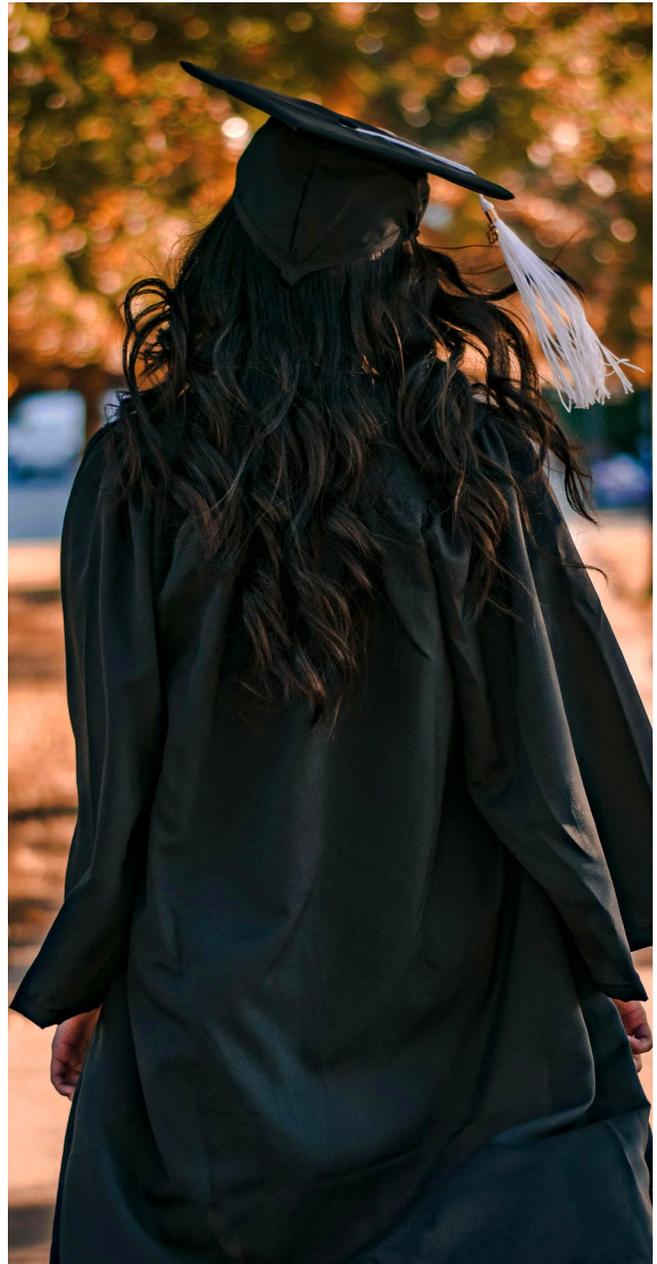
# OUR MISSION

Bottom Line is leaning on the power of relentless allies more than ever.

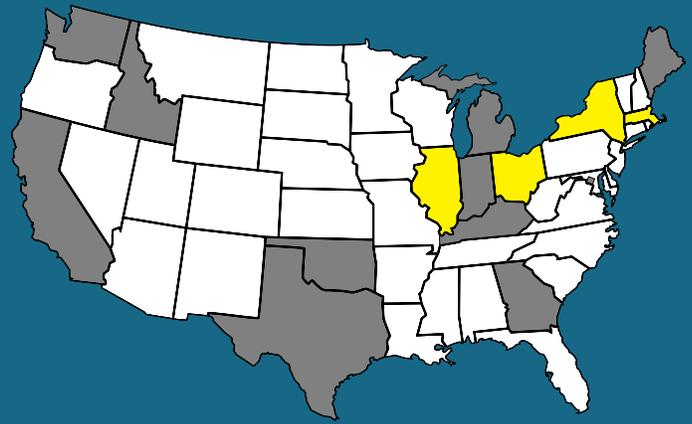
Founded in 1997 by Dave Borgal, Bottom Line started as a modestly small operation in Boston serving 25 high school seniors to help them get into college. Since these humble beginnings nearly 30 years ago, our organization has grown to leave a far-reaching mark, serving students nationwide through our core *Access* and *Success* programs as well as our new *Blueprint* and *Learning Labs* initiatives. Today, we reach between 6,000 to 7,000 students annually through direct services across regional offices in Massachusetts, Chicago, New York, Ohio, and soon, Detroit. Additionally, we indirectly impact tens of thousands more by training other practitioners across the country.

Our mission is to partner with degree-aspiring students from first generation and low-income backgrounds as they get into college, graduate, and go far in life, and our evidence-based, adaptable model for doing so has become nationally revered. Now with a bold strategic vision to expand our offices to 7 – 10 regions by 2030, directly serving 20,000 students annually, Bottom Line is leaning on the power of relentless allies more than ever.

**JOIN US.**



# OUR IMPACT



Students Served

**2,435**

New York

**5,241**

Total Students Served (*Access and Success*)

**1,313**

Total Blueprint Students Served (Program only across all regions)

**17,600**

Students indirectly reached through Learning Labs across 13 regions

**2,016**

Massachusetts

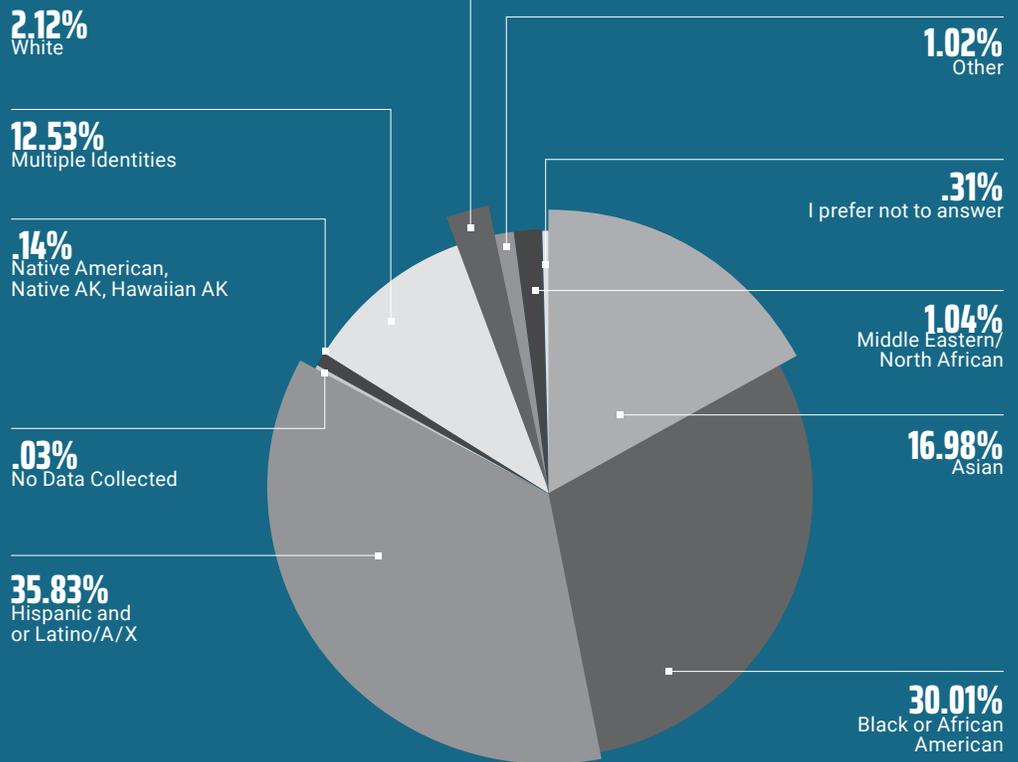
**1,986**

Chicago

**117**

Ohio

## Race/Ethnicity Demographics of Students



## GET IN.



751

STUDENTS SERVED  
THROUGH ACCESS PROGRAM



91.2%

STUDENTS WHO  
COMMITTED TO COLLEGE



68.2%

STUDENTS MADE AN  
AFFORDABLE COLLEGE CHOICE

## GRADUATE.



4,490

STUDENTS SERVED  
THROUGH SUCCESS  
PROGRAM



93.5%

OF STUDENTS PERSISTED TO  
THEIR 2ND SEMESTER (A LEADING  
INDICATOR FOR GRADUATION)

## GO FAR.



100%

OF STUDENTS SURVEYED REPORTED FEELING MORE  
CONFIDENT IN THEIR ABILITY TO BUILD RELATIONSHIPS  
AND NETWORK WITH PROFESSIONALS AFTER  
CONNECTING WITH A GO FAR VOLUNTEER

# SENIOR LEADERSHIP

50% of Bottom Line senior leadership are first-generation college graduates.



**Steve Colón**  
Chief Executive Officer



**Brian Alexander**  
Vice President of Regional Growth



**Ginette Saimprevil**  
Executive Director, Massachusetts



**Alissa Silverman**  
Vice President of Regional Success



**James Cosby**  
Founding Executive Director, Ohio



**Shannon Donnelly**  
Chief Operating and Financial Officer



**Danielle North**  
Founding Executive Director, Detroit



**Sarah Place**  
Chief Program Officer

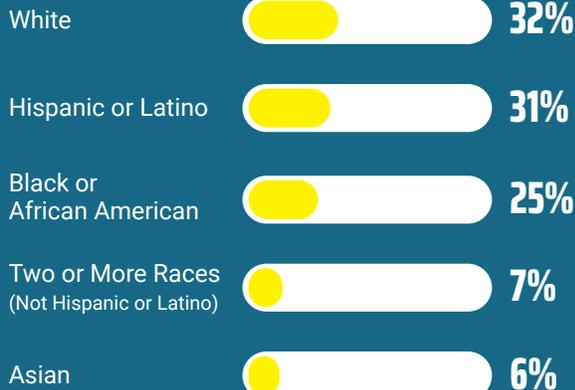


**Shauwea Hamilton**  
Chief Regional Officer



**Will Hobart**  
Executive Director, Chicago

## STAFF RACE/ETHNICITY DEMOGRAPHIC DATA



**26%** OF BOTTOM LINE STAFF ARE FIRST-GENERATION COLLEGE GRADUATES

## SENIOR LEADERSHIP RACE/ETHNICITY DEMOGRAPHIC DATA



# BLUPRINT

## From pilot to program: The first class of Blueprint grads won't be the last.

The sound of a commencement speech is one that lands not only on ears but resonates in hearts and minds. For Bottom Line, it is a cathartic sound of reassurance that our students, armed with bachelor's degrees and unyielding spirits, can now access all the possibilities ahead because the most monumental part of their climb is behind them.

Typically, this sound projects from a podium across an auditorium with in-person celebrants filling seats. However, for the students of the inaugural Blueprint pilot graduating class, they received these words in a quite different setting. Instead of an auditorium, students joined an online meeting room, their gratified faces framed by squares. Rather than approaching a podium to deliver his emotive message, the Blueprint class speaker, Roger Aristizabal, popped into focus with a virtual graduation cap graphic suspended above his head.

"As I stand before you, I see faces filled with determination and resilience, and a shared journey of overcoming obstacles. Many of you, like me, may come from backgrounds where the path to success was not always clear or easy," Roger's Blueprint Recognition Night address to his class permeated across computer screens. For Bottom Line staff in attendance, the moment was slightly surreal. Our deep value in fostering authentic relationships with students made it hard to envision that an AI-powered program could be a viable addition to how we support them long-term. Or that a webcast ceremony would be most fitting for students accustomed to receiving virtual advising.



We were uncertain of what would come from Blueprint, but an overwhelming amount of data demonstrated the enormous value of being adaptable and responsive to the times and needs of students. Of students who indicated that they engaged with Blu (the endearing name given to the Blueprint chatbot), *80% Strongly Agreed or Agreed* that Blu had been helpful. Most significantly, the voices of students who transitioned from our Access program to Blueprint further illuminated the program's importance. Traditionally, they would have been ineligible for the Bottom Line Success program due to attending a non-target college, but Blueprint's existence allowed them to continue receiving support.

In Roger's speech, he expressed what being a Bottom Line Blueprint student meant to him: "Bottom Line played a crucial role in my college journey. Their staff were more than just advisors; they were mentors who guided me through the complexities of college life. They were there for me when I needed essentials and even helped me fix my laptop when it broke down. Their support went beyond academics, providing me with the stability and confidence needed to succeed."

All of this and more is why this year marked congruent graduations—one for our students and one for our Blueprint pilot, which we decisively decided to make an official offering and continue building on its promising results. We congratulate Roger – now a Hofstra University alum and full-time Actuarial Associate at PwC eager to be a constructive force in his family and community. We congratulate our historic class of Blueprint graduates. And we congratulate the Bottom Line staff who worked to ensure that Blu served our students beyond expectations by being the consistent, caring ally they deserved. 



Using Blu for support was a seamless experience. The platform provided quick access to resources and guidance that were invaluable in navigating challenges. I'm especially excited to know that the program is here to stay, as it will continue to provide essential support to students, particularly those who may not be attending Bottom Line's target colleges.



Roger Aristizabal

Blueprint Class Speaker

# NEW YORK



## We are not deterred: redefining allyship during FAFSA setbacks and affirmative action rollback.

Stemming from the 2020 FAFSA Simplification Act of 2020, what was supposed to be the introduction of a more accessible financial aid application turned out to be far from the promises made by the federal Department of Education. Instead, the 2023-2024 FAFSA was fraught with challenges. Most notably, an unprecedented delay, quickly followed by the realization that the new online application was glitch-ridden and susceptible to processing setbacks causing turmoil for both colleges and students alike.

"We leaned in," shared Bottom Line Chief Program Officer Sarah Place. "Particularly our programming staff who work most closely with students. It started organically with a simple FAFSA Help channel on our internal messaging platform to exchange tips and tricks for navigating the new FAFSA application. Before long, we were hosting FAFSA completion events and much more as part of a dedicated FAFSA Week of Action."

Externally, Bottom Line was also a participating organization in the White House's *#File500FAFSAs* social media campaign and the National College Attainment Network's *#DoTheFAFSA* campaign. Many Bottom Line students listened to distressing accounts from their peers applying for college federal financial aid for the first time. "At my high school, I heard some of my classmates talk about the FAFSA

not working for them," shared Jordi Castro, a *Success* program student at Bottom Line New York. "They'd say things like, 'I can't submit my information,' or 'it doesn't let me sign.' Also, some parts of the process were taking forever, and kids were unable to know if the school they were attending was going to give them scholarships."

Jordi believes that having a devoted Bottom Line advisor guide him through the process allowed him to weather the FAFSA turbulence.



**"My advisor Mandi was really helpful in making sure I knew what I needed to do. Having a plan made me more focused and allowed my college application process not to get disrupted by the FAFSA delays."**

**Jordi Castro**

New York *Success* Program Student

For Timmii Dansby, another student in the New York *Success* program, the FAFSA delay, "was definitely a

hiccup,” but like Jordi, Timmii shared that even through the challenges, he fared better than his classmates because of his close relationship with his advisor. “I saw other kids in my school, and they were struggling because you only have one guidance counselor, and that one guidance counselor has so many kids. When you have a Bottom Line advisor, it’s more personal and you’re able to be on the phone with them, have a Google Meet, or have a sit-down with them in your school. It’s different when you get that extra help, and you feel like you’re the only kid working with them as opposed to fighting with 50 other kids to get to your guidance counselor to help you one-on-one.”

To our dismay, the FAFSA delays came just a few months after the Supreme Court’s reversal of race-conscious admissions, also known as affirmative action. The convergence of these two events draped a profound weight over the college access and success community, as champions and students questioned what the moment meant for equity and student well-being.

“I think it’s horrible because for people of color it was an elimination to discrimination in terms of getting into places that we couldn’t be in the first place. Taking that back really shows you how much people don’t care about what we would like to do in life and how we would like to reach higher levels. When aspiring to reach those levels, it’s even harder for us now. The fact that they’ve snatched it back is simply crazy,” shared Timmii.

From these trials, one thing became irrefutably clear: allyship for students is imperative. Inspired by the voices of students like Timmii and Jordi, the Bottom Line community has emphatically proclaimed: We Are Not Deterred! From adding our voice to public forums to joining student-centered coalition activations, we have been doubling down on our efforts — not just to support students, but to support others as they support students

and redefine what allyship means for their success.

Barriers for students who are in the first generation of their families to go to college and those who come from families with low incomes can mount higher, but they will never be a stop sign. If history has taught us anything it is that obstacles draw out the best in us and the best of us. These ongoing adversities are a calling for anyone and everyone believing that our students are our collective responsibility and hope; together we will find a route around all detours and continue to proclaim, “We Are Not Deterred!” **B**

#### US Supreme Court takes up race-based college admissions.

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#### US Supreme Court takes up race-based college admissions

**n p r**

LAW

#### Supreme Court guts affirmative action, effectively ending race-conscious admissions

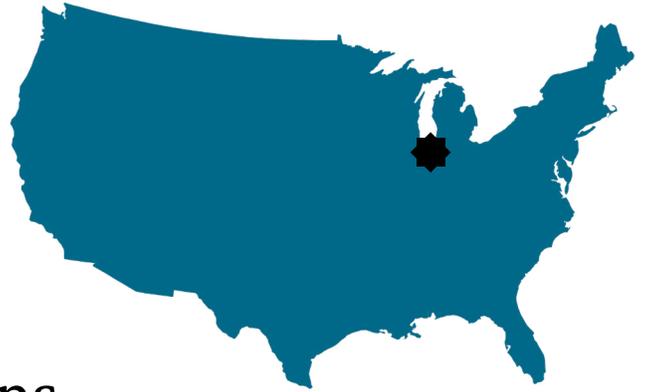
**BUSINESS INSIDER**

POLITICS

#### The Supreme Court outlawed race-based admissions for colleges. Factoring in donors and legacy applications is still fine.

**B**

# CHICAGO



## A belief in education brightens the Patino family's future.

Education has always been a cornerstone for the Patino family. Susana Patino, a mother of four, had a clear dream for her children's futures: go to college, graduate, and thrive in whatever they wished. Her hope was for them to be the first in their family to achieve a post-secondary education. While Susana could share her belief about the value of a degree with her three daughters and son, she knew providing the elaborate guidance they needed to reach the

best outcomes required outside expertise and assistance. That's where Bottom Line emerged as a resource to Daisy Patino and her three siblings on their educational journeys, playing an integral role in helping them steer through the ins-and-outs of an inequitably complex system.

"Being a first-generation college student, there is a lot that is expected from us. Get good grades, be involved in extracurriculars, build your resume and more; however, what many of us lack is the knowledge and resources to help us get through these steps," Daisy shared. "I thankfully had supportive parents and siblings, but I needed a helping hand from advisors and professionals in this area. This is where Bottom Line came in. They provided feedback on all my essays, helped me with applications, my resume and in general, they were a support system that genuinely cared if I succeeded."

Daisy, a proud 2023 graduate of the University of Illinois at Urbana-Champaign, majored in Human Development and Family Studies with a minor in Crop Sciences Plant Biotechnology. Her partnership with Bottom Line began in high school through the Chicago Access program and continued throughout her undergraduate years with the Chicago Success Program. With honors in hand and a promising job in the hospitality industry that excites her, Daisy credits Bottom Line as one of the major stepping stones in her journey.



— Daisy Patino on graduation day.



Daisy's accomplishments didn't just make a difference in her own life; they presented a model for her sisters and younger brother, José. After witnessing Bottom Line's impact on Daisy's journey, he too joined Bottom Line through the Chicago Access program. Unsure of his future direction, José leaned on his advisors, partnering with them to chart a course that aligned with his passions and goals. Now a sophomore at the University of Illinois at Urbana-Champaign, José is majoring in Human Development and Family Studies, with plans to pursue a master's degree in social work. His relationship with his advisor has not only helped him navigate the higher education system but also inspired his career aspirations.

"With the relationship to my advisor, Eder Delgado, and the positive experience I continue to have now, I aspire to do something similar to Eder in the future. I hope to give aid to students that want to get a higher education with a lower financial burden and provide them with the same encouragement that I received," José said.

The Patino family's commitment to education is redirecting their lives just as Susana envisioned and Bottom Line remains a steadfast ally cheering them on the entirety of the way. **B**





# MASSACHUSETTS

## Bottom Line alum catalyzes ripple effect as new Boston City Council Member.

Hearing from Bottom Line alum who have gone far in life is like inserting a freshly charged battery into our core; it reenergizes us, reminds us of the significance of our work, and impels us to partner with more students striving to reach their goals. This year, the story of Enrique Pepén, a Bottom Line Massachusetts alum, clearly exhibited just how remarkable the students who join our program are and how much they can achieve on their own merit, backed by a dependable support system. Today a city council member, Councilor Pepén reflected on his life course and the role Bottom Line played during his college years:



Councilor Pepén with his wife, Rocio, who is also a Bottom Line alum.



— Councilor Pepén



“As the son of immigrants translating for my family on everything from legal documents to restaurant menus, I was concerned growing up that I would not be able to obtain the life my parents wanted for me and my siblings. My parents left everything they knew when coming to the United States and I saw the mental toll of reinventing their lives. They believed in the power of education to make personal progress easier, and it was a belief they instilled in me.

I am incredibly grateful for where I am now and where I will go — and Bottom Line was a big help in getting me on this journey. Bottom Line guided me throughout the college admissions process to get to Suffolk University to launch my public service career. But it was the check-ins with my advisors and the care kits while at Suffolk that I treasure the most as I struggled with mental and emotional stress acclimating to college courses and managing a work-life balance.

After walking my path and navigating the college process, if I could give any advice to students in similar shoes, I would say do not be afraid to ask for help! Do not be afraid to ask for assistance! There are a lot of opportunities out there that may seem difficult to obtain, but there are people and groups like Bottom Line who want you to succeed!

Now as a Boston City Councilor serving my community, I see myself on an ongoing journey, contributing to the far-reaching ripple effect that Bottom Line envisions. From advocating for more access to higher education, funding opportunities for academic support programs like Bottom Line, and providing associate opportunities in my office, I am always looking for ways to contribute to this work.”

Elected in 2023, Councilor Pepén serves Boston’s District 5, which includes Hyde Park, Readville, and parts of Roslindale and Mattapan. He resides in Roslindale with his wife (who is also a Bottom Line alum!) and two children. We will continue cheering on Councilor Pepén as he aims to be a beacon for students, his family, and his community. **B**

**B**

## PARTNER SPOTLIGHT

### Enduring Mentorship Inspires Scholars to Dream Real Bold Futures.

"I will never forget the moment when I first met my mentor, Raul. I was worried because I didn't have everything figured out, and I was meeting someone so accomplished. But after our first meeting, I felt this relief. I knew that I would gain a lot of valuable knowledge and skills, and this would be the start of a very meaningful mentorship," expressed Melany Cardona Patrone, an accounting major and Dream It Real Scholar who has had her mentor for three years.

Just as important as financial means, a network of strong relationships is essential for students as they seek professional and life prosperity. That is why our partnership with Coach Foundation, supporting our NA Dream It Real Scholars program, has become invaluable. This initiative, run in collaboration with The Opportunity Network, aims to help first-generation students graduate debt-free with substantial career exposure.

Participating students receive a four-year scholarship and are paired with a Coach employee mentor throughout college. Melany described the program as, "an eye-opening experience that has helped clear my path to success," and she is not alone in her sentiment. Erwin Jimenez, another scholar matched with his mentor for three years, credits the program and deep bond with his mentor for expanding his mindset and increasing his confidence.

"I'm naturally shy and my mentor, David, helped me learn to go out of my comfort zone in situations where things might feel overwhelming. He's been so welcoming and willing to share his story to help guide me to a better future for myself. He's shared his trials and tribulations and all the things that he has overcome; lessons like if you fall, it doesn't mean that you have to stay down,

Erwin at Tapestry headquarters for Dream It Real Job Shadow Day.



just get up and continue. I'm able to look at that and look at my life, and that's helping me succeed," expressed Erwin, a political science major at Bunker Hill Community College, planning on re-enrolling at UMass Amherst next year.

After traveling to New York for Coach-hosted career exploration events, Erwin began contemplating vast possibilities, such as relocating for career prospects from his Boston home where he has resided since childhood. The program even influenced his academic direction. "Shadowing my mentor and touring Tapestry headquarters helped me decide to add an econ minor so that more job opportunities will be available to me." Once Erwin graduates, he plans to attend law school and practice corporate or patent law.

Both Erwin and Melany exuded enormous gratitude for their mentor and experiences. At Bottom Line, allyship can manifest in different forms, but simply put, it is about being reliably present for our students so they are not alone as they strive to elevate their lives.

"Raul has provided me with a lot of insights, which would have taken me years to figure out, that have helped me solidify my future goals. I would like to thank him for being there and for all the support he has provided. College is not easy, and he created a safe space for me during difficult times and assured me of all the steps I have taken," said Melany. **B**



IMAGE CREDIT:  
DAVID JOHNSON

## WORDS FROM COACH

Coach was founded on a dream made real by the passion and dedication of two immigrants united by a vision to craft a new kind of leather goods house. Today, the same passion we put into creating products can also be seen in the way we care about our people, communities, and planet.

The global community of scholars the Coach Foundation supports reflects Coach's own journey, demonstrating the unwavering belief to be their true selves all while pursuing their ambitions and encouraging others to do the same. Dream It Real is an extension of this belief and representation of Coach's legacy. The students who are part of our programs are already extraordinary—we just help to provide the resources they need to continue excelling. We hope that the proven impact of our program with Bottom Line can influence other organizations to take action in supporting the next generation because everyone deserves to be able to pursue their dreams.



**David Casey**

Tapestry's Chief Inclusion  
and Social Impact Officer

# DREAM IT REAL HIGHLIGHTS

**125** Scholars have been supported through four years of college.

75% of DIR students have attained at least one internship.

**75%**

**3 DREAM DAYS** held at Tapestry's global headquarters.

**3,000+**

Total hours that Coach employees have mentored students in the Dream It Real program



IMAGE CREDIT:  
DAVID JOHNSON

# OUR GROWTH



## With support from the local community, Bottom Line Ohio exceeds expectations.

Launching a new site is no small feat, but Bottom Line Ohio took off with an incredible community of champions by its side. At its spring Breakfast for Champions event, celebrating allies from the Greater Dayton Region, the energy and encouragement were palpable. More than 100 people gathered, eager to support Bottom Line

Ohio—our first new site in ten years—as the region ramped up to welcome its first class of Access students in the fall.

Addison Williams, an Ohio native and student in Bottom Line’s Blueprint program who spoke at the event, explained, “The event was an inspiring experience for me that highlighted the

mission and impact Bottom Line will have within the Greater Dayton community.”

Addison is a sophomore majoring in organizational leadership at Wright State University, an institution partnering with Bottom Line Ohio as a target college. She is thrilled that other students will be able to experience the benefits presented to her. “I’ve received scholarship assistance, resume support, interview preparation questions, study tips, mental health resources, positive affirmations, and more. The local Bottom Line office will provide essential resources and support tailored to degree-aspiring Ohio students who are the first in their families to attend college. The program is leading students like myself toward a brighter future.” **B**



— Addison speaking at Ohio Breakfast for Champions.

Since being welcomed to the region, testimonials like Addison’s and these early successes have underscored the importance of Bottom Line’s work in Ohio:

- Surpassed recruitment goals, with approximately 400 students applying for the first Ohio College Access cohort
- Enrolled 174 students from 30 schools across multiple school districts
- Established key partnerships with numerous school districts, allowing Bottom Line to work on-site at high schools with seniors—ensuring transportation is never a barrier for students wanting to meet with their Access advisor
- Formed strong partnerships with area colleges, including Sinclair College, Wright State, Central State, Otterbein, Wittenberg, and Miami Universities in anticipation of the first Ohio Success cohort, which will start serving students in Fall 2025



— Allies celebrate Bottom Line Ohio at Breakfast for Champions.



## DETROIT, HERE WE COME

Following the launch of our Ohio site, our growth team continued to explore opportunities to expand the impact of the Bottom Line model, which has proven adaptable across regions and demographics. This process led Detroit to quickly stand out as a city with a tenacious collective of advocates, educators, and organizations dedicated to uplifting students.

By forging trusted partnerships with local entities to understand if and how we could harmoniously integrate into the existing college access and success ecosystem, we discovered a desire and enthusiasm for Bottom Line to establish a presence in the community. We are now laying the groundwork to serve Detroit students beginning Summer 2025! As we grow a new branch on the Bottom Line family tree, we feel deep gratitude for the Detroit network of trained and caring allies inviting us to complement existing resources for degree-aspiring students.



# 2024 DONORS AND CHAMPIONS

\*Listings are for Bottom Line fiscal year 2024, from July 2023 to June 2024.

## Multi-Year Donors

Donor	Years Committed	Donor Range
Anonymous	2	\$1M+
Anonymous	3	\$1M+
ECMC Foundation	3	\$1M+
JPMorgan Chase Foundation	3	\$1M+
Michael & Susan Dell Foundation	8	\$1M+
PwC	2	\$1M+
Solon E. Summerfield Foundation, Inc.	3	\$1M+
The Connor Group Kids & Community Partners	6	\$1M+
Coach Foundation	4	\$1M+
Carnegie Corporation of New York	2	\$250K+
Eastern Bank Charitable Foundation	2	\$250K+
FactSet Charitable Foundation	3	\$250K+
Kresge Foundation	5	\$250K+
Laura and John Arnold Ventures	3	\$250K+
NBA Foundation	2	\$250K+
The Bill & Melinda Gates Foundation	2	\$250K+
The Carroll and Milton Petrie Foundation	2	\$250K+
The Salesforce.com Foundation	3	\$250K+
Vivo Foundation	4	\$250K+
Ann and Tom Murphy	4	\$100k-\$249,999
Bank of America Charitable Foundation	2	\$100k-\$249,999
Carol and Gene Ludwig Family Foundation	2	\$100k-\$249,999
Charina Endowment Fund	2	\$100k-\$249,999
CME Group Foundation	2	\$100k-\$249,999
Donald A. Pels Charitable Trust	2	\$100k-\$249,999
DRW Trading Group Foundation	2	\$100k-\$249,999
Erin and Mike Cowhig	3	\$100k-\$249,999
Liberty Mutual Foundation	2	\$100k-\$249,999
Lloyd G. Balfour Foundation, Bank of America, N.A., Trustee	2	\$100k-\$249,999
Patrick Lee and Genean Stec	3	\$100k-\$249,999
Sonny Kalsi	5	\$100k-\$249,999
The Chicago Community Foundation - The SUSA Fund	4	\$100k-\$249,999
Anonymous	2	\$50K-\$99,999
ARCO/Murray	3	\$50K-\$99,999
Audax Charitable Foundation	3	\$50K-\$99,999
Denise A. DeAmore	2	\$50K-\$99,999
Jim and Kim Jessee	2	\$50K-\$99,999
Larry and Cindy Bradley	3	\$50K-\$99,999

New Balance Foundation	2	\$50K-\$99,999
Peter and Natasha Bowen	3	\$50K-\$99,999
Sally and Jeb Bachman	2	\$50K-\$99,999
Shift Consulting, LLC.	2	\$50K-\$99,999
SLC Management	2	\$50K-\$99,999
The Brinson Foundation	2	\$50K-\$99,999
The Wilson Sheehan Foundation	3	\$50K-\$99,999
Yawkey Foundation	2	\$50K-\$99,999
Allison J. Downey	3	\$25K-\$49,999
Ruth H. and Warren A. Ellsworth Foundation	2	\$25K-\$49,999
Sinead Mullen	3	\$25K-\$49,999
Siragusa Family Foundation	3	\$25K-\$49,999
Center for Family Life	2	\$10K-\$24,999
Jabari Porter	3	\$10K-\$24,999
Robert C. Ballard	3	\$5K-\$9,999

# Champions

A Better Chicago Fund, a Fund of the Robert R. McCormick Foundation	\$250K+
Boston Public Health Commission	\$250K+
Charles Hayden Foundation	\$250K+
Crown Family Philanthropies	\$250K+
Hope Chicago	\$250K+
Llewellyn Family Foundation	\$250K+
Robin Hood	\$250K+
Anonymous	\$100K-\$249,999
Cradle to Career	\$100K-\$249,999
Finnegan Family Foundation	\$100K-\$249,999
First Republic Bank	\$100K-\$249,999
Frieze Family Foundation	\$100K-\$249,999
Fundación MAPFRE	\$100K-\$249,999
Greater Boston Real Estate Board	\$100K-\$249,999
Ichigo Foundation	\$100K-\$249,999
Maverick Capital Foundation	\$100K-\$249,999
Mitzi and Perry Pazer	\$100K-\$249,999
Natixis Investment Managers	\$100K-\$249,999
New Balance Foundation	\$100K-\$249,999
State Street Foundation	\$100K-\$249,999
The Baupost Group, LCC	\$100K-\$249,999

The Chicago Community Trust	\$100K-\$249,999
The Commonwealth of Massachusetts	\$100K-\$249,999
The Heckscher Foundation for Children	\$100K-\$249,999
The Joseph Pedott Charitable Fund at The Chicago Community Foundation	\$100K-\$249,999
The Pinkerton Foundation	\$100K-\$249,999
The Richard Li Charitable Fund	\$100K-\$249,999
The TJX Companies	\$100K-\$249,999
Tiger Foundation	\$100K-\$249,999
Vertex Pharmaceuticals	\$100K-\$249,999
Wellington Management Foundation	\$100K-\$249,999
American Idea Foundation	\$50K-\$99,999
Capital One	\$50K-\$99,999
ECMC Foundation	\$50K-\$99,999
Enterprise Holdings Foundation	\$50K-\$99,999
Gray Foundation	\$50K-\$99,999
Highland Partners Charitable Fund	\$50K-\$99,999
J.E. and Z.B. Butler Foundation	\$50K-\$99,999
Mabel Louise Riley Foundation	\$50K-\$99,999
Massachusetts Charter Public School Association	\$50K-\$99,999

National Grid	\$50K-\$99,999
The Janey Fund Charitable Trust	\$50K-\$99,999
The Mifflin Memorial Fund	\$50K-\$99,999
A&O Shearman	\$25K-\$49,999
America's Promise Alliance	\$25K-\$49,999
AMG Charitable Foundation	\$25K-\$49,999
Amundi US	\$25K-\$49,999
Anonymous	\$25K-\$49,999
Carl and Pat Greer Donor Advised Fund, a Donor Advised Fund of the U.S. Charitable Gift Trust.	\$25K-\$49,999
Clearwater Analytics	\$25K-\$49,999
Coach Foundation	\$25K-\$49,999
Davis Family Charitable Foundation	\$25K-\$49,999
Eastern Bank	\$25K-\$49,999
Fidelity Investments	\$25K-\$49,999
Frances L. & Edwin L. Cummings Memorial Fund	\$25K-\$49,999
Franklin Templeton Charitable Foundation	\$25K-\$49,999
George Link Jr. Foundation	\$25K-\$49,999
Goldman Sachs & Co.	\$25K-\$49,999
Group 1001	\$25K-\$49,999

Income Research and Management Charitable Fund	\$25K-\$49,999	Ann and Tom Murphy	\$10K-\$24,999	Jim and Kim Jessee	\$10K-\$24,999
Investment Company Institute	\$25K-\$49,999	Anne Welch	\$10K-\$24,999	Kenilworth Union Church	\$10K-\$24,999
Janel Anderberg Callon	\$25K-\$49,999	Auditi Chakravarty	\$10K-\$24,999	Kevin and Jane Quinn	\$10K-\$24,999
Jewish Foundation for Education of Women	\$25K-\$49,999	Barbara Thomas	\$10K-\$24,999	Kevin Beatty	\$10K-\$24,999
Jon and Amy Van Gorp	\$25K-\$49,999	Bentley University	\$10K-\$24,999	Kirkland & Ellis LLP	\$10K-\$24,999
Justin Tuck	\$25K-\$49,999	BGO	\$10K-\$24,999	Liberty Mutual	\$10K-\$24,999
Katherine Finnegan Leventhal	\$25K-\$49,999	BlackRock	\$10K-\$24,999	Louisa Holland and Stephen Rinehart	\$10K-\$24,999
Keld Agnar and Judy Ryerson	\$25K-\$49,999	Blackrock, Inc.	\$10K-\$24,999	Mary McGrath Donovan and George Donovan	\$10K-\$24,999
Klimczak Foundation Education Fund	\$25K-\$49,999	Bloomberg Philanthropies	\$10K-\$24,999	MassMutual	\$10K-\$24,999
Laura Sen and John O'Connor	\$25K-\$49,999	Brad and Ana Couri	\$10K-\$24,999	Matthew Koehler	\$10K-\$24,999
Loomis, Sayles & Company	\$25K-\$49,999	Candriam	\$10K-\$24,999	Mayer Brown	\$10K-\$24,999
Marjorie and Paul Stanzler	\$25K-\$49,999	Cboe Global Markets, Inc	\$10K-\$24,999	Mike and Christy Refojo	\$10K-\$24,999
Mark and Borbala Cox	\$25K-\$49,999	CFI Partners	\$10K-\$24,999	Nick and Ellie Colucci	\$10K-\$24,999
McKinsey & Company	\$25K-\$49,999	Chicago Public Schools	\$10K-\$24,999	Nypro Foundation Inc	\$10K-\$24,999
MFS Investment Management	\$25K-\$49,999	Chime Scholars Foundation	\$10K-\$24,999	Oliver Wyman	\$10K-\$24,999
Microsoft	\$25K-\$49,999	Christopher and Lorraine Wilson	\$10K-\$24,999	Payden & Rygel	\$10K-\$24,999
PwC	\$25K-\$49,999	Citadel	\$10K-\$24,999	PianoPiano	\$10K-\$24,999
Robert R. McCormick Foundation	\$25K-\$49,999	City Year	\$10K-\$24,999	Preet and Mallika Kasbekar Takkar	\$10K-\$24,999
Sanofi	\$25K-\$49,999	Constanza Cabello	\$10K-\$24,999	Procter and Gamble	\$10K-\$24,999
Scott and Nancy Powers	\$25K-\$49,999	Crescent Capital Group	\$10K-\$24,999	Punit Mehta and Sarah Binder Mehta	\$10K-\$24,999
Shaw's Supermarkets	\$25K-\$49,999	Cynthia Barnhart and Mark Baribeau	\$10K-\$24,999	PwC	\$10K-\$24,999
Shippy Foundation	\$25K-\$49,999	Daniel J. Towriss	\$10K-\$24,999	Ravi Acharya and Simran Sidhu	\$10K-\$24,999
SLC Management	\$25K-\$49,999	David Ackerman	\$10K-\$24,999	Ruth Genn and Stacey Shurgin	\$10K-\$24,999
Stacey Wolf	\$25K-\$49,999	David Freudberg	\$10K-\$24,999	Samuel Krasnik and Kathleen Corless	\$10K-\$24,999
The Mayer & Morris Kaplan Family Foundation	\$25K-\$49,999	David Grossman and Kate Tomford	\$10K-\$24,999	Santander Bank Foundation	\$10K-\$24,999
The Mr. and Mrs. Michael Keiser Donor Advised Fund of the Chicago Community Foundation	\$25K-\$49,999	DRW Trading Group Foundation	\$10K-\$24,999	Stefania and George Mallett	\$10K-\$24,999
The New York Foundling	\$25K-\$49,999	eClinicalWorks	\$10K-\$24,999	Stephen Peacher	\$10K-\$24,999
The Sallie Mae Fund	\$25K-\$49,999	Eric Brandt	\$10K-\$24,999	Summer Search	\$10K-\$24,999
The Wilson Sheehan Foundation	\$25K-\$49,999	Eversource Energy	\$10K-\$24,999	Sun Life	\$10K-\$24,999
Trinity Life Sciences	\$25K-\$49,999	Flagstar Private Bank	\$10K-\$24,999	Susan Leeds	\$10K-\$24,999
Verizon Foundation	\$25K-\$49,999	Fordham Street Foundation	\$10K-\$24,999	Sweta Gajria	\$10K-\$24,999
Wintrust Bank	\$25K-\$49,999	Gail Weiner and Doug Manowitz	\$10K-\$24,999	The Guy A. and N. Kay Arboit Charitable Trust	\$10K-\$24,999
Alejandro and Diane Longoria	\$10K-\$24,999	Grace Pilcer	\$10K-\$24,999	The New York Community Trust	\$10K-\$24,999
Alpern Family Foundation	\$10K-\$24,999	GreenLight Fund Detroit	\$10K-\$24,999	The Weiner Family Foundation	\$10K-\$24,999
Amelia Peabody Foundation	\$10K-\$24,999	Gregory M. Woods and Emily L. Woods	\$10K-\$24,999	Timothy and Kera Engle	\$10K-\$24,999
American Tower Corporation	\$10K-\$24,999	Hal and Benna Wilde	\$10K-\$24,999	Uthra Sundaram	\$10K-\$24,999
		International High School at Prospect Heights	\$10K-\$24,999	Vestar Capital Partners	\$10K-\$24,999
		Jenevieve and James Mitchel	\$10K-\$24,999		



Wolf, Greenfield & Sacks, P.C.	\$10K-\$24,999	Hoguet Newman Regal & Kenney, LLP	\$5K-\$9,999	Sinead Mullen	\$5K-\$9,999
WP and HB White Foundation	\$10K-\$24,999	Jennifer Duest	\$5K-\$9,999	Stephanie Franklin	\$5K-\$9,999
Ada Howe Kent Foundation	\$5K-\$9,999	Jennifer Salinas	\$5K-\$9,999	Steve Hammersmith	\$5K-\$9,999
Allianz Foundation for North America	\$5K-\$9,999	Jill Ranieri	\$5K-\$9,999	Stratos Consulting	\$5K-\$9,999
Anonymous	\$5K-\$9,999	John & Frances Strachan Charitable Foundation	\$5K-\$9,999	Takeda Pharmaceutical Company	\$5K-\$9,999
Anonymous	\$5K-\$9,999	John A. Howell	\$5K-\$9,999	TD Bank Matching Gifts	\$5K-\$9,999
Anonymous	\$5K-\$9,999	John and Wendy Cozzi	\$5K-\$9,999	The Borgia Family Foundation	\$5K-\$9,999
Apple Bank	\$5K-\$9,999	John Vaske	\$5K-\$9,999	The Boston Foundation	\$5K-\$9,999
Ascensus	\$5K-\$9,999	Jonathan and Karen Skinner	\$5K-\$9,999	The Stoddard Charitable Trust	\$5K-\$9,999
Barclays Capital	\$5K-\$9,999	Jose Colón and Judith Leibholz Colón	\$5K-\$9,999	Timothy and Ann Mahoney	\$5K-\$9,999
Blue Cross Blue Shield of Massachusetts	\$5K-\$9,999	Kenneth J. O'Keefe	\$5K-\$9,999	Tom and Leslee Kiley	\$5K-\$9,999
Boston Bruins Foundation	\$5K-\$9,999	Kevin Schultz	\$5K-\$9,999	Transperfect	\$5K-\$9,999
Boston Consulting Group	\$5K-\$9,999	KPMG	\$5K-\$9,999	University of Chicago Crime Lab and Education Lab	\$5K-\$9,999
bp	\$5K-\$9,999	Lee Cochran	\$5K-\$9,999	Varun Hegde	\$5K-\$9,999
Brown Brothers Harriman	\$5K-\$9,999	Lisa and Sean Haas	\$5K-\$9,999	William and Lia G. Poorvu Family Foundation	\$5K-\$9,999
Captrust Community Foundation	\$5K-\$9,999	Lisa Jones	\$5K-\$9,999	Winstanley Enterprises	\$5K-\$9,999
Christen Ng	\$5K-\$9,999	Liz Thorne	\$5K-\$9,999	Winston & Strawn	\$5K-\$9,999
Citizens Bank	\$5K-\$9,999	Lucky Lightyear Foundation	\$5K-\$9,999	Alexandra and Conor Shea	\$1K- \$4,999
City of Boston Office of Black Male Advancement	\$5K-\$9,999	Maia Germain	\$5K-\$9,999	Alexandra Herssens	\$1K- \$4,999
College Board	\$5K-\$9,999	Mass General Brigham Health Plan	\$5K-\$9,999	Allen Nunnally and Sara DiVello	\$1K- \$4,999
College of Staten Island	\$5K-\$9,999	Michael Daquila	\$5K-\$9,999	Andreas Bauer	\$1K- \$4,999
Commonwealth Financial Network	\$5K-\$9,999	Mike and Karen Volo	\$5K-\$9,999	Anonymous	\$1K- \$4,999
Con Edison	\$5K-\$9,999	Morgan Stanley Foundation	\$5K-\$9,999	Anonymous	\$1K- \$4,999
Cummings Foundation	\$5K-\$9,999	Needham Bank	\$5K-\$9,999	Anonymous	\$1K- \$4,999
Cushman & Wakefield	\$5K-\$9,999	Nikhil Bhat and Rebecca Carlson-Bhat	\$5K-\$9,999	Anonymous	\$1K- \$4,999
Dana Farber Cancer Institute	\$5K-\$9,999	Northern Trust	\$5K-\$9,999	Anonymous	\$1K- \$4,999
David Moody and Eileen Guilfoyle	\$5K-\$9,999	Origami Works Foundation	\$5K-\$9,999	ARCO/Murray	\$1K- \$4,999
Dominican University	\$5K-\$9,999	Paul and Mary Finnegan	\$5K-\$9,999	Ariana Robles	\$1K- \$4,999
Edgar Gonzalez and Perla Gamez	\$5K-\$9,999	Perrigo Company Charitable Foundation	\$5K-\$9,999	Arie and Elaine Hochberg	\$1K- \$4,999
Eileen Edwards	\$5K-\$9,999	PIMCO	\$5K-\$9,999	Arlene Maidman	\$1K- \$4,999
Emerson and Anna Foster	\$5K-\$9,999	Quincy and Jenna Miller	\$5K-\$9,999	Artemis Tiburcio	\$1K- \$4,999
Erin and Mike Cowhig	\$5K-\$9,999	RBC Global Asset Management	\$5K-\$9,999	BCD Meetings and Events	\$1K- \$4,999
Farnaz Vossoughian	\$5K-\$9,999	Rich and Claudia Pierre	\$5K-\$9,999	Bernardo Mas	\$1K- \$4,999
Frederick A. Bailey Trust; BYN Mellon, N.A., Corporate Trustee	\$5K-\$9,999	Rob and Donna Manning	\$5K-\$9,999	Blue Vista Capital Management	\$1K- \$4,999
Geoffrey Smith	\$5K-\$9,999	Rockland Trust	\$5K-\$9,999	BNY Mellon	\$1K- \$4,999
Goulston & Storrs	\$5K-\$9,999	Roxanne Martino	\$5K-\$9,999	Bob Toohey	\$1K- \$4,999
Gretchen and James Rubin	\$5K-\$9,999	Sandra Marks	\$5K-\$9,999	Brian Kalberer	\$1K- \$4,999
Haukur Gudmundsson	\$5K-\$9,999	Sheldon & Laurie Dosik	\$5K-\$9,999	Bridgewater Associates	\$1K- \$4,999



Bryan Hom and Carolyn Zhong	\$1K- \$4,999	Jon and Flora Margolis	\$1K- \$4,999	New Harbor Capital	\$1K- \$4,999
Burhan Jaffer	\$1K- \$4,999	Joseph and Brittany Dursi	\$1K- \$4,999	Ngoc Nguyen	\$1K- \$4,999
Carey Freston Lowell	\$1K- \$4,999	Joshua Blosveren and Brittany Sukiennik	\$1K- \$4,999	Olivia Skowronski	\$1K- \$4,999
Caroline Castellano and Michael Galzerano	\$1K- \$4,999	Judah P. Stoller	\$1K- \$4,999	Parvin Zawahir	\$1K- \$4,999
Charles Loeb	\$1K- \$4,999	Julian Hansen	\$1K- \$4,999	Paul Van Pernis	\$1K- \$4,999
Charlie Levitt	\$1K- \$4,999	Justin Xiong	\$1K- \$4,999	Peapack-Gladstone Bank	\$1K- \$4,999
Chicago Trading Company	\$1K- \$4,999	Kareem Mohamednur	\$1K- \$4,999	Pfizer	\$1K- \$4,999
Chris and Carolyn G. Broughton	\$1K- \$4,999	Kate and Tom Lakin	\$1K- \$4,999	Rachel Cohen	\$1K- \$4,999
Chris Landry	\$1K- \$4,999	Kelly Jean Fitzsimmons	\$1K- \$4,999	Raina Whitfield and Stewart Davis	\$1K- \$4,999
City Lax	\$1K- \$4,999	Kenneth Kaufman	\$1K- \$4,999	Read Alliance	\$1K- \$4,999
Connie O'Brien	\$1K- \$4,999	Kevin and Jane Connolly	\$1K- \$4,999	Reshma Sohoni	\$1K- \$4,999
Cornelius Walker	\$1K- \$4,999	Kevin Siebrecht	\$1K- \$4,999	Riaz and Nisreen Jivraj	\$1K- \$4,999
Daniel Anello and Norma Lopez	\$1K- \$4,999	Kim Jarvis	\$1K- \$4,999	Richard Hulit, Jr. and Siobhan Reilly	\$1K- \$4,999
David and Cynthia Collins	\$1K- \$4,999	Kings County Tennis League	\$1K- \$4,999	Sara Blotner	\$1K- \$4,999
David Anderson	\$1K- \$4,999	Konstantinos Hatzitaskos	\$1K- \$4,999	Sarah Gottlieb	\$1K- \$4,999
David S. Evans and Joan Evans	\$1K- \$4,999	Kresge Foundation - Thrive Leaders Network	\$1K- \$4,999	Scott and Mary Rafferty	\$1K- \$4,999
Desiree Johnson	\$1K- \$4,999	Kristen and Nicholas Mann	\$1K- \$4,999	Scott Grossnickle	\$1K- \$4,999
Donald Meyer	\$1K- \$4,999	L.M O'Brien	\$1K- \$4,999	Sean Barry	\$1K- \$4,999
Doug Scott	\$1K- \$4,999	Lauren and Daniel Wiegand Peñaloza	\$1K- \$4,999	Shalini O'Suilleabhain	\$1K- \$4,999
Dupre Cochran	\$1K- \$4,999	Lenovo Foundation	\$1K- \$4,999	Sinclair Community College	\$1K- \$4,999
Elizabeth Galzerano	\$1K- \$4,999	Lili Forouraghi	\$1K- \$4,999	Steven Colón	\$1K- \$4,999
Eric Neutuch	\$1K- \$4,999	Linda Novak Memorial Foundation	\$1K- \$4,999	Steven M. Kornblau	\$1K- \$4,999
Erin Dey	\$1K- \$4,999	Lisa Zhu	\$1K- \$4,999	Susan and Bob Wislow	\$1K- \$4,999
Erin Ridgeway Marra and William Marra	\$1K- \$4,999	Lynn Pincus	\$1K- \$4,999	Ted Herrmann-McLeod	\$1K- \$4,999
Financial Investments Corporations	\$1K- \$4,999	Margaret Hulit	\$1K- \$4,999	Terrance Healy	\$1K- \$4,999
Francesca Maidman	\$1K- \$4,999	Mariam Osman	\$1K- \$4,999	Terri and Denio Bolzan	\$1K- \$4,999
Glena Temple	\$1K- \$4,999	Mark and Patricia Davis	\$1K- \$4,999	The Brinson Foundation	\$1K- \$4,999
Hannah Kamaie and Michael Murphy	\$1K- \$4,999	Mark Flessner	\$1K- \$4,999	The Giving Back Fund- Percent Pledge	\$1K- \$4,999
Ian Ferguson	\$1K- \$4,999	Matthew and Stefani Feldman	\$1K- \$4,999	The New York Football Giants, Inc.	\$1K- \$4,999
Jabari Porter	\$1K- \$4,999	Maxine and Jack Zarrow Family Foundation	\$1K- \$4,999	Theodore Jones	\$1K- \$4,999
Jacques Steinberg and Sharon Weinstock	\$1K- \$4,999	McQuade Financial Group	\$1K- \$4,999	Tyler Stephens	\$1K- \$4,999
Jake Olson	\$1K- \$4,999	Michael Roberts	\$1K- \$4,999	University of Virginia	\$1K- \$4,999
Javier de la Garza	\$1K- \$4,999	Michael Roche	\$1K- \$4,999	Vicki Diep	\$1K- \$4,999
Jeffrey Holycross	\$1K- \$4,999	Mike and Leslie Taylor	\$1K- \$4,999	VML Foundation	\$1K- \$4,999
Jennifer Chu	\$1K- \$4,999	Mitu Shah	\$1K- \$4,999	Wells Fargo	\$1K- \$4,999
Jennifer Wilson	\$1K- \$4,999	Natalie Volo	\$1K- \$4,999	William Reeves and Sarah Landy	\$1K- \$4,999
Jeremy Strayer	\$1K- \$4,999	Natasha Granholm	\$1K- \$4,999	WM Corp Responsibility	\$1K- \$4,999
John Rodefeld	\$1K- \$4,999	New Frontiers Foundation	\$1K- \$4,999	Zena Aldabagh	\$1K- \$4,999

# BOARD TRANSITIONS

Bottom Line welcomes three new National Board Members while saying farewell to three long-time champions.

Bottom Line is thrilled to introduce the newest members of our National Board of Directors: Mark Cox, Iris González, and Jonathan Law. They're fired up to bring their expertise, resources, and network to help advance Bottom Line's mission and execute our strategic plan to serve 20,000 students annually by the year 2030. As we welcome new members, we extend our heartfelt gratitude to three long-time relentless allies—Jeb Bachman, Barbara Thomas, and Hal Wilde—who served as champions on the Board of Directors for nine years each.

## WELCOME



**Mark Cox**  
Chief Operating Officer  
Kingfield Corp



**Iris González**  
Chief Operating Officer  
IVI RMA Global  
Bottom Line Alum, 2011



**Jonathan Law**  
Senior Partner  
McKinsey & Company

## FAREWELL



**Barbara Thomas**  
Chief Operating Officer  
SouthEast Bank



**Jeb Bachman**  
Board Member of Public  
Companies and Financial Expert



**Dr. Hal Wilde**  
Founding Board Chair  
of Bottom Line Chicago

# IN THE NEWS

Our students' success is deeply influenced by the policies that shape their educational journey. Recognizing this, we strive to advocate for their cause at every turn. Here are some key moments over the past year where we exerted our voice in the public sphere to fight for their best interest.



**The Hechinger Report: Meritocracy Is A Myth**



**Forbes: The 'Bottom Line' On The Student Debt Crisis And Affording College**



**Dayton Daily News: Nonprofit Aims To Help First-Generation Students Get Into, Graduate From College**



**WGNTV: Bottom Line Chicago: One-On-One Advising For First-Generation Students**



**NBA: NBA Foundation 'Solveathon' Inspires Boston Youth To Think Big**



**"Minimizing Student Loan Debt For Latino/A Students Before It Starts." College Board 'Preparate Conference, April 2024**



**"How To Be A Relentless Ally To Black Students," College Board's A Dream Deferred™ 2024 Conference, March 2024**

# 2024 FINANCIALS

## Statement of Financial Position

Cash and Investments:	\$27,332,520	Total Assets:	\$37,282,019
Contributions Receivable:	\$4,965,304	Current Liabilities:	\$2,708,574
Total Financial Assets:	\$32,595,300	Long-term Lease Obligations: (Operating Lease Obligation, Net of Current Portion)	\$911,949
Net Assets with Donor Restrictions:	\$14,096,116	Net Assets:	\$33,661,496
Financial Assets Available to Meet Cash Needs for General Expenditures within One Year:	\$20,900,917	Total Liabilities and Net Assets:	\$37,282,019
Other Financial Assets:	\$4,686,719		

## Statement of Activities

Total Revenue and Support:	\$24,420,060	Net Assets, End of Year:	\$33,661,496
Total Expenses:	\$25,437,993	Net Cash Provided by Operating Activities:	\$(2,120,540)
Change in Net Assets:	\$(1,017,933)	Net Cash Provided (Used) for investing:	\$4,575,280
Net Assets, Beginning of Year:	\$34,679,429	Contributions Received for Endowment:	\$156,722



**GET IN.  
GRADUATE.  
GO FAR.**

**B**

**THANK YOU,  
RELENTLESS  
ALLIES**

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