



# MOBILIZING CAREERS

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Bottom Line  
*2019 Annual Report*

Get in ♦ Graduate ♦ Go far

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**OUR VISION** is to create a far-reaching ripple effect, launched by the transformative power of a college degree and a mobilizing first job, that will uplift individuals, families, and entire communities.



**WE COMMIT**  
to serving as  
an expert ally  
in relentless  
support of  
ambition.



## NATIONAL BOARD OF DIRECTORS

Kevin E. Connolly | Chair  
*State Street Corporation*

John E. Bachman  
*PwC (Retired)*

Robert C. Ballard  
*Scholarship America*

Peter Bowen  
*Bain & Company*

Larry Bradley  
*KPMG*

Auditi Chakravarty  
*College Board*

Steve Colón  
*Bottom Line CEO*

Brad Couri  
*CFI Partners*

Mark Cox  
*BlackRock*

Denise A. DeAmore  
*State Street Corporation (Retired)*

Leslee Kiley  
*Hill Holliday (Retired)*

Anand Nair  
*Wittliff Cutter*

Michel Paul  
*Johnson & Johnson (Retired)*

Barbara Thomas  
*SouthEast Bank*

Harold R. Wilde  
*North Central College (Retired)*

## A NOTE FROM STEVE

Growing up, I wanted to be the first Puerto Rican US president, or to play first base for the NY Mets.

Thanks to amazing parents who supported whatever crazy idea I had about my future, I am now the CEO of Bottom Line. While they didn't have the networks or process knowledge to help me navigate my path, they were amazing cheerleaders who instilled a strong work ethic in me.

Every day the Bottom Line team and our extraordinary supporters and partners work tirelessly to ensure students have the tools they need to make informed college decisions, earn their degree, and successfully launch a career.

I may not be in the White House or be able to hit a curveball, but I am constantly inspired by the students we serve, and that is far more rewarding.

Join me in celebrating all our students have accomplished, and anticipating all that is to come.

*Steve Colón, CEO*



# FIRST DESTINATION SUCCESS

## NEW TALENT

TOTAL GRADS:

615



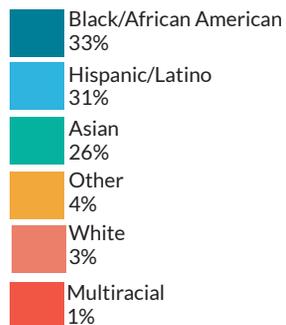
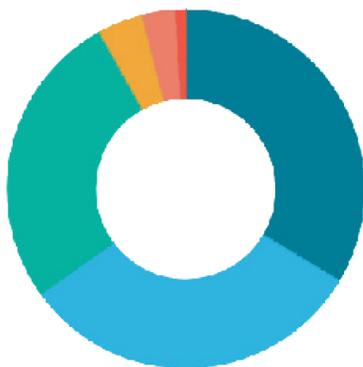
Chicago  
13 graduates



Massachusetts  
378 graduates



New York  
224 graduates



## OUTCOMES



75%

6-Year Graduation  
Rate (Class of 2013)



88%

Employed or Continuing  
Education  
(2018 Graduates)



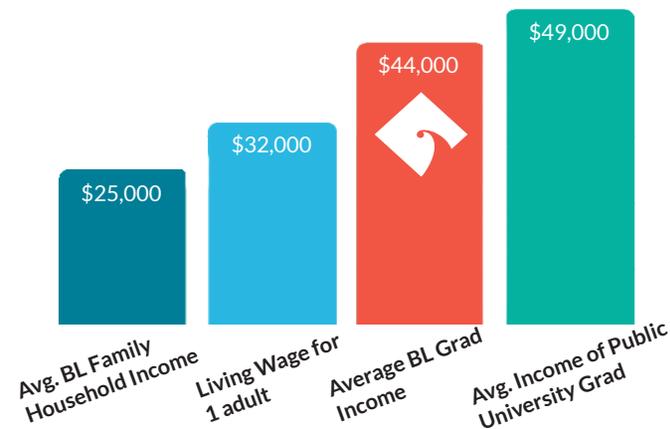
65%

Employed in Career  
Mobilizing Positions  
(2018 Graduates)

# FIRST DESTINATION IMPACT

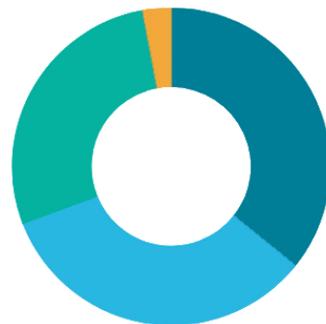
## ECONOMIC MOBILITY

On average, Bottom Line grads are earning nearly double their family income in their first job out of college. While proud of this metric, we still have work to do to close the gap between what Bottom Line students earn on average compared to college graduates nationwide.



## EMPLOYMENT INDUSTRIES

### EMPLOYMENT INDUSTRIES AMONG ALUMNI



Alicia Ramirez is a young woman with long dark hair, wearing a light blue top and a black blazer. She is smiling and standing on a balcony with a city skyline and water in the background.

## ALICIA RAMIREZ

### *Future Community Change-maker*

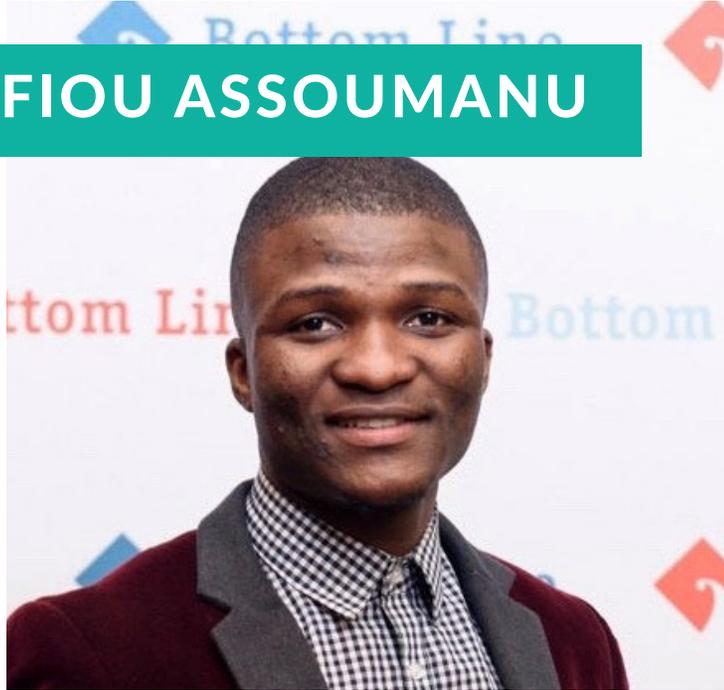
#### EDUCATION

University of Illinois at Chicago  
Bachelor's degree in criminology, minor in public policy and psychology  
Class of 2022

#### EXPERIENCE

Elementary School Mentor  
City Clerk's Office Intern  
Cook County Department of Corrections Intern

**"The most important thing my Bottom Line advisors have given me is their support. They've always been so enthusiastic about exploring opportunities. They've been cheerleaders for me."**

Shaffiou Assoumanu is a young man with short dark hair, wearing a checkered shirt and a maroon blazer. He is smiling and standing in front of a backdrop with the Bottom Line logo.

## SHAFFIOU ASSOUMANU

### *Future Politician*

#### EDUCATION

Baruch College  
Bachelor's degree in economics  
Class of 2020

#### EXPERIENCE

Forbes Under 30 scholar  
Financial Analyst Intern, Prudential Capital Group  
Summer Venture in Management Program, Harvard University

**"Because of my experience with Bottom Line, I have a strong foundation, and I am ahead of the game."**



**VICTORIA MONGE**

## Global Markets Explorer

### EDUCATION

College of the Holy Cross  
Bachelor's degree in political science and Chinese  
Class of 2018

### EXPERIENCE

Global Human Resources Intern, State Street  
Compliance Intern, State Street  
Enterprise Risk Management Intern, State Street  
Site Director, Let's Get Ready  
Senior Associate, Global Markets, State Street

**"I get to choose what I like and what I don't like in a job. Without higher education, you usually don't get to have that kind of flexibility. I have options."**



**ANDREW NGO**

## Product Development Entrepreneur

### EDUCATION

Worcester State University  
Bachelor's degree in business administration and economics  
Class of 2017

### EXPERIENCE

Finance Co-op Intern, BJ's Wholesale Headquarters  
Economic Development Intern, Worcester Regional Chamber of Commerce  
Summer Analyst, State Street Global Advisors  
Business Operations Analyst, Uber  
Business Analyst, State Street Global Advisors  
Senior Strategy Consultant, CVS Health

**"Pursuing a college education allowed me to decide my career. It's given me a choice."**

# GO FAR *theory of change*

1

## INPUTS



1:1 Employability advising throughout college



Workshops and events hosted and attended by partner companies and Go Far Volunteers



Engaged alumni network

2

## ACTIVITIES



Career exploration and planning



Professional career experiences



Industry-specific expertise



Networking Opportunities



Job search toolkit

3

## GOALS AT GRADUATION



Career plan with action items



3 career-relevant professional experiences



Resume and cover letter



Helpful connections and at least 3 professional references

## 6-MONTHS POST-GRAD GOAL

Graduates have landed a mobilizing first job



# MEET OUR CHAMPIONS

## **\$5,000,000 and Above**

State Street Foundation, 6-year Commitment

## **\$2,500,000 - \$4,999,999**

Lewis Family Foundation, 5-year Commitment

## **\$1,000,000 - \$2,499,999**

The Boston Foundation, 4-year Commitment

The Heckscher Foundation for Children, 7-year Commitment\*

Michael & Susan Dell Foundation, 3-year Commitment

## **\$500,000 - \$999,999**

ECMC Foundation, 3-year Commitment\*

## **\$250,000 - \$499,999**

The Carroll and Milton Petrie Foundation, 2-year Commitment

College Completion Innovation Fund, Graduate NYC, 3-year Commitment

The Crown Family, 2-year Commitment\*

Michael & Susan Dell Foundation, 3-year Commitment\*

The Jeffrey H. and Shari L. Aronson Family Foundation, 2-year Commitment

Massachusetts Charter Public School Association, 5-year Commitment

Dr. Jeff Leiden and Lisa Leiden, 5-year Commitment

Stop & Shop, 5-year Commitment

Wellington Management Foundation, 2-year Commitment

## **\$100,000 - \$249,999**

Altman Foundation, 2-year Commitment

Jeb and Sally Bachman, 4-year Commitment\*

Booth Ferris Foundation, 2-year Commitment\*

Caerus Foundation, Inc., 2-year Commitment

The Cosette Charitable Fund, 3-year Commitment

College Completion Innovation Fund, Graduate NYC, 2-year Commitment\*

The Couri Family Foundation, 3-year Commitment

David Freudberg Scholarship, 4-year Commitment

Laura and John Arnold Foundation, 5-year Commitment

Lehman College, 4-year Commitment\*

Liberty Mutual Foundation, 2-year Commitment

Lloyd G. Balfour Foundation, 2-year Commitment

Marjorie and Paul Stanzler, 4-year Commitment\*

## **\$50,000 - \$99,999**

ARCO/Murray, 3-year Commitment\*

Blue Cross Blue Shield of Massachusetts, 2-year Commitment

Peter and Natasha Bowen, 2-year Commitment\*

CME Group Foundation, 2-year Commitment\*

Hill Holiday, 4-year Commitment\*

Levoyd Robinson, 2-year Commitment

Roxanne and Rocco Martino, 2-year Commitment\*

The Mayer & Morris Kaplan Family Foundation, 2-year Commitment\*

## **Up to \$50,000**

Robert C. Ballard, 5-year Commitment

Kevin and Jane Connolly, 3-year Commitment

Natasha and Peter Granholm, 3-year Commitment

Jim and Kim Jessee, 2-year Commitment\*

Leslee and Tom Kiley, 2-year Commitment\*

Alejandro and Diane Longoria, 2-year Commitment

Tim and Ann Mahoney, 4-year Commitment\*

Margo and Jim Oliff, 2-year Commitment

Rich Pierre and Claudia Thomas, 4-year Commitment\*

Siragusa Family Foundation, 3-year Commitment\*

Jonathan and Karen Skinner, 2-year Commitment

Jon and Amy Van Gorp, 2-year Commitment

\*Committed this Fiscal year

# MEET OUR CHAMPIONS

## \$250,000 and Above

A Better Chicago Fund,  
a McCormick Foundation Fund  
JPMorgan Chase Foundation  
Llewellyn Family Foundation  
Robin Hood  
Salesforce.org  
State Street Foundation  
Strada Education Network  
The Heckscher Foundation  
for Children

## \$100,000-\$249,999

The A.R.K. Foundation  
The Baupost Group, LCC  
Carnegie Corporation of New York  
Charles Hayden Foundation  
The City College of New York  
The Commonwealth of  
Massachusetts  
Finnegan Family Foundation  
The Janey Fund Charitable Trust  
The Joseph Pedott Charitable Fund

Maverick Capital Foundation  
The Pinkerton Foundation  
The Price Family Foundation, Inc.  
Student Leadership Network's  
CollegeBound Initiative (CBI)  
Solon E. Summerfield Foundation, Inc.  
Tortora Sillcox Family Foundation  
Vertex

## \$50,000-\$99,999

Amelia Peabody Foundation  
Anonymous  
AT&T Aspire  
Center for Family Life  
The Greer Foundation  
J.E. and Z.B. Butler Foundation  
The Jeffrey H. and Shari L. Aronson  
Family Foundation  
Life Science Cares  
Fundación MAPFRE  
MB Financial Charitable Foundation  
MFS Investment Management  
The Mifflin Memorial Fund

National Grid  
Polk Bros. Foundation, Inc.  
PwC Charitable Foundation, Inc.  
Research Foundation of The City  
University of New York  
State Street Corporation  
Stop & Shop  
The Wilson Sheehan Foundation

## \$25,000-\$49,999

Anonymous  
Peter and Natasha Bowen  
The Brinson Foundation  
CDM Smith  
CFI Partners  
Chester and Muriel Dawes  
Foundation  
The Couri Family Foundation  
Queens College  
Denise A. DeAmore  
DRW Trading  
David and Willa Fawer  
Goldman Sachs & Co.  
Kenneth C. Griffin Charitable Fund  
David Grossman and Kate Tomford  
Scott and Nichole Humphrey  
Legg Mason Charitable Foundation  
Litowitz Family Foundation  
Magnetar Capital Foundation  
Joe Montesano  
Nicholas B. Ottaway Foundation  
Jim and Amy O'Donnell  
The Osa Foundation  
The O'Shea Family Foundation

The Mr. and Mrs. Michael Keiser  
Donor Advised Fund of The  
Chicago Community Foundation  
Michel Paul  
Jameson and Emily Schriber  
Laura Sen  
Shippy Foundation  
Sunshine Charitable Foundation  
Summer Search  
SUNY - Plattsburgh  
Temasek  
Walter Family Foundation  
Winston & Strawn  
Yawkey Foundation

## \$10,000-\$24,999

AARP  
Achievement First  
Albert W. Rice Charitable Foundation  
Alpern Family Foundation  
Ameresco  
Ascensus  
Bank of America Charitable  
Foundation  
Big Shoulders Fund  
John and Laura Barker  
Tom and Cheryl Beaudoin  
Bentley University  
Berkshire Bank  
Larry and Cindy Bradley  
The Bozzuto Group  
Bronx Center for Science  
and Mathematics  
Citizens Bank  
The Cleveland Avenue Foundation for  
Education, The CAFE

## Community Champions

**"Access to a high-quality and affordable college education is one of society's great equalizers. Bottom Line's unique advising approach to help students get to and through college has been a game-changer for so many students who will be the first in their families to graduate. William Blair is proud to support Bottom Line's efforts to uplift students, families, and communities."**

*Jon Skinner,  
William Blair Partner & Bottom Line Chicago Advisory Board Member*

*William Blair*

# MEET OUR CHAMPIONS

Costco  
 Mark and Borbala Cox  
 Delaware Life  
 Eastern Bank Charitable Foundation  
 EGL Charitable Foundation  
 Patrick and Molly Eskew  
 Eversource Energy  
 Paul and Mary Finnegan  
 Fordham Street Foundation  
 Frieze Family Foundation  
 STI Cares  
 Ryan and Beth Garino  
 Ruth Genn and Stacey Shurgin  
 Cristopher Greer  
 Hayes-Kaufman  
 Hillcrest High School with support  
 from College Access for All  
 KIPP NYC Public Schools  
 David L. Korman Family  
 KPMG New York Fund  
 The Richard Li Charitable Fund  
 The Llewellyn Foundation  
 Alejandro and Diane Longoria

Mike MacNaught and Pam Miles  
 Roxanne and Rocco Martino  
 Mayer Brown  
 Mary McGrath Donovan and  
 George Donovan  
 The Chicago Community Foundation  
 - The SUSAs Fund  
 Nuance Communications  
 Nypro Foundation Inc.  
 Office Resources, Inc.  
 Optical Phusion Inc  
 Parekh Family Foundation  
 PhRMA  
 Robert Pierce  
 PwC  
 Kevin and Jane Quinn  
 RBC Global Asset Management  
 RD Management LLC  
 Red Sox Foundation  
 Mike and Christy Refojo  
 John W. and Jeanne M. Rowe  
 Salem State University  
 Sanofi Genzyme Corporation

Santander Bank Foundation  
 Seismic  
 Jonathan and Karen Skinner  
 David and Kristi Snyderman  
 Speh Family Foundation  
 Steans Family Foundation  
 Student Sponsor Partners  
 SUNY - Old Westbury  
 Jim and Lori Sylvia  
 The Andrew and Alice Fischer  
 Charitable Trust  
 The John Buck Company Foundation  
 The Johnson Family Foundation  
 Barbara Thomas  
 TIAA  
 The TJX Foundation  
 Uncommon Schools  
 John Vaske  
 Vixxo  
 Herbert Wagner  
 Wells Fargo Foundation  
 Hal and Benna Wilde  
 Winstanley Enterprises, LLC  
 Hope Woodhouse and Richard Canty  
 W.P. & H.B. White Foundation

Gerald and Jennifer Beeson  
 Family Fund  
 Brad Blake and Allen Gove  
 Bloom Energy  
 Bloomberg Philanthropies  
 Boston Children's Hospital  
 The Bozzuto Group  
 Bullhorn  
 C&S Wholesale Grocers  
 C&W Services  
 Candriam  
 Jeff and Anne Cimini  
 Citigroup Global Markets Inc.  
 College Board  
 Nick and Ellie Colucci  
 Con Edison Foundation  
 Kevin and Jane Connolly  
 CVS Health  
 Delta Dental  
 Digitas  
 Empower Retirement  
 ENGIE Services U.S.  
 Federal Realty Investment Trust  
 Marla Felcher and Max Bazerman  
 Fidelity Investments  
 Fidelity Investments -  
 Tax-Exempt Market  
 John and Agnese Fitzgerald  
 The Fletcher Foundation  
 Stephanie Franklin  
 The Fred Harris Daniels Foundation  
 Frederick A. Bailey Trust  
 Frequency Therapeutics, Inc.  
 G & S Investors  
 The George F. and Sybil H. Fuller  
 Foundation

## \$5,000-\$9,999

244 West 54th Rehearsal Studios LLC  
 The Academy Group  
 Affordable Interior Systems, Inc.  
 Michael Alter  
 American Airlines  
 Anonymous (2)  
 Area9 Lyceum  
 Baltic Trail Facilities Management  
 Cindy Barnhart and Mark Baribeau



**“Maverick Capital Foundation is a proud supporter of Bottom Line and their commitment to increasing the number of first-generation college graduates from low-income backgrounds in New York City. With Bottom Line, we know students from all backgrounds will have the opportunity to attain a college degree.”**



# MEET OUR CHAMPIONS

Maia Germain  
Hall Capital Partners LLC  
Henry E. Niles Foundation  
Hoche-Scofield Foundation  
Louisa Holland and Stephen Rinehart  
Ted and Laurie Hollander  
The Howell Family Charitable  
Foundation  
Kay Hsu  
Insurance Industry Charitable  
Foundation Inc  
JDA Development Co.  
John A. Reisenbach Foundation  
JustWorks  
Kenilworth Union Church  
Jack Kennedy  
Aasem and Marci Khalil  
Leslee and Tom Kiley  
Maxwell Kolin  
Harry Kraemer  
Michael and Tina Kramer  
Judith Krusell and David Landy  
Mark and Emily LaGratta  
Legg Mason  
Jason Lehman  
LMCG  
Larry Lucchino  
Malcolm and Emily MacNaught  
Tim and Ann Mahoney  
Marsh & McLennan Agency LLC  
Mary W. B. Curtis Trust  
Mark McGowan  
Sarah and Punit Mehta  
Quincy and Jenna Miller  
Morningstar, Inc.

Viola and Richard Morse  
Natixis  
The New York Football Giants, Inc.  
Northern Trust  
Optum  
James Parmentier and  
Elizabeth Fowler  
Calixto Perez and Rosa Velasquez  
Perrigo Company Charitable  
Foundation  
Philip M. Friedmann Family  
Charitable Trust  
PianoPiano  
Rich Pierre and Claudia Thomas  
Dr. Grace Pilcer  
PIMCO  
Amy and Bob Polachek  
The Proto Group  
Andrew Rafal and Dr. Leslie Alkalay  
Scott and Mary Rafferty  
READCO  
Robert R. McCormick Foundation  
James and Gretchen Rubin  
Michele and Peter Scavongelli  
Howard and Debbie Schiller  
David K. Shapiro  
Robert Shepler and Liz Hepper  
Sherin and Lodgen LLP  
Leslie and Mark Sillcox  
Skanska  
Narasimhan SL (Nars)  
Sodexo  
Spilker Family Charitable Fund  
The Stoddard Charitable Trust  
Mary Strachan

University of Massachusetts  
Foundation  
VALIC Financial Advisors, Inc.  
Jon and Amy Van Gorp  
VHB  
Verrill Dana LLP  
Viacom  
Mike and Karen Volo  
Farnaz Vossoughian  
Anne Welch  
William Blair  
Wolf Greenfield  
Yale Electric  
Voya  
The Walker Family

## **\$1,000-\$4,999**

Craig Abruzzo  
Acadia Realty Trust  
Accenture  
David Adams  
Joshua Adler  
The Advocator Group  
American Century Investments  
Michael Amez  
Daniel Anello and Norma Lopez  
Anonymous (2)  
Apple Bank  
Avidia Saving Bank  
MacSword B  
Robert C. Ballard  
Timothy Bancroft  
BankUnited  
Sharon and John Baranowski  
Todd Bari

Todd Barmash  
Baystate Financial Foundation  
Donna Beath  
John and Mary Ann Begley  
Serge Benchetrit  
Edwin and Kate Birtwell  
Jay and MJ Blackington  
BlackRock  
Blue Cross Blue Shield of  
Massachusetts  
BMO Harris Bank  
Chuck Boehrer  
Terri Bolzan  
Boston Bruins  
Bowdoin  
Bridgewater State University  
Mark Broach  
Lisa and Mark Bruni  
Julia Burr  
Robert and Cheryl Byron  
Jean Calixte  
Capital One  
Vin and Karen Capozzi  
Carnahan Daniels Foundation  
Marie Carr  
Brian Carter  
Auditi Chakravarty  
Nelson  
Perry and Stephanie Chlan  
Suzanne and Dean Christensen  
CSG  
Beau and Jennifer Coash  
Mark Cognetti  
Evan Cohen  
Steven and Danielle Colón

# MEET OUR CHAMPIONS

Commonwealth Cares  
Jim and Barbara Conen  
Conn Kavanaugh  
David and Kira Connaughton  
Molly Conway  
Amelia Cottrell  
Peter Couri  
Philip Couri Sr. and Susan Couri  
Erin Cowhig  
Kevin Cox  
CrossCountry Consulting  
Jacques Dahlstedt  
Karen and Paul Dale  
Mitch and Allison Danzig  
Scott and Kim David  
Jim and Patty Decillo  
Kim and Dave Dieffenbacher  
Daniel Domb  
Sheldon and Laurie Dosik  
John Drake  
Jennifer Duest  
Joseph and Brittany Dursi  
The Durst Organization

DWS Investments  
Ila Eckhoff  
EDENS  
John and Andra Ehrenkranz  
Deborah and Vernon Ellinger  
Timothy and Kera Engle  
Enterprise Rent-A-Car  
Ellen and Rahim Esmailzadeh  
Erik and Julie Falk  
John and Donna Farrelly  
Martin and Estanne Fawer  
Ryan and Jennifer Fay  
Christal Fenton-Fortes and  
Robert Fortes  
Fidelity Bank  
Linda Figueredo  
Kyle Fitzgerald  
Emerson and Anna Foster  
Frederick E. Weber Charities  
Corporation  
Carey Lowell  
David Freudberg

Emily Frieze-Kemeny and  
Jake Kemeny  
Frontier Communications  
Umesh Gajria  
Paul Garcia  
Manny and Myra Genn  
The Gerald Jordan Foundation  
Getronics  
Gibson, Dunn & Crutcher LLP  
Glastonbury Abbey  
Andrew Glover  
Edgar Gonzalez and Perla Gamez  
Jim Gossett  
Goulston & Storrs  
Natasha and Peter Granholm  
Sue and Matt Greenawalt  
Matt Guercio  
Lisa and Sean Haas  
Aaron Hagler  
Dave Hamilton  
Shauwea Hamilton and  
Lars Johan Resare  
Rick Hart  
Harvard Pilgrim Health Care  
Shanee Helfer  
Anne Hendricks  
Tom Henry  
Arie and Elaine Hochberg  
Hoguet Newman Regal & Kenney, LLP  
Dr. Claudia Holland and  
Dr. Richard Crane  
Daniel J. Hopkins  
Kathy Horgan  
Kevin Horgan  
Bob Horne

Eric and Katherine Huang  
Enrique Huerta  
Margaret Hulit  
Richard Hulit, Jr. and Siobhan Reilly  
Laura Iannetta and Doug Fisher  
Sue Ikai  
Irish Woods Foundation  
Ifrad Islam  
J. Irving England & Jane L. England  
Charitable Trust  
Donna Jacobo  
Khurram Jamil  
William Jebaily  
Liz Johns  
Johnson & Johnson  
Greg Johnson and Ginger  
Browne Johnson  
Johnson Scholarship Foundation  
Hannah Kamaie and Michael Murphy  
Greg and Sheila Kaminski  
Anya Kane  
Karl Stewart Taylor Jr. and Sons  
Charitable Fund  
Monica Keany  
Charles Kekeh  
KBS  
KimCo Realty  
Kimmelman Family Foundation  
Robyn Konlon  
Dr. Judith Kramer and  
Rev. Shari Brink  
Kristin Kranias  
Liam and Karen Krehbiel  
Kathryn Lakin  
Pierry Lamy

**“We share with Bottom Line a really strong belief that education is one of the most powerful forces for economic and social change.**

**Partnership with Bottom Line is a win-win-win. For students, we provide the opportunity they need to reach their potential. For us, we’re tapping into an incredible sea of talent right in our backyard. And for the city of Boston, it expands opportunities to its citizens and strengthens our entire community.”**

*Stephanie Franklin,  
Senior Vice President and Chief Human Resources Officer*



# MEET OUR CHAMPIONS

Eva and Arthur Landy  
Ted Lapres and Connie Keeran  
Latham & Watkins LLP  
John Law  
Russell Leaf  
Michael Lech  
William LeCompte  
Susan and Arthur Leeds  
Nancy Lehrer  
David Leinhardt  
Andrew Leonard  
The Levin Family Charitable Fund  
Richard Levitz  
Benjamin Lewis  
Liberty Mutual  
Brian Libman  
Judith Linksman  
Phil Lorenz  
Glenn and Kerrie Macdonald  
Scott Madden  
Stefania and George Mallett  
Lou Maltezos  
Daniel Martino

Mass Mutual  
Owen and Eileen Mathieu  
Walter May III  
Lauren Mazzella  
Dexter McAuley  
Chris McGeown  
Caroline McGowan  
Jim and Cathie McKeone  
Mike McLaughlin  
Sally, Michael, and Sarah McNamara  
The Mentor Network Charitable  
Foundation, Inc.  
Stephen and Daphne Meredith  
Lynn Mestel  
Dana Meyer  
Jackie and Daniel Prince-Meyers  
Drew Millard  
Gary and Tracie Miller  
Steve Miller  
Carl Mills  
Robin Monleon  
David Moody and Eileen Guilfoyle  
Linda and Dave Moore

Nellie Mae Education Foundation  
Amanda Neville  
New England Development  
New England Treatment Access  
Nike, Inc.  
Nina W. Werblow Charitable Trust  
Novartis  
NRG  
Jim O'Brien  
Charles J. O'Connor III and  
Liz O'Connor  
Murphy O'Flaherty  
Open Society Foundation  
William and Lynn Osborn  
Kathy Paradise  
Donna Parker  
Andrew Pelosi  
People's United Bank  
Bill Petty  
Pfizer  
PIMCO Foundation  
Pioneer Investments  
John Plante  
David Plotkin  
Mark Polebaum  
William and Lia Poorvu  
Prudential Financial, Inc.  
Michael Rader  
Scott and Patricia Ragusa  
Dawn Ray  
Sarah Landy and William Reeves  
Mimi Refojo  
Peter Rice  
Rebecca Richards  
Rudy Riemer

Matthew Rizzo  
Susan M. Roberts  
The Rogers Foundation  
Anne Romney  
John Todd Roof  
Dennis and Gail Roth  
Rachel Rothman and Ryan O'Connell  
Thomas Roupe  
Ruthanne Russell  
John Salvino  
Dave and Christine Sanford  
Donald Sanya  
Patti Saris and Arthur Segel  
Terry and George Saunders  
Jeff and Michelle Saye  
Mike Scannell  
Andrea and Philip Schlakman  
Ruth and Joel Schoenmeyer  
Gail T. and Christopher E. Scudellari  
Sea Machines Robotics, Inc.  
Merili Seale  
Paul Shalhoub  
Erv Shindell  
Shook, Hardy & Bacon L.L.P.  
Alissa Silverman  
Simon Paston & Sons Agency  
Brendan and Leanne Smith  
Edward Smith  
Andrew and Gerri Sommers  
Ann Beth Stebbins  
Lee and Jordan Stellakis  
Therese Stoch  
Frank and Caroline Strasburger  
Justin and Rebekah Strasburger  
Edward J. Sullivan



## Community Champions

**“ECMC Foundation appreciates Bottom Line’s evidence-based model for supporting student success and degree completion. We are proud to support their efforts to innovate on their Employability work to more fully partner with students to prepare for fulfilling careers. With Bottom Line, we can help students realize the transformative power of a degree.”**

# ECMC

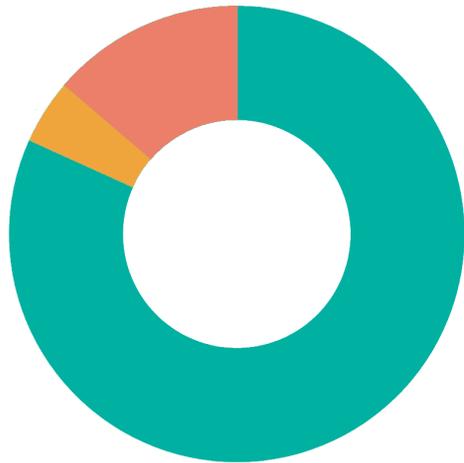
# MEET OUR CHAMPIONS

Summit Foundation  
Susan and Robert Wislow  
Charitable Foundation  
Cindy Susienka  
Akiko Takahashi  
Chris Tayback  
Kirk and Elmira Taylor  
Mike and Leslie Taylor  
Dr. Sean Tierney  
Neil Torres  
Transamerica Retirement Solutions  
Transperfect  
Colleen Trinh  
TripAdvisor  
Adam Turteltaub  
Dr. Malaika Tyson  
UnitedHealth Group  
Janice Van Ummersen  
Solange Velazquez  
Louis Vigden  
Vistria Group, LP  
VMWare  
Milagra Ward  
Warm Springs Productions LLC  
Andrew Warren  
Wegmans  
Ron and Patty Weiss  
Michele Weldon  
Wells Fargo  
Joe Wiggins  
Erin Wikander  
Ellen and Steve Wilner  
Jennifer Wilson  
Melissa Wisniewski  
Cary Wood

Beth Woods  
Josh and Hollis Young  
Dr. Parvin Zawahir  
Nicolas Zerbib and Lynn Rosenstrach  
Zerbib  
Lisa Zhu  
Jessica Zoob and Rob Donahue



# 2019 FINANCES



## Statements of Financial Position

Cash and cash equivalents.....	\$5,493,718
Contributions receivable .....	\$4,048,312
Prepaid expenses & other assets .....	\$145,094
<b>Total current assets .....</b>	<b>\$9,687,124</b>
Property & equipment.....	\$798,782
Other assets .....	\$1,483,136
<b>Total Assets.....</b>	<b>\$11,701,011</b>
Current liabilities.....	\$504,254
Deferred rent.....	\$275,633
Net assets .....	\$10,921,124
<b>Total Liabilities &amp; Net Assets.....</b>	<b>\$11,701,011</b>

## Statements of Activities

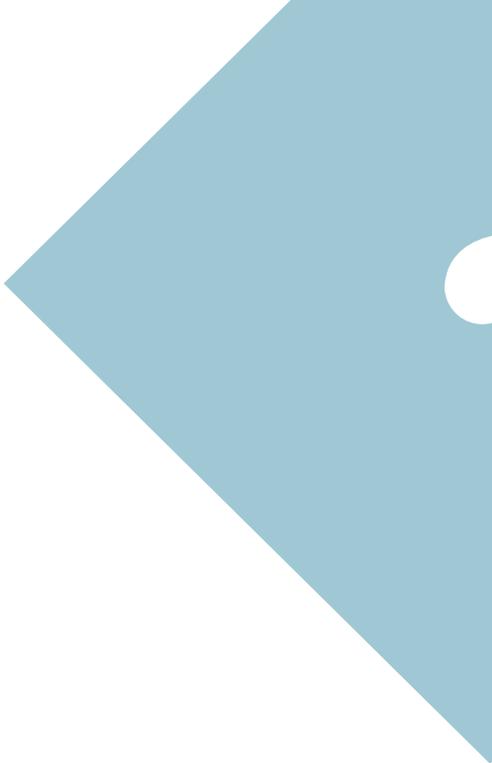
Total revenue and support.....	\$14,054,934
Total expenses .....	\$12,727,571
Change in net assets.....	\$1,327,363
Net assets, beginning of year .....	\$4,245,076
<b>Net Assets, End of Year .....</b>	<b>\$5,572,439</b>

## Statements of Cash Flows

Net cash provided by operating activities.....	\$1,487,386
Purchase of property and equipment .....	(\$71,141)
Net increase in cash.....	\$1,416,245
Cash & cash equivalents, beginning of year .....	\$4,077,473
<b>Cash End of Year.....</b>	<b>\$5,493,718</b>

Bottom Line is proud to have a Platinum rating from Guidestar.

\*This report covers the period of July 1, 2018-June 30, 2019.



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