achieving SOCIAL AND ECONOMIC MOBILITY through COLLEGE DEGREES AND CAREER READINESS
Dear Friends,

This experience is at the very core of why I chose to join Bottom Line. I see myself in the students we serve, and I know that our students will be able to not only make informed decisions about college, but also graduate and find success.

Bottom Line’s high-touch, relationship-based model fuels results by providing our students a consistent, caring, and knowledgeable advisor to help them make informed choices. Combine that with a data-driven approach focusing on finding the best college that a student can afford as well as helping them stay on track to graduate, and our advisors are helping turn untapped talent into fulfilled promise.

We have demonstrated our ability to scale a solution while maintaining best-in-field results. And, while my first priority is to preserve what makes this organization great, I am motivated by the knowledge that we’re currently only serving a fraction of the students who could benefit from Bottom Line’s programming.

With your support, we have helped thousands of students realize their potential and gain social and economic mobility through college completion and career-readiness. And on their behalf, we cannot thank you enough.

The following pages share the impact of your support — the people your generosity has touched, the impact we’re making together, and the outcomes this impressive group of students are achieving.

Thank you for being a friend of Bottom Line in the past. I look forward to getting to know you in the future.

Warm Regards,

Steve

Steven Colón
Chief Executive Officer

AS I STARED AT THE BALANCE TO BE PAID LINE, A PIT GREW IN MY STOMACH.

The staggering amount wasn’t even tuition; it was just the remainder of the dorm costs. I’d already spent everything we had on non-refundable deposits. Not only had I wasted my parents’ money, but I feared that I had also failed them. That this series of missteps would mean I wouldn’t be able to attend college at all because it was too late to find a more affordable option.

My parents migrated from Puerto Rico when they were young and only one of them was able to graduate from high school. They supported my pursuit of higher education but they really didn’t know what it would take — academically, financially, or socially — to get in or through a postsecondary institution. That’s why they trusted my bad decision-making — because I was smart and knew best.

"
THANK YOU, PATTI SARIS!

For 16 years, Patti Saris has served as a great champion of Bottom Line. She has facilitated long-lasting partnerships and provided valuable strategic guidance during our years of rapid growth. We are forever grateful to Patti for her loyal and generous support during her many years of service on our Board of Directors that concluded in June 2018.
WHO IS BOTTOM LINE
We help students realize their potential and gain social and economic mobility through college completion and career-readiness.

GET IN: THE COLLEGE ESSAY
The first step is getting into college. And part of that is a strong personal statement. Meet Azza Awad. Read her story in her own words.

BY THE NUMBERS
We are unmatched in data collection, usage, and evaluation — allowing us to quantify our results.

GO FAR: A GREAT START
A degree is an essential credential to launch a career, but students also need to be able to use their degree upon graduation.

OUR LEADERSHIP
Without the strong leaders of the past and present, Bottom Line wouldn’t be the organization it is today. Learn who is leading change today.

FINANCIALS
Look at the financial information of Bottom Line, and learn about how we use our donations.

GET IN, GRADUATE, AND GO FAR EVENTS
The Get In, Graduate, and Go Far event is our signature fundraiser.

MEET OUR DONORS
Get to know some of Bottom Line’s biggest funders, as well as see a listing of the invaluable donors who allow us to do the work we do.
MISSION
Bottom Line helps first-generation students from low-income backgrounds get into college, graduate, and go far in life.

WHY WE WORK
In the United States, there is a deep, persistent, and well-documented gap in college outcomes between students from lower- and higher-income backgrounds. We address this gap by connecting students with professional advisors who are equipped to support them through the entire range of challenges they may face through college. With the help of our structured, relationship-based, and holistic program, our students have consistently graduated from college at rates that are similar to their high-income peers, managed debt to reasonable levels, and entered the workforce upon graduation. These results, which confirm our status as a leader in our space, demonstrate our significant value as an intervention in favor of economic and social mobility for young adults.
GET IN: THE COLLEGE ESSAY

A strong personal statement is one of the staples of college applications. It is an opportunity for students to share their story and their personality. Each of our students have a unique story as they realize their dreams of going to and graduating from college. Helping our students use their stories in their college essay is a critical part of our program.

Meet Azza Awad. This is her story, in her own words.

Each morning I peeked through my window and greeted the sun through the dusty, lifeless glass, looking ahead and embracing the rustic skyline. We were lucky, my family and I, because we had a whole room to ourselves at the Covent Shelter in Harlem, New York. We had been forced to leave our whole lives behind in Brooklyn — everything from school to the corner store to the libraries and beyond. I had to adjust to commuting with my six-year-old sister two hours a day to and from school. Despite the harsh conditions of life in the shelter, I made it my duty to continue being a remarkable student, a protective sister, and a dependable daughter.

I was thirteen years old when the devastating fire took its toll. Our whole house burned, and we were left with no more than the ashes that blanketed the house. My family and I had no one to turn to since our entire extended family lived in Sudan and so our only option was to reside in a shelter in Harlem. The first week was such a difficult transition. The gang activity and prostitution in the neighborhood was so prevalent that anyone entering the building had to sign in and out. The cot was so close to the ground that I was intruding on the cockroaches who had claimed their territory next to me.

After several months, I came across a group of seven girls who lived in the same shelter. From then on, the seven girls and I met up every Friday to talk about our futures, college plans, and the steps required in order to get there. We shared stories and saved money, a total of $23.76 towards our college funds. The most important thing that I learned from being with my seven sisters was that where we lived did not define who we were or what our future would be; it was the actions we took and choices we made that mattered.

The most important thing that I learned from being with my seven sisters was that where we lived did not define who we were or what our future would be; it was the actions we took and choices we made that mattered.

My experience of living in a shelter has made me the person I am today. Even though it was difficult, this experience made me so grateful for the everyday things that I do have — my family's own apartment back in Brooklyn, an oven that works, a refrigerator that keeps food cool, the freedom to enter our home whenever I want to without signing in, and easy access to libraries and school. In school, I challenged myself to take on AP courses, honors classes, and internships. In the future, I want to support my parents and give back to them since they fled their country in search of a better future for me. I want to give back to my community as well by getting involved with local charities and advocacy groups. Having felt what it's like to have very little, I am determined to be successful and make a future that will benefit me and my family. I want to defy what society has labeled as success and paint a new picture of a promising person. Despite the harsh circumstances I have been through, I am still the pilot of my own plane.

Azza is excited to be attending NYU Polytechnic School of Engineering.
**WE SERVE THE TALENT OF THE FUTURE**

We served 7,048 students during the school year, **14 percent** more than last year.

<table>
<thead>
<tr>
<th>State</th>
<th>Students</th>
<th>Access</th>
<th>Success</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chicago</td>
<td>1,031</td>
<td>182</td>
<td>849</td>
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<tr>
<td>Massachusetts</td>
<td>3,310</td>
<td>427</td>
<td>2,883</td>
</tr>
<tr>
<td>New York</td>
<td>2,600</td>
<td>375</td>
<td>2,225</td>
</tr>
</tbody>
</table>

**WE RECOGNIZE POTENTIAL**

- **Average Household Income**: $22,787
- **First-Generation College Student Success**: 96%
- **Advisor Caseload Access**: 1:65
  - Success: 1:85

Our students demonstrate their potential through:

**PROBLEM SOLVING**: Our students navigate college life with family responsibilities, limited financial resources, and often working a second job.

**LEADERSHIP**: Our students progress through a difficult and intimidating process without the benefit of previous experience.

**COLLABORATION**: Students work closely with their advisors to make informed decisions in the pursuit of their college/career success.

The National Association of Colleges and Employers have defined “career-readiness” as having or attaining the following competencies: problem solving, communication, teamwork, digital technology, leadership, work ethic, career management, and intercultural fluency.

**WE SUPPORT STUDENTS’ POSTSECONDARY SUCCESS**

By 2020, 65 percent of all jobs will require postsecondary education and training beyond high school. However, only 11 percent of first-generation college students from low-income backgrounds will have a degree within six years of enrolling in school, compared to about 55 percent of their more advantaged peers.

- **96 PERCENT** of our high school students had committed to a college by the end of May, with **70 PERCENT** making a more affordable choice. A more affordable choice is defined by Bottom Line as a school that will ask the student to invest less than $8,500 over their Expected Family Contribution (EFC) from FAFSA (including loans). We have found that students who tried to pay more than $8,500 over their EFC were significantly less likely to finish their degree.

**OUR HISTORICAL GRADUATION RATE IS 78 PERCENT.** 76 percent of the Class of 2012 earned their degree in six years or less, contributing to our best-in-class graduation results. In total, Bottom Line has helped over 2,800 students earn a degree.

**WE JUMPSTART CAREERS**

Over two thirds of college graduates struggle to start their careers and for those who find jobs, the overwhelming majority (85 percent) land jobs through connections. Research indicates that the first job (or first destination) is critical — those who start in a job for which they are overqualified are five times more likely to remain underemployed after five years.

- **75 PERCENT** of our last three cohorts of graduates secured full-time jobs or enrolled in advanced degree programs within six months of graduation. Our collection rate for post-college outcomes is 90 percent for the classes of 2015-2017.

- **59 PERCENT** of employed graduates were in career-relevant jobs. These jobs are in Graduate’s field of interest or study, are salaried positions, and/or pay a competitive wage.
GO FAR: A GREAT START

For our students, a degree is an essential credential needed to launch a career, but students also need to be able to use their degree upon graduation. Over two thirds of college graduates struggle to start their careers and for those who find jobs, the overwhelming majority (85 percent) land jobs through connections.

Research indicates that the first job (or first destination) is critical — those who start in a job for which they are overqualified are five times more likely to remain underemployed after five years.

So, how can students from low-income backgrounds, who may not have the inherited networks that their peers from higher-income backgrounds have, achieve a high-quality first destination? Through career-readiness.

Daniel Figueiredo is a 2015 graduate from Bottom Line and a graduate of Worcester State University. He began as a math major where he balanced a full course load while working up to 20 hours a week. Throughout his time in college, Daniel worked with his Bottom Line advisors to help clarify the direction he saw for his future.

“I wasn’t sold on my major. My advisor helped me narrow my interests down and research careers that may be a better fit for me. Bottom Line helped me connect with professionals working in the [financial] industry to learn more about their career paths and their day-to-day reality.”

Employers often report that college graduates would be more prepared for work if they had more hands-on, applied learning experiences. Daniel was well aware of the importance of developing a cadre of career-relevant experiences during college. He worked with his Bottom Line advisors to apply for and earn multiple opportunities, including a role as a bank teller with Bank of America, a management intern at Stop & Shop, and a consumer insights intern at Sun Life Financial.

Only 35 percent of current college students feel that their current college experience is preparing them for a career post-graduation. Daniel found his internships were essential to kick-starting his career. “The internships I was able to gain through the help of Bottom Line were key in helping me land my full-time job offer.” Daniel’s junior year internship at Sun Life was designed as a feeder program for the company’s competitive Rotational Leadership Development Program.

“Sitting down with an advisor at Bottom Line and reflecting on my skills and goals, my plan for succeeding in school, and my vision for myself post-graduation was very powerful. Taking time to plan your path and talk about it out loud not only helps to bring clarity but also accountability to follow through on the goals you set for yourself.”

Two weeks into the beginning of his senior year, Daniel was offered a full-time role with Sun Life’s Rotational Leadership Development Program to begin upon graduation. He was able to gain clarity on his interests and skills to shape his path at the company, now working full-time as a credit investment analyst for Sun Life Investment Management.
Steven Colón was appointed Chief Executive Officer of Bottom Line in September of 2018. His lifelong advocacy for educational equity comes from personal experience. He grew up in Brentwood, New York, a majority LatinX community and was the first in his family to earn a college degree. This experience helped to solidify his belief in the transformative impact a bachelor’s degree can have on a family for generations.

Prior to joining Bottom Line, Steve was the Senior Vice President of Organization-Wide Learning and Strategy for Teach For America (TFA). His work focused on catalyzing TFA’s growth into a world-class learning organization. Before TFA, Steve spent 12 years with the College Board where he led strategic, analytic, and operational teams for large national programs including, Advanced Placement (AP), SAT, PSAT/NMSQT, and BigFuture.org.

“Steve’s leadership stands out for the intelligence and passion he brings to the work of breaking down barriers for low-income and first-generation students. He has devoted his career to serving these students with a relentless commitment that is matched by his good humor and kindness,” said David Coleman, Chief Executive Officer of the College Board.
2018 FINANCIALS

Statements of Financial Position

Cash and cash equivalents.................. $4,077,473
Contributions receivable.................. $3,925,373
Prepaid expenses & other assets............... $133,712
Total current assets............................. $8,136,558
Property & equipment............................. $472,812
Other assets................................. $1,103,691
Total Assets........................................ $9,713,061

Current liabilities............................. $423,201
Deferred rent................................. $279,438
Net assets........................................ $9,010,422
Total Liabilities & Net Assets............... $9,713,061

Statements of Activities

Total revenue and support.......................... $13,107,604
Program services.................................. $9,573,042
Administration.................................. $554,587
Fundraising........................................ $1,703,522
Total expenses................................... $11,831,151
Change in net assets............................ $1,276,453
Net assets, beginning of year............... $7,733,969
Net Assets, End of Year........................ $9,010,422

Statements of Cash Flows

Net cash provided by operating activities............... $764,711
Purchase of property and equipment................... ($33,127)
Net increase in cash.......................... $731,584
Cash & cash equivalents, beginning of year........... $3,345,889
Cash End of Year............................... $4,077,473

Bottom Line is proud to have a Platinum rating from Guidestar and a 4-star Charity Navigator rating.
### GET IN, GRADUATE, AND GO FAR EVENTS

#### BOSTON

**EVENT CHAIRS**
- Alex Dimitrief
  - Global Growth Organization, GE
- Dr. Jeff Leiden and Lisa Leiden
  - Vertex

**HONOREES**
- Liam Krehbiel
  - A Better Chicago

**BY THE NUMBERS**
- 300 people attended
- Over $410,000 raised (net)

**SPONSORS**
- Roxanne and Rocco Martino
  - Best Portion Foundation

**HONOREES**
- Min Htoo
  - Blackrock

**BY THE NUMBERS**
- 325 people attended
- Over $331,000 raised (net)

#### CHICAGO

**EVENT CHAIRS**
- Roxanne Martino
  - OceanM19
- David Vitale
  - Urban Partnership Bank

**HONOREES**
- Deval Patrick
  - Bain Capital

**BY THE NUMBERS**
- 800 people attended
- Over $1,200,000 raised (net)

**SPONSORS**
- Alex Dimitrief
  - Global Growth Organization, GE
- Dr. Jeff Leiden and Lisa Leiden
  - Vertex

**HONOREES**
- Deval Patrick
  - Bain Capital

**BY THE NUMBERS**
- 800 people attended
- Over $1,200,000 raised (net)

#### NEW YORK

**HONOREES**
- Min Htoo
  - Blackrock

**BY THE NUMBERS**
- 300 people attended
- Over $410,000 raised (net)

**SPONSORS**
- Mark and Borbala Cox
  - Double S Management
- Robert Shepler and Liz Hepper
  - Sullivan & Cromwell LLP
**MEET OUR DONORS**

**JPMorgan Chase & Co.**

JPMorgan Chase & Co. are collaborating to increase graduation rates for young men of color from economically distressed communities. JPMorgan Chase launched The Fellowship Initiative to provide young men of color with an opportunity to gain the skills and experiences needed to succeed in college and careers. TFI Fellows engage in intensive programming for three years including academic support, leadership development, and mentoring provided by over 300 JPMorgan Chase employee volunteers.

Bottom Line's expertise in college access and persistence has enhanced a critical part of the program. In 2016, Bottom Line supported 40 New York Fellows through their college application process. In 2017, we developed a broader partnership to support 80 Fellows in New York and Chicago through their college journeys. This partnership extends beyond the advising of these students, helping us to deepen our advising model through technology as well as sharing what we learn together with the field.

JPMorgan Chase & Co. is committed to expanding economic mobility for young people around the world and has provided over $1 million dollars to support Bottom Line's work. We are honored to be part of the inspiring TFI community and the firm's global strategy to increase opportunities for young people.

**THE FELLOWSHIP INITIATIVE**

Bottom Line and JPMorgan Chase & Co.

**STATE STREET FOUNDATION**

The State Street Foundation, the philanthropic arm of State Street Corporation, has invested more than $4 million dollars to Bottom Line since 2015, through the Boston Workforce Investment Network (Boston WINs).

The Boston WINs initiative is aiming to advance job readiness and enable workforce development for youth across the city of Boston. It strives to help increase college enrollment rates for Boston public high school students, help ensure that once a Boston public high school student gets into college they are successful, and improve access to careers for Boston youth, leading to stable employment and economic mobility.

State Street has partnered with five organizations who specialize in postsecondary success. We are joined by The Boston Private Industry Council (PIC), College Advising Corps, uAspire, and Year Up to help Boston students bridge the workforce skills gap and provide students with the support they may need.

**BLACKROCK**

BlackRock hosted one of our first career events in New York in 2013 that launched a strategy to expose students to a variety of roles within companies and connected several BlackRock employees to Bottom Line as volunteers. To date, the company's philanthropic arm has awarded Bottom Line almost $70,000.

In January 2018, BlackRock co-hosted our 2018 Career Forum with JPMorgan Chase & Co. BlackRock Managing Director Kevin Chavers served as the keynote speaker, joined by over 40 other BlackRock employees who volunteered as panelists, interviewers, and event coordinators.

Mark Cox, a Managing Director at BlackRock and member of Bottom Line’s New York Advisory Board, anchors this partnership. Mark was introduced to Bottom Line in 2014 at our Spring Benefit. Since then, he has served as a leader in many capacities, including mentor to Bottom Line student Djiby Ousmane.

BlackRock and Bottom Line are partnering to improve career outcomes for our students.

**THE PwC CHARITABLE FOUNDATION**

Bottom Line forged a new collaboration with the PwC Charitable Foundation through its Reimagine grant program in 2017, which provides education opportunities to underserved populations.

Bottom Line’s Regional Advisory Board Members and PwC Partners Natasha Granholm (Chicago) and Todd Bari (Boston) each nominated Bottom Line to apply for grants. Through these nominations, Bottom Line received two $100,000 grants from The PwC Charitable Foundation to support its career-readiness strategy for its college students in Chicago and in Boston. The grants have allowed the PwC Foundation to help Bottom Line students prepare for jobs of the future by hosting sessions on career-readiness, which highlight various careers and connect our students to professionals in their community, and financial literacy, which help students learn how to budget upon graduation.

In conjunction with this grant, Bottom Line and PwC US LLP developed additional opportunities whereby PwC can further provide a positive impact on Bottom Line’s mission. These collaborations include career-shadow days that expose our students to careers in accounting and consulting.
Bottom Line would like to thank the following donors with active multi-year commitments.

$4,000,000 AND ABOVE
State Street Foundation, 4-year commitment

$2,500,000 - $3,999,999
Lewis Family Foundation, 5-year commitment*

$1,000,000 - $2,499,999
The Boston Foundation, 4-year commitment
Michael & Susan Dell Foundation, 4-year commitment

$500,000 - $999,999
ECMC Foundation, 3-year commitment
The Heckscher Foundation for Children, 4-year commitment*

$250,000 - $499,999
The Jeffrey H. and Shari L. Aronson Family Foundation, 2-year commitment
A Better Chicago, 3-year commitment
The Crown Family, 2-year commitment
Graduate NYC - The College Completion Innovation Fund, 3-year commitment
Dr. Jeff Leiden and Lisa Leiden, 5-year commitment*
The Carroll and Milton Petrie Foundation, 2-year commitment*
Stop & Shop New England, 5-year commitment
Wellington Management Foundation, 2-year commitment*

$100,000 - $249,999
Altman Foundation, 2-year commitment*
Laura and John Arnold Foundation, 5-year commitment
The Caerus Foundation, 2-year commitment*
The Cosette Charitable Fund, 3-year commitment*
The Couri Family Foundation, 3-year commitment
David Freudberg, 4-year commitment*
Epic Foundation, 3-year commitment
Liberty Mutual Foundation, 2-year commitment*
Lloyd G. Balfour Foundation, 2-year commitment*
Massachusetts Charter Public School Association, 5-year commitment*
Mayer & Morris Kaplan Family Foundation, 2-year commitment
The Nonami Foundation, 3-year commitment

$50,000 - $99,999
Blue Cross Blue Shield of Massachusetts, 2-year commitment*
Roxanne and Rocco Martino, 2-year commitment*
Levoyd Robinson, 3-year commitment
Speh Family Foundation, 2-year commitment
Student Sponsor Partners & PIMCO Foundation, 2-year commitment

*Committed this fiscal year
THANK YOU

$250,000 AND ABOVE
Gerstner Family Foundation
JPMorgan Chase Foundation
Robin Hood Foundation
Tiger Foundation
Tortora Sillcox Family Foundation

$100,000-$249,999
Baupost Group Charitable Fund at
the Boston Foundation
Carnegie Corporation of New York
Charles Hayden Foundation
The City College of New York
The Commonwealth of Massachusetts
Finnegan Family Foundation
The Heckscher Foundation for
Children
The Janey Fund Charitable Trust
The Joseph Pedott Charitable Fund
Maverick Capital Foundation
The Pinkerton Foundation
The Price Family Foundation, Inc.
PwC Charitable Foundation, Inc.

$25,000-$49,999
Amelia Peabody Foundation
Anonymous
ARCO/Murray
Bank of America Charitable
Foundation
The Brinson Foundation
Center for Family Life
CME Group Foundation
Kevin and Jane Connolly
Davis Polk & Wardwell LLP
Jill and Alex Dimitrief
EY
Frances L. & Edwin L. Cummings
Memorial Fund
GE Foundation
David Grossman

Harlem Children’s Zone/Velocity
Career Start
Kirkland & Ellis LLP
Legg Mason Charitable Foundation
Roxanne and Rocco Martino
Richard Meelia
Mr. and Mrs. Michael Keiser
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Nicholas B. Ottaway Foundation
Michel Paul
The Osa Foundation
The O’Shea Family Foundation
Polk Bros. Foundation
PwC
RBC Global Asset Management and
RBC Wealth Management
Salesforce
Schauff Charitable Trust
Laura Sen
Shearman & Sterling LLP
Shippy Foundation
Jonathan and Karen Skinner
Steans Family Foundation
Summer Search
SUNY—Old Westbury
SUNY—Plattsburgh
White Sox Community Fund/
A McCormick Foundation Fund

$10,000-$24,999
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America N.A., Trustee
Alpern Family Foundation
David Altschuler
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Cindy Barnhart and Mark Baribeau
Bentley University
The Big Shoulders Fund
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Blackstone
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Mathematics
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The Hanover Insurance Group Foundation
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Min Htoo
Ipsos Foundation
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Mike MacNaught and Pam Miles
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Sara Moreno
Morgan Lewis
The Chicago Community Foundation
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James Oliff
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Ruth H. and Warren A. Ellsworth Foundation
Stephenson Pope Babcock Foundation
Salem State University
Sanofi Genzyme Corporation
Santander Bank Foundation
Howard and Debbie Schiller
Best Portion Foundation
Seismic
Robert Shepler and Liz Hepper
Double S Management
Bruce and Jessica Sibley
Siragusa Family Foundation
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Sodexo
Margie and Paul Stanzler
Lee Stellakis
Sullivan & Cromwell LLP
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Kirk and Elmira Taylor
Esther and JC Terreault
The REAM Foundation
TIAA
UMass Memorial Health Care Inc.
Unum
Jon and Amy Van Gorp
David and Marilyn Vitale
Vixxo
Giselle Wagner and Paul Myerson
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Anne Welch
Wells Fargo Foundation
Hal and Benna Wilde
William Blair
WinterWyman
Jessica Zoob and Rob Donahue

$5,000-$9,999

AbbVie
The Academy Group
The Advocate Group
Anonymous
Robert C. Ballard
Baltic Trail Facilities Management
Barclays Capital
Todd Bari
Cheryl Beaudoin
Boston Children’s Hospital
The Bozzuto Group
Cindy and Larry Bradley
Bullhorn
C&S Services
Sharon Callahan
Citi
Citizens Bank
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Cleveland Avenue Foundation for Education
Clifford Chance
Coca Cola Refreshments
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Con Edison Foundation
Molly Conway
The Couri Family Foundation
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Dana Farber Cancer Institute
DigiteasLBi
Melanie and Paul Earle
Alex Ehrlich
ENGIE Services U.S.
Federal Realty Investment Trust
Dr. Marla Felcher
Fidelity Investments
The Fletcher Foundation
Fred Harris Daniels Foundation
Frederick A. Bailey Trust; BNY Mellon, N.A., Corporate Trustee
Paul Garcia
Ryan Garino
GEM Realty Capital, Inc.
The George F. and Sybil H. Fuller Foundation
John and Kate Gilligan
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Hill Holliday
Hoche-Scofield Foundation, Bank of America, N.A., Trustee
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John Hancock
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Leslee and Tom Kiley
Liam and Karen Krehbiel
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Mark and Emily LaGratta
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Viola and Richard Morse
Jeff and Andrea Nadolney
Ronald Niehaus
Lauren Noonan
Northern Trust
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Foundation
Perrigo Company Charitable Foundation
Kevin and Jane Quinn
Andrew Rafal and Dr. Leslie Alkalay
Red Rock
Rx Foundation
Michele and Peter Scavongelli
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Sun Life Financial
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Seth Andrea McCoy and Miguel Chavez
James and Leslie Andreoli
Anna Maria College
Anna’s Taqueria
Apple Bank
Ariel Investments
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BNY Mellon
BankUnited, N.A.
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Bay State Savings Bank Foundation
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John and Mary Ann Begley
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Boies Schiller Flexner
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Bob Boudreau
Bowditch & Dewey, LLP
Bridgewater State University
Fairfield County Community Foundation
Jed Brody
Chris and Carolyn G. Broughton
Roger Brown

John Buckley
Nanette Bufalino
Tom Campbell
Eric Campos
Carnahan Daniels Foundation
Tim Cawley
The Charles and Margaret Clark Family Charitable Fund
Gerald Chertavian
Jeff Cimini
Cleaning Services Group, Inc
Mitch and Cynthia Coddington
Christine Tryba-Cofrin and David Cofrin
Evan Cohen
Christopher Coleman
College of the Holy Cross
Commerce Bank
Commonwealth Cares Fund Inc.
Kathryn Condon
Jim and Barbara Conen
Russell Conn
Mindy Cooper
Country Bank
Peter Couri
Philip and Susan Couri, Sr.
Erin Cowhig
Kevin Cox
The Crown Family
Pat Culhane
Sal Curreri
Jacques Dahlstedt
Mark Daigle

$1,000-$4,999
Linda Addison
Sam Allen
Joshua Alper
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Paul and Karen Dale
Joe Davis
Denise DeAmore
Alex DeAraujo
Anne Delaney
Judd Deppisch
Bryan Derrick
Amy and Ryan Devore
Kim and Dave Dieffenbacher
Direct Energy
Sheldon and Laurie Dosik
DSF Advisors
Joseph and Brittany Dursi
The Durst Organization
DWS Investments
East Harlem Tutorial Program
Eaton Vance
Edelman
EF Education First
John and Andra Ehrenkranz
Enterprise Rent-A-Car
Shayne Evans
Fallon Health
Gayle Falvey
Elias Farhat
John Farina
Martha and Scott Farrell
Christal Fenton-Fortes and
Robert Fortes
Fidelity Bank
Kyle Fitzgerald
Forest City Ratner Companies
Jim Forhan
Emerson and Anna Foster
Foundation to be Named Later
Dr. Bryan K. Foy
Stephanie Franklin
Frederick E. Weber Charities
Corporation
David Freudberg
Brian P. Gallagher
Tom Gallitano
The Gant Family Foundation
Manny and Myra Genn
Ruth Genn and Stacey Shurgin
Gerald Jordan Foundation
Maia Germain
Todd Gershkowitz
Glastonbury Abbey
Susan Goldman
Gary Gonzalez
Gary and Nancy Goodenough
Gary and Nancy Goodhile
Kathy and Jerry Graham
John Griffin
Guild Education
Lisa and Sean Haas
Bill and Susan Hadge
The Hanover Insurance Group
Mark and Kerin Hanson
Jennifer and Jeremy Harrison
James Hayes
William Heard
Samantha and Sanford Heffner
Rick Heller
Matt Hellige
Henry E. Niles Foundation
Julie and Jordan Hitch
Arie and Elaine Hochberg
Hoguet Newman Regal &
Kenney, LLP
Dr. Claudia Holland and Richard
Crane
Michael and Margaret Hood
Ben Hoskins
The Howell Family Charitable
Foundation
John A. Howell
Kay Hsu
Eric and Katherine Huang
Alyson and John Hussy
Irish Woods Foundation
Kumiko Ishikura
Ifrad Islam
J. Irving England & Jane L. England
Charitable Trust
Jean-Pierre Jacquet
Jeffrey L. Rippey Family Charitable
Fund
Jewish Foundation for Education of
Women
Joseph P. Day Realty Corp.
JustWorks
Mike Kamio
Anya Kane
Kellermeier Bergensons Services
Jack Kennedy
KeyPoint Partners, LLC
KimCo Realty Group
CrossCountry Consulting
Tim Knowles
Debbie Kobak
Maxwell Kolin
Dr. Judith Kramer and Rev. Shari
Brink
Kristin Kranias
Rakesh Kumar
Elizabeth and Allen Kummu
Dr. Roger and Constance LaGratta
Kathryn Lakin
Pierre Lamy
Eva and Arthur Landy
Ted Lapres and Connie Keeran
Jill Lebow
Hannah Lee
Susan and Arthur Leeds
John Lehner
Rich Lehrer
Andrew Leonard
Richard Levitz
Lowell and Elizabeth Lifschultz
Laura and Bruce Linger
Carey Lowell
Jim Mabie
Jennifer and Scott Madden
Madison Dearborn Partners, LLC
Dan Martino
MassMutual Financial Group
Matthew and Judi Appelstein
Foundation Fund
MB Financial Charitable Foundation
McAndrews, Held, & Malloy LTD
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Christopher McGeown
Mary Kay McKaw
Michael McLaughlin
McMaster-Carr Supply Company
Sally, Michael and Sarah McNamara
Millbury Savings Bank
Quincy and Jenna Miller
Monica Vinader Inc.
David Moody and Eileen Guilfoyle
Joseph Moore
Thomas and Kathleen Moore
Erik Moreno
Morgan Stanley
Suki Murphy
Neal Nathani
NCAN
Neighborhood Health Plan
Nellie Mae Education Foundation
Eric Neutzch
Newmark Grubb Knight Frank
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Michael and Kathleen Nilles
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Jacqueline Valouch and Jeffrey Padilla
Roger and Caroline Paradiso
Tim and Beth Parker
James Parmentier and Elizabeth Fowler
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People’s United Bank
Cal Perez and Rosa Velasquez
Rob Perez
PianoPiano LLC
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Dr. Grace Pilcer
PIMCO Foundation
Emily Pinch
Pioneer Investments
Piper Jaffray Foundation
Robert Pittman and Vivian Genn
David Plotkin
Felix Poon
William and Lia Poorvu
Jackie Prince
Principal Global Investors
Kristen Prinz
Prudential Financial, Inc.
Publicis Health
Stephanie Rabin
James Radler
Scott and Patricia Ragusa
Matt Raino
RBC Foundation
Relativity, LLC
Reliant Medical Group
Zarrow Family Foundation
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Susie Roberts
Anne Romney
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Rachel and Ryan Rothman
Ryan Rowley
Ruthanne Russell
Amie Ryan
David and Christine Sanford
Santander
Patti Saris and Arthur Segel
Terry and George Saunders
S5 Foundation
Bernard Schwartz
Schwartz Ward Family Foundation
Mike Shunney
Waqijd Siddiqui
Alissa Silverman
Simon Paston & Sons
Mike Siska
Skanska USA Building Inc.
Kevin Slayne
Harry and Amy Smith
Brendan and Leanne Smith
Linda K. Smith and Vic Ferrall
Nancy and Josh Solomon
Kevin Spahn
Stantec Architecture
Staples Foundation
Strada Education Network
Frank and Caroline Strasburger
Robert Sullivan
Susan and Robert Wislow Charitable Foundation
Cindy Susienka
Richard Taggart
Akiko Takahashi
New York Giants
The Rogers Foundation
Molly Thomas
Titan Energy, New England
Transamerica Life Insurance Co.
Colleen Trinh
Dr. Malaika Tyson
UBS
Ubuntu Autism Consultants, LLC
UMass Medical School
Janice Van Ummersen
Louis Vigden
VMware
Michael and Karen Volo
Robb Walker
Connie and Rob Walkingshaw
Stanley Wasilauski
Webster Five Foundation
Wegmans
Ron Weiss
Wellesley Village Church Service Ministry
Wells Fargo
Nina W. Werblow Charitable Trust
Damian Wilmot
Ellen and Steve Wilner
Jennifer Wilson
Bob Wislow
Greg Woods
Michael Zoob
Neal Zucker